

# **Ethanol Market And Pricing Data**

www.grains.org

### October 25, 2023

Reports available at <a href="https://grains.org/ethanol\_report/">https://grains.org/ethanol\_report/</a>.

#### **CONTENTS**

Ethanol, Fuels and Co-Product Pricing	2
Tariff Rates	15
Additional Market Resources	16

For more information on the contents of this publication or the U.S. Grains Council, its mission and programs, please contact the U.S. Grains Council at (202) 789-0789.

The U.S. Grains Council is a private, non-profit partnership of producers and agribusinesses committed to building and expanding international markets for U.S. barley, corn, grain sorghum and their products. The Council is headquartered in Washington, D.C. and has ten international offices that oversee programs in more than 50 countries. Financial support from our private industry members, including state checkoffs, agribusinesses, state entities and others, triggers federal matching funds from the USDA resulting in a combined program value of more than \$26 million.

## **Ethanol, Fuels and Co-Product Pricing**

Comparative Pricing for Fuels and Co-Products - \$/Gallon					
Product	Current price	Prior week average	Previous year	% change (week over week)	% change (year over year)
Ethanol					
Ethanol (FOB Gulf)	\$2.458	\$2.450	\$2.534	0.3%	-3.0%
Anhydrous Ethanol (FOB Santos, Brazil)	\$2.116	\$2.113	\$2.371	0.1%	-10.7%
Hydrous Ethanol (FOB Santos, Brazil)	\$1.944	\$1.930	\$2.026	0.7%	-4.1%
Anhydrous - Hydrous Spread	\$0.172	\$0.183	\$0.344	-5.8%	-50.0%
Gulf discount/premium from Santos	\$0.342	\$0.337	\$0.163	1.6%	109.5%
Ethanol (FOB PNW)	\$2.380	\$2.434	\$2.648	-2.2%	-10.1%
Gasoline/Chemical components &					
additives					
MTBE (FOB Gulf)	\$2.977	\$3.060	\$3.382	-2.7%	-12.0%
MTBE Premium/Discount to Ethanol (FOB Gulf)	\$0.519	\$0.609	\$0.848	-3.0%	-9.0%
"Aromatic" Octane Enhancers (BTX)					
Benzene (FOB U.S. Gulf)	\$4.120	\$4.103	\$3.257	0.4%	26.5%
Toluene NITN (FOB U.S. Gulf)	\$3.500	\$3.514	\$4.228	-0.4%	-17.2%
Mixed Xylene (FOB U.S. Gulf)	\$3.530	\$3.544	\$4.467	-0.4%	-21.0%
Weighted Average Aromatic Price (BTX)	\$3.594	\$3.604	\$4.247	-0.3%	-15.4%
Gasoline (FOB Gulf)	\$2.252	\$2.225	\$2.655	1.2%	-15.2%

Comparative Pricing for Fuels and Co-Products - \$/Liter					
Product	Current price	Prior week average	Previous year	% change (week over week)	% change (year over year)
Ethanol					
Ethanol (FOB Gulf)	\$0.649	\$0.647	\$0.669	0.3%	-3.0%
Anhydrous Ethanol (FOB Santos, Brazil)	\$0.559	\$0.558	\$0.626	0.1%	-10.7%
Hydrous Ethanol (FOB Santos, Brazil)	\$0.514	\$0.510	\$0.535	0.7%	-4.1%
Anhydrous - Hydrous Spread	\$0.045	\$0.048	\$0.091	-5.8%	-50.0%
Gulf discount/premium from Santos	\$0.090	\$0.089	\$0.043	1.6%	109.5%
Ethanol (FOB PNW)	\$0.629	\$0.643	\$0.700	-2.2%	-10.1%
Gasoline/Chemical components &					
additives			<u> </u>		
MTBE (FOB Gulf)	\$0.786	\$0.808	\$0.893	-2.7%	-12.0%
MTBE Premium/Discount to Ethanol (FOB Gulf)	\$0.137	\$0.161	\$0.224	-3.0%	-9.0%
"Aromatic" Octane Enhancers (BTX)					
Benzene (FOB U.S. Gulf)	\$1.088	\$1.084	\$0.860	0.4%	26.5%
Toluene NITN (FOB U.S. Gulf)	\$0.925	\$0.928	\$1.117	-0.4%	-17.2%
Mixed Xylene (FOB U.S. Gulf)	\$0.933	\$0.936	\$1.180	-0.4%	-21.0%
Weighted Average Aromatic Price (BTX)	\$0.949	\$0.952	\$1.122	-0.3%	-15.4%
Gasoline (FOB Gulf)	\$0.595	\$0.588	\$0.701	1.2%	-15.2%

FOB and Estimated CNF Ethanol Prices, \$/MT					
Product	Current price	Prior week average	Previous year	W/W % Change	Y/Y % Change
FOB Prices					
Ethanol, FOB U.S. Gulf	\$830.53	\$827.73	\$856.10	0.3%	-3.0%
Ethanol, FOB PNW	\$714.86	\$713.86	\$800.89	0.1%	-10.7%
Ethanol, FOB Brazil	\$656.71	\$652.13	\$684.57	0.7%	-4.1%
Estimated CNF Prices					
U.S. Gulf - EC Mexico	\$841.06	\$837.60	\$871.89	0.4%	-3.5%
U.S. Gulf - Brazil	\$868.51	\$864.53	\$900.86	0.5%	-3.6%
U.S. Gulf - Peru	\$887.77	\$881.68	\$919.26	0.7%	-3.4%
U.S. Gulf - W. Coast Cent. Am.	\$881.85	\$875.76	\$911.36	0.7%	-3.2%
U.S. Gulf - China	\$883.03	\$0.00	\$914.43	-0.5%	-3.4%
U.S. Gulf - Europe	\$862.01	\$859.21	\$890.86	0.3%	-3.2%
U.S. Gulf - South Korea	\$903.86	\$902.73	\$956.93	0.1%	-5.5%
U.S. Gulf - Saudi Arabia	\$927.06	\$926.55	\$952.62	0.1%	-2.7%
U.S. Gulf - Philippines	\$926.72	\$925.73	\$973.16	0.1%	-4.8%
U.S. Gulf - Singapore	\$959.39	\$959.13	\$1,018.12	0.0%	-5.8%
U.S. Gulf - India	\$931.67	\$932.03	\$990.96	0.0%	-6.0%
U.S. Gulf - West Africa	\$862.51	\$859.70	\$892.09	0.3%	-3.3%
U.S. PNW - Singapore	\$796.86	\$797.47	\$903.98	-0.1%	-11.9%
U.S. PNW - S. Korea	\$780.68	\$781.18	\$891.39	-0.1%	-12.4%
U.S. PNW - Philippines	\$797.62	\$798.51	\$914.69	-0.1%	-12.8%
U.S. PNW - India	\$824.58	\$824.57	\$931.14	0.0%	-11.4%
Brazil - Singapore	\$701.62	\$696.33	\$734.47	0.8%	-4.5%
Brazil - S. Korea	\$755.73	\$753.02	\$805.08	0.4%	-6.1%
Brazil - Europe	\$690.83	\$686.25	\$722.24	0.7%	-4.3%
Brazil - China	\$711.70	\$706.25	\$745.67	0.8%	-4.6%
Brazil - India	\$729.34	\$723.43	\$761.63	0.8%	-4.2%

Source: World Perspectives, Inc.

Note: estimated cost and freight (C&F) prices are based on information believed to be reliable and accurate. Estimates for some routes may be based on mathematical inference and not actual market offers. Terms of trade and market conditions may cause actual prices to vary from these estimates.

**Market Outlook**: U.S. ethanol prices ended last week 3.1 percent higher but erased those gains in early week trading and fell 3 percent through Tuesday's close. Midwest wholesale rack ethanol prices were higher to end last week but were down 1.9 percent through Tuesday's market close to their last quote of 63.76 cents/liter (241.37 cents/gallon).

