

IN THIS ISSUE:

1. GENERAL COMMENTS
2. DDGS REFERENCE PRICES
3. OCEAN FREIGHT MARKET COMMENTS AND INDICATIONS
4. LATEST EXPORT FIGURES (CALENDAR AND CROP YEARS)
5. FOB US DDGS AND CORN PRICES
6. FOB US DDGS AND SOYBEAN MEAL PRICES

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GENERAL COMMENTS

DDGS are \$8-10/MT higher this week amid the widespread commodity rally. With corn and soymeal values climbing higher under fears about the impact of the Midwest drought, DDGS values have found equal support as end users move to cover needs ahead of further price spikes. The DDGS/cash corn ratio is up slightly from last week at 0.92 but still below the three-year average of 1.02 while the DDGS/Kansas City soymeal ratio is down from last week at 0.49 and below the three-year average or 0.50.

Barge CIF NOLA DDGS offers are \$22/MT higher this week amid firming barge freight and rising offers for product destined for the river system. FOB NOLA offers are higher as well but lag the gains of the CIF market with July offers up \$16/MT at \$281 and August/September up \$17 at \$279-280/MT. U.S. rail rates are up \$10/MT for the spot market and \$12 for August/September while offers for 40-foot containers to Southeast Asia are up \$6/MT at \$330 for July shipment.

DDGS Price Table: June 22, 2023 (USD/MT) (Quantity, availability, payment, and delivery terms vary)			
Delivery Point Quality Min. 35% Pro-fat combined	July	August	September
Barge CIF New Orleans	278	277	277
FOB Vessel GULF	281	280	279
Rail delivered PNW	298	297	297
Rail delivered California	307	307	307
Mid-Bridge Laredo, TX	298	298	298
FOB Lethbridge, Alberta	292	291	289
40 ft. Containers to South Korea (Busan)	312	312	312
40 ft. Containers to Taiwan (Kaohsiung)	335	335	335
40 ft. Containers to Philippines (Manila)	338	338	338
40 ft. Containers to Indonesia (Jakarta)	327	327	327
40 ft. Containers to Malaysia (Port Kelang)	319	319	319
40 ft. Containers to Vietnam (HCMC)	331	331	331
40 ft. Containers to Japan (Yokohama)	N/A	N/A	N/A
40 ft. containers to Thailand (LCMB)	335	335	335
40 ft. Containers to China (Shanghai)	N/A	N/A	N/A
40 ft. Containers to Bangladesh (Chittagong)	N/A	N/A	N/A
40 ft. Containers to Myanmar (Yangon)	N/A	N/A	N/A
KC Rail Yard (delivered ramp)	275	277	278
Elwood, IL Rail Yard (delivered ramp)	270	272	273

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Slow steaming seems to apply to dry bulk freight markets, just as it does to vessel speeds. Markets are simply going nowhere slowly. Every week there are reports of potential improvