

CORN FROM DIFFERENT ORIGINS

SMALL DIFFERENCES PER BIRD, LARGE SAVINGS PER FARM

Alvaro Garcia

Livestock Nutritionist, Dellait Animal Nutrition and Health

Kurt Shultz

Senior Director of Global Strategies, U.S. Grains Council

Abdellah Ait-Boulahsen

Regional Consultant, U.S. Grains Council, Morocco

Poultry feed typically contains a combination of various cereal grains, including corn, wheat, barley, and sorghum. Corn grain, however, is often used as the main ingredient in poultry feed formulations because it is relatively inexpensive and readily available. Corn is also a highly digestible grain, meaning that the nutrients are easily absorbed and utilized by poultry. It also provides protein, vitamins and minerals, and is a good source of natural pigments that can enhance the coloration of animal tissues, including skin and egg yolks, which are highly valued in certain markets. This helps support growth and development and can improve feed conversion rates (FCR), which is the efficiency of converting the nutrients in feed into meat or eggs.

The main advantage of corn grain is that it is very energy dense, particularly because of its high concentration in carbohydrates. The exact amount of carbohydrates in corn grain changes depending on the variety and growing conditions. On average, corn contains around 75 to 80% carbohydrates. Most of these carbohydrates are in the form of starch, a highly digestible complex carbohydrate that provides a steady source of energy to animals that consume it. Starch constitutes nearly 74% of the nutrients present in the corn kernel, and almost 93% of all carbohydrates. This is the reason why corn is a major component of broiler feed, and changes in the price of corn can have a significant impact on the cost of producing broilers. The typical corn percentage in broiler rations in the U.S. can vary depending on the specific feed formulation, feeding phase, and the nutritional requirements of the birds. However, corn is a common ingredient and can make up 50 to 70% of the ration, with the remaining portion consisting of other ingredients such as soybean meal, phosphate and carbonate sources and various supplements and additives.

The nutritional value of corn for broilers can be influenced by several factors, including genetic background, growing conditions, soil type, climate, cultivation practices, and post-harvest processing. Therefore, important differences in the nutritional value of corn can be observed between corn batches from different origins. For example, corn grown in regions with fertile soils, favorable weather conditions, adequate agronomic practices, and optimum post-harvest processing may have higher content of available nutrients, which can positively favor animal performance.

EFFECTS OF COUNTRY OF ORIGIN

A recent experiment conducted at Auburn University (Vargas et al., 2023) looked at the physical, chemical, and nutritional variability of corn from different origins and its impact on broiler performance. Broilers were fed starter, grower and finisher commercial diets formulated to only differ in corn origin (U.S., Argentina, and Brazil) to assess its impact on growth performance, carcass traits, and nutrient digestibility. The experimental diets were prepared using whole corn sourced from the U.S. (re-imported), Argentina (ARG), and Brazil (BRA), which was gathered at Cartagena, Colombia, as a central location.

Overall, the growth performance results indicated variations in FCR, as shown in table 1. Feed conversion is a measure of how efficiently an animal converts feed into bodyweight gain. A lower FCR indicates better efficiency, as less feed is required to produce a given amount of weight gain. Feeding broilers with corn from the U.S. and Brazil resulted in improved FCR throughout the experiment. Table 1 shows the bodyweights, bodyweight gains, feed intake, and FCR of birds fed corn from the three different countries.

TABLE 1

Feed efficiency and conversion rate of YPM x Ross 708 male broilers fed diets with corn from different origins (Vargas et al., 2023).

Treatment	BW ¹ , g/bird			BWG ² , g/bird			FI ³ , g/bird			FCR ⁴ , g:g		
	10 d	21 d	35 d	1-10 d	1-21 d	1-35 d	1-10 d	1-21 d	1-35 d	1-10 d	1-21 d	1-35 d
U.S.	314	1073	2574	269	1029	2530	294 ^b	1304	3697	0.938 ^b	1.215 ^b	1.434 ^b
ARG	315	1048	2540	270	1003	2495	304 ^a	1310	3693	0.966 ^a	1.248 ^a	1.452 ^a
BRA	315	1065	2608	271	1021	2564	300 ^{ab}	1313	3756	0.948 ^{ab}	1.266 ^b	1.434 ^b
SEM ⁵	3	8	21	3	8	21	2	9	27	0.007	0.003	0.004
P-VALUE	0.906	0.099	0.078	0.922	0.081	0.073	0.011	0.788	0.189	0.019	<0.0001	0.002