FOB Houston ethanol prices finished last week 1.4 percent higher but are down 0.8 percent through Tuesday's trading from Friday's close. FOB Houston ethanol prices are quoted at 64.94 cents/liter (245.84 cents/gallon). FOB Santos, Brazil anhydrous ethanol prices were lower last week; they are up in early week trading, rising 0.1 percent to 55.9 cents/liter (211.6 cents/gallon) through Tuesday's trading.

The FOB Gulf-Santos, Brazil ethanol spread has narrowed from last week's close through Tuesday's trading and is currently at 9.04 cents/liter (34.24 cents/gallon).

MTBE prices fell 3.9 percent last week and extended that weakness in early week trading to fall 2.2 percent from Friday's close through Tuesday's trading. MTBE's premium to FOB Houston ethanol has decreased from last week's report and stands at 14.14 cents/liter (53.51 cents/gallon).

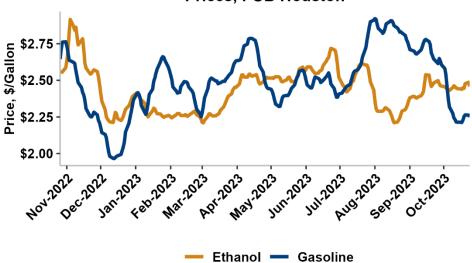
BTX component prices were mixed last week and continued that trend through Tuesday's market close: Benzene was up 0.3 percent while Toluene was down 0.4 percent, and Xylene was down 0.4 percent. The estimated weighted average aromatic price is currently 94.93 cents/liter (359.36 cents/gallon), down from last Friday's close. The BTX-Houston ethanol spread widened last week, and the weighted average BTX price is 29.99 cents/liter (113.53 cents/gallon) higher than the FOB Houston ethanol price.

Gasoline and petroleum products were higher last week but are lower in early week trade. RBOB futures are down 4.1 percent to start the week while 84 octane RBOB (Houston) and 87 octane CBOB (U.S. Gulf) gasoline prices are down 7.4 and 3.2 percent, respectively. WTI futures are 4.9 percent lower at \$83.79/barrel while Brent futures are down 4.4 percent to \$88.07/barrel, from Friday through Tuesday's close.

Liquid tanker rates are largely unchanged this week but offers for the U.S. Gulf to the West Coast of Central America have seen the largest gains (up 7 percent). Freight from the U.S. Gulf to India saw the largest declines and is down 3 percent from last week. On average, tanker freight from the U.S. Gulf is up 1 percent this week while freight from the PNW has posted a 2 percent decline. Liquid tanker freight rates from Brazil are up 1 percent, on average, this week. Freight rates across all origins are 16 percent lower than this same week in 2022.

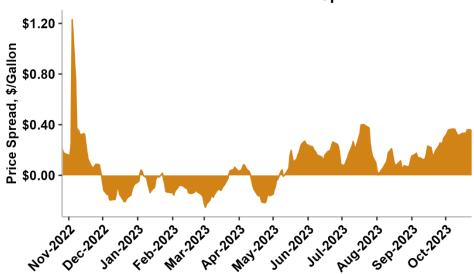
On a cost-and-freight (C&F) basis, offers are mostly lower this week as both freight rates and FOB ethanol offers have moved below last week's values. Prices for ethanol C&F to Central America from the U.S. Gulf are down 0.8 percent this week and are down 4.3 percent from this same week in 2022. Values for PNW ethanol to Southeast Asia average \$793.66/MT this week, down 1 percent from the prior week and down 3.6 percent year-over-year. That compares to U.S. Gulf to Southeast Asia C&F prices that average \$931.4/MT and are down 0.8 percent from last week and are down 5.3 percent year-over-year. C&F prices for Brazilian ethanol to Southeast Asia are up 1 percent from last week.

# Rolling 52-Week Ethanol and Gasoline Prices, FOB Houston

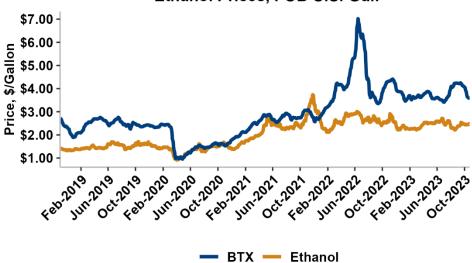


Source: World Perspecitves, Inc.

