

## **Sustainable Aviation Fuels (SAF) Global Policy Development Consultant**

An international market development organization headquartered in Washington, D.C., is recruiting a Sustainable Aviation Fuel (SAF) Global Policy Development Consultant. This individual will support the organization's development and implementation of policies, strategies, and initiatives related to corn-ethanol based alcohol and ethanol to jet (ATJ) SAF use in the global aviation industry.

U.S. Grains Council (USGC) is a leading non-profit member association dedicated to expanding exports of U.S. corn, sorghum, barley and related co-products, including ethanol.

### Purpose of the Role

Enable the Council to promote SAF produced from U.S. corn-based ethanol within the global aviation industry through multilateral spheres of influence and various international channels and initiatives as part of efforts to decarbonize all modes of transportation. Further, promote and amplify the Council's key messages within international multilateral organizations, domestic ethanol industries, foreign governments, global think tanks and institutions, and private transportation supply chain entities. This role involves working closely with government agencies, industry partners, and community stakeholders in these markets to promote the adoption of SAF. This consultant will facilitate, collaborate and address regional concerns and interests.

### Key Responsibilities:

- Represent USGC's aviation strategy to key external organizations across corporations, non-profits, government entities, industry and more.
- Work with the USGC D.C. team and regional leadership to develop and execute strategy, goals, and key performance indicators in support of USGC's global market access efforts for corn ethanol-based SAF.
- Understand key trends, market developments, sustainability commitments, and other relevant developments in relation to the aviation policy market to advise USGC's engagement with regional stakeholders.
- Collaborate with USGC's D.C. and regional offices to develop policy positions and materials that communicate corn ethanol-based SAF's advantages and market potential.
- Perform analyses to understand the potential of certain regions for SAF consumption.
- Effectively communicate and present corn ethanol-based SAF's cost benefits to countries, terminals, airline operators, and consumers to ensure that the economic benefits of the product are highlighted and become a significant factor in increased use.
- Monitor and analyze relevant global SAF legislation and policy developments, identify potential impacts on USGC members, and provide insightful briefings to affected stakeholders.

- Develop and execute government relations and accreditation body strategies at global and regional levels to influence policy and technical barriers related to corn ethanol-based SAF.
- Assist in the development, review, and recommendation of new policies, strategies, and guidelines to promote the adoption and integration of ATJ SAF initiatives.
- Collaborate with various partners to develop and execute joint projects, campaigns, and initiatives that support the growth and adoption of global corn ethanol-based SAF use.

We seek a strategic thinker, capable of connecting the dots to maximize USGC's membership potential within the global SAF industry. This position requires an in-depth understanding of SAF technologies, policies and best practices, as well as a thorough understanding of corn ethanol's life cycle and associated environmental impact.

Candidates must have the ability to work effectively with diverse stakeholders while playing a key role in influencing policy and legislation in support of SAF development and use.

This is a policy-focused position that will intersect with international certification bodies as well as influential identified multilateral entities. Ideal applicants should have a robust background within these industries. Candidates with prior experience and exposure to the ethanol industry are strongly preferred, with additional preference given to individuals with strong technical acumen such as fuel specifications and airport terminal and refinery operations.

Travel is expected to occur at a rate of approximately 6-12 trips per year to accommodate programs, conferences or missions associated with industry coverage and representation. Travel expenses will be covered by USGC.

If you are interested in the position, please submit a letter of interest and resume by **COB on Friday, November 3, 2023**, at [grains@grains.org](mailto:grains@grains.org) or HR/SAF Global Policy - Ethanol, U.S. Grains Council, 20 F Street, NW, Suite 900, Washington, DC 20001.

***The U.S. Grains Council does not discriminate on the basis of race, color, national origin, sex, age, disability, sexual orientation, gender identity or expression, or any other factor prohibited by law.***

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