^{a-b}Least square means within a column with different superscripts differ significantly ($P \leq 0.05$)

¹Body weight

²Body weight gain

³Feed intake

⁴Feed conversion ratio corrected for mortality

⁵Standard error of the mean

Particularly, a statistical difference was observed on feed intake from 1 to 10 days of age, as broilers fed diets with inclusion of corn from Argentina had a higher intake in comparison to broilers fed diets with inclusion of corn from the U.S., which had a direct impact on the FCR exhibited by the birds during the same period, as broilers fed U.S. corn had a lower FCR compared to broilers fed ARG corn.

Overall, cumulative growth performance data indicated that feeding U.S. corn resulted in better FCR compared to feeding corn from Argentina. At 21 and 35 days of age, the use of U.S. corn (FCR = 1.215 and 1.434) resulted in a reduction in FCR, compared to corn sourced from Argentina (FCR = 1.248 and 1.452). This is important for two reasons: first, the rations of broilers during the early stages of growth, particularly in the first 21 days of age, are more expensive than rations for older birds. This is because younger chicks have higher nutritional requirements for growth and development, and their digestive systems are not fully developed to efficiently utilize nutrients from feed. In these early rations, the quality of feed ingredients is important to maximize early growth performance and feed efficiency. Secondly, even small differences

in the amount of feed consumed per bird can compound over time and have a significant impact on the overall profitability of a poultry business. This can be particularly important for large commercial broiler operations, where thousands or even tens of thousands of birds are raised in a single production cycle. In this experiment, if the birds eating rations with U.S. corn have a total intake of 3.697 kg of ration per bird over a 35-day production cycle, we can estimate the average daily feed consumption per bird as follows: Total feed consumption per day = Total intake/Production cycle length; Total average feed consumption per day = 3.697 kg/35 days = 0.1056 kg/d.

AVERAGE COMMERCIAL FARM

Assuming a broiler farm where 60,000 new chicks are added per week, with bird losses of 5% and feed cost of \$0.50/kg, the total cost savings with different FCRs can be calculated as follows:

U.S. CORN CALCULATIONS

Total feed consumed per year using U.S. corn = 60,000 birds/week x 0.105 kg/bird/day x 7 days/week x 52 weeks/year ÷ 1.434 = 1,542,336 kg

Total feed cost per year using U.S. corn = Total feed consumed per year x Feed cost per kg = 1,542,336 kg x \$0.50/kg = \$771,168

Total bird losses per year = 60,000 birds/week x 0.05 x 52 weeks/year = 15,600 birds/year

Total cost of bird losses per year = Total bird losses per year x Cost per bird loss = 15,600 x \$2.5 = \$39,000

Total cost of producing broilers using U.S. corn = Total feed cost per year + Total cost of bird losses per year = \$771,168 + \$39,000 = **\$810,168 (A)**

ARGENTINIAN CORN CALCULATIONS

Total feed consumed per year using Argentinian corn = 60,000 birds/week x 0.105 kg/bird/day x 7 days/week x 52 weeks/year ÷ 1.452 = 1,598,077 kg

Total feed cost per year using Argentinian corn = Total feed consumed per year x Feed cost per kg = 1,598,077 kg x \$0.50/kg = \$799,038.50

Total bird losses per year = 60,000 birds/week x 0.05 x 52 weeks/year = 15,600 birds/year

Total cost of bird losses per year = Total bird losses per year x Cost per bird loss = 15,600 x \$2.5 = \$39,000

Total cost of producing broilers using Argentinian corn = Total feed cost per year + Total cost of bird losses per year = \$799,038.50 + \$39,000 = **\$838,038.50 (B)**

By calculating the difference between producing broilers in with U.S. corn (A) and Argentinian corn (B), regardless of the sign, we can determine the cost difference between using U.S. and Argentinian corn.

With a lower feed conversion rate of 1.434, the use of **U.S. corn is expected to result in cost savings of around \$27,870.50 per year** for a poultry farm raising 60,000 chicks and introducing new chicks on a weekly basis.