Rolling 52-Week FOB Houston - FOB Santos, Brazil Ethanol Price Spread

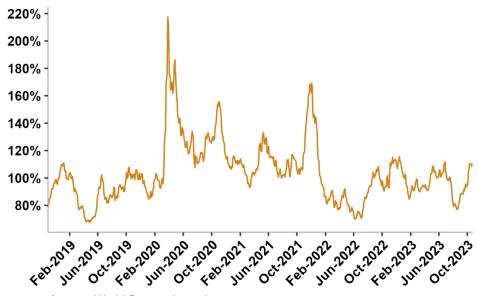


# Daily Weighted Average BTX and Ethanol Prices, FOB U.S. Gulf

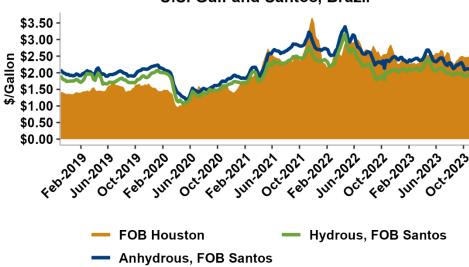


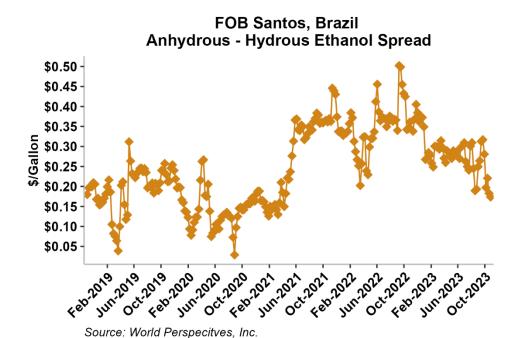
Source: World Perspecitves, Inc.

#### Ethanol as % of Gasoline, FOB U.S. Gulf Prices

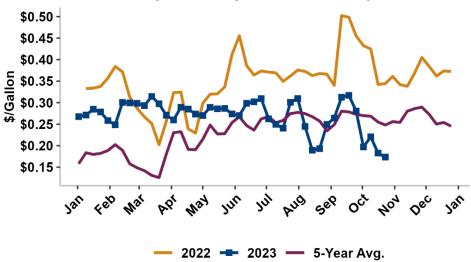


#### FOB Ethanol Prices, U.S. Gulf and Santos, Brazil



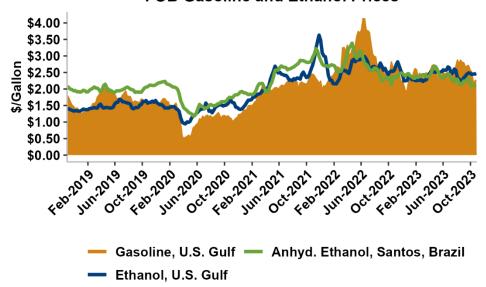


# Seasonal Trends in Brazil's Anhydrous - Hydrous Ethanol Spread

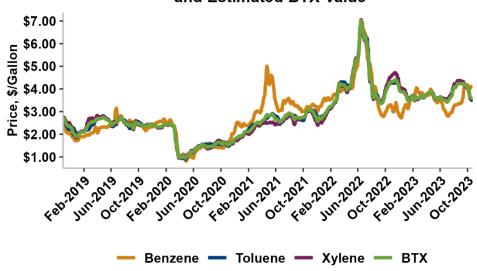


Source: World Perspecitves, Inc.

#### **FOB Gasoline and Ethanol Prices**

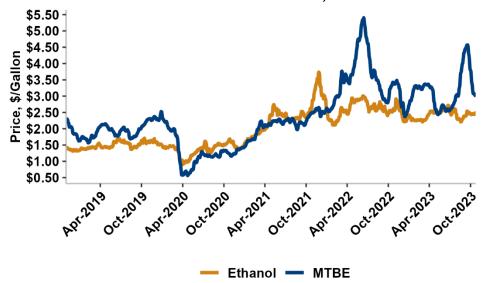


# U.S. Benzene, Toluene, and Xylene Prices and Estimated BTX Value



Source: World Perspecitves, Inc.



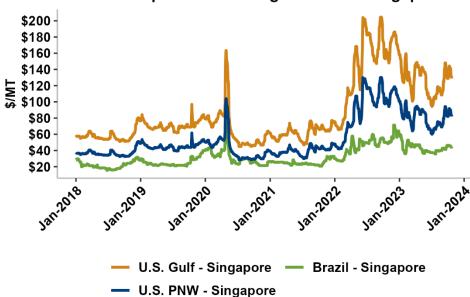


#### Seasonal Trends in U.S. Gulf - Santos, Brazil Ethanol FOB Price Spreads

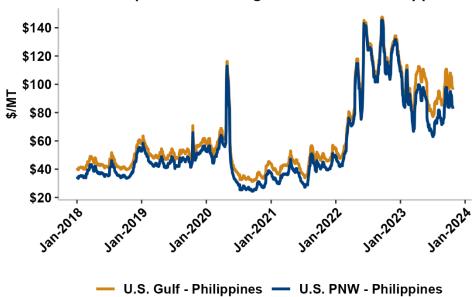


Source: World Perspecitves, Inc.

### **Clean Liquid Tanker Freight Rates to Singapore**



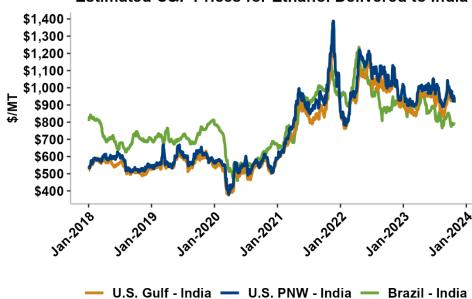
### Clean Liquid Tanker Freight Rates to the Philippines



#### **Estimated C&F Prices for Ethanol Delivered to China**

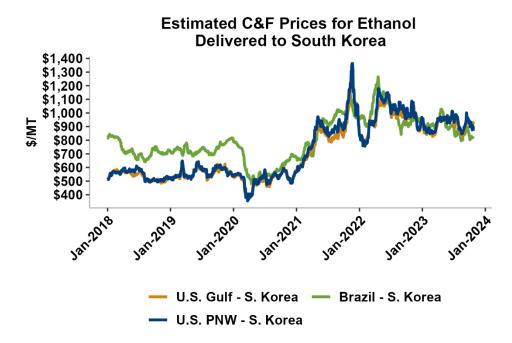


#### **Estimated C&F Prices for Ethanol Delivered to India**





**Estimated C&F Prices for Ethanol** 



### **Tariff Rates**

HS Codes				
HS Code	Description			
2207106010	Ethyl alcohol, <i>undenatured</i> , of an alcoholic strength by volume of 80 percent or higher, <i>for fuel use.</i>			
2207200010	Ethyl alcohol and other spirits, <i>denatured</i> , of any strength, <i>for fuel use.</i>			