INTEGRATE 1,200,000 CHICKS PER WEEK

Assuming an integration of 1,200,000 chicks entering weekly, bird total losses of 5%, and feed costs of \$0.50 per kg, the total cost savings with different FCR can be calculated as follows:

U.S. CORN CALCULATIONS

Total feed consumed per year using U.S. corn = $1,200,000 \text{ birds/week} \times 0.105 \text{ kg/bird/day} \times 7 \text{ days/week} \times 52 \text{ weeks/year} \div 1.434 = 30,818,057 \text{ kg}$

Total feed cost per year using U.S. corn = Total feed consumed per year x Feed cost per kg = $30,818,057 \text{ kg} \times \$0.50/\text{kg} = \$15,409,028.50$

Total bird losses per year = $1,200,000 \text{ birds/week} \times 0.05 \times 52 \text{ weeks/year} = 312,000 \text{ birds/year}$

Total cost of bird losses per year = Total bird losses per year x Cost per bird loss = $312,000 \times \$2.5 = \$780,000$

Total cost of producing broilers using U.S. corn = Total feed cost per year + Total cost of bird losses per year = $\$15,409,028.50 + \$780,000 = \textbf{\$16,189,028.50 (A)}$

ARGENTINIAN CORN CALCULATIONS

Total feed consumed per year using Argentinian corn = $1,200,000 \text{ birds/week} \times 0.105 \text{ kg/bird/day} \times 7 \text{ days/week} \times 52 \text{ weeks/year} \div 1.452 = 31,622,065 \text{ kg}$

Total feed cost per year using Argentinian corn = Total feed consumed per year x Feed cost per kg = $31,622,065 \text{ kg} \times \$0.50/\text{kg} = \$15,811,032.50$

Total bird losses per year = $1,200,000 \text{ birds/week} \times 0.05 \times 52 \text{ weeks/year} = 312,000 \text{ birds/year}$

Total cost of bird losses per year = Total bird losses per year x Cost per bird loss = $312,000 \times \$2.5 = \$780,000$

Total cost of producing broilers using Argentinian corn = Total feed cost per year + Total cost of bird losses per year = $\$15,811,032.50 + \$780,000 = \textbf{\$16,591,032.50 (B)}$

When we subtract U.S. corn (A) from Argentinian corn (B) (ignoring the sign), we get the cost difference between using U.S. and Argentinian corn.

With a lower FCR of 1.434, the use of **U.S. corn is expected to result in cost savings of approximately \$402,004 per year** for a poultry integration of 1,200,000 birds produced per week.

Feed accounts for a significant portion of the cost of broiler production and improving feed efficiency can result in significant cost savings. By using less feed to produce the same amount of meat, poultry farms can reduce their feed costs and increase their profits. Improving feed efficiency can also help reduce the environmental impact of broiler production. Less feed consumption means less waste and demand for land, water, and other resources used in feed production. Broilers that are fed efficiently can maintain healthy body condition, which is essential for good health and welfare. Poor feed efficiency can lead to undernourishment, poor growth rates, and other health problems. In the highly competitive broiler industry, improving feed efficiency can give farmers a competitive advantage. By producing more meat with less feed, they can offer their products at a lower cost, which can help them capture a higher market share. Overall, feed efficiency is a key factor in the success and sustainability of broiler production, and poultry producers should strive to improve it through careful management and feed purchases.

REFERENCES:

Jose I. Vargas^{1,*}, Joseph P. Gulizia¹, Susan M. Bonilla¹, Santiago Sasia¹ and Wilmer J. Pacheco^{1,*} Effect of Corn Origin on Broiler Performance, Processing Yield, and Nutrient Digestibility from 1 to 35 Days of Age. 2023. ¹Department of Poultry Science, Auburn University, Auburn, AL 36849, USA; jiv0001@auburn.edu (J.I.V.); jzg0120@auburn.edu (J.P.G.); XXXXX (S.M.B); ssasia@g.clemson.edu (S.S); wjp0010@auburn.edu (W.J.P)

*Correspondence: jiv001@auburn.edu (J.I.V); wjp0010@auburn.edu (W.J.P)