Global Tariff Rates on U.S. Ethanol						
0	HS Code Unit of Quantity	Unit of	Rates	of Duty		
Country		Quantity	General	Special	Notes	
Canada	Undenatured	\$/liter	0%	-	USMCA	
Callada	Denatured	\$/liter	0%	-	USMCA	
Brazil	Undenatured	\$/liter	16%	-	Effective February 2023, Brazil reinstated tariffs on U.S. ethanol that were	
DIAZII	Denatured	\$/liter	16%	-	previously lifted from March 2022.	
	Undenatured	\$/liter	65%		40% MFN rate + 25% Section 301 tariff	
China	Denatured	\$/liter	70%	VAT on imports of 13%.	30% MFN rate + 15% Section 232 tariff + 25% Section 301 tariff. Starting 2 Mar. 2021, importers may apply for tariff exemptions.	
Colombia	Undenatured	\$/liter	\$0.1997/gallon	-		
Colombia	Denatured	\$/liter	\$0.1997/gallon	-		
India	Undenatured	\$/liter	150%	_	Domestic ethanol supplied to OMC's for blending is subject to a combined Central and State GST of 5%.	
IIIuia	Denatured	\$/liter	5%		Ethyl alcohol for other/industrial uses is subject to a combined Central and State GST of 18%.	
Philippines	Undenatured	\$/liter	0%	1%	1% additional duty imposed if imported ethanol is to be used for fuel-blending	
Fillippines	Denatured	\$/liter	0%	1%	purposes under Philippine Fuel Ethanol Program.	
Peru	Undenatured	\$/liter	0%	VAT on imports of	U.SPeru Trade Promotion Agreement lowered U.S. import duties to 3%	
reiu	Denatured	\$/liter	0%	18%	(denatured) and 0% (undenatured). Denatured duty down to 0% in 2018.	
Korea, South	Undenatured	\$/liter	20%	VAT on imports of	KORUS	
Rolea, South	Denatured	\$/liter	103%	10%	NORUS	
Mexico	Undenatured	\$/liter	0%	_	USMCA	
WEXICO	Denatured	\$/liter	0%	_	USINCA	
Nigeria	Undenatured	\$/liter	70%	-		
Higeria	Denatured	\$/liter	20%	-		
United Arab	Undenatured	\$/liter	5%		GCC common external tariff.	
Emirates	Denatured	\$/liter	5%			
Vietnam	Undenatured	\$/liter	40%	-		
Viculaiii	Denatured	\$/liter	10%	-	Lowered from 15% on 15 July 2023	

Tariff Rate Database: If you are interested in tariff rate data for U.S. export markets, click <a href="here">here</a>.

### **Additional Market Resources**

USDA GAIN Reports					
Report Title	Description				
Argentina Biofuels Annual 2023 (GAIN)	This report provides an overview on biofuel use in Argentina.				
Australia Biofuels Annual 2022 (GAIN)	This report provides an overview on biofuel use in Australia.				
Brazil Biofuels Annual 2023 (GAIN)	This report provides an overview on biofuel use in Brazil.				
Canada Biofuels Annual 2023 (GAIN)	This report provides an overview on biofuel use in Canada.				
China Biofuels Annual 2023 (GAIN)	This report provides an overview on biofuel use in China.				
Colombia Biofuels Annual 2023 (GAIN)	This report provides an overview on biofuel use in Colombia.				
Ethanol Industry Emerging in Ecuador (GAIN)	This report highlights Ecuador's emerging ethanol industry.				
EU-27 Biofuels Annual 2023 (GAIN)	This report provides an overview on biofuel use in the EU-27.				
EU-27: Biofuel Mandates in the EU by Member State in 2022 (GAIN)	This report provides an overview on the biofuel use mandates in the EU member states and supplements the EU-27 Biofuels Annual Report.				
India Biofuels Annual 2022 (GAIN)	This report provides an overview on biofuel use in India.				
Indonesia Biofuels Annual 2023 (GAIN)	This report provides an overview on biofuel use in Indonesia.				
Japan Biofuels Annual 2022 (GAIN)	This report provides an overview on biofuel use in Japan.				
Malaysia Biofuels Annual 2022 (GAIN)	This report provides an overview on biofuel use in Malaysia.				
New Zealand Proposes Biofuels Mandate 2021 (GAIN)	This report provides an overview of New Zealand's proposed biofuel regulations.				
Peru Biofuels Annual 2022 (GAIN)	This report provides an overview on biofuel use in Peru.				
Philippines Biofuels Annual 2023 (GAIN)	This report provides an overview on biofuel use in the Philippines.				
Portugal Biofuels Policy and Market 2020 (GAIN)	This report provides an overview on biofuel policy in Portugal.				
Spain Biofuels Policy and Market 2020 (GAIN)	This report provides an overview on biofuel policy in Spain.				
Thailand Biofuels Annual 2023 (GAIN)	This report provides an overview on biofuel use in Thailand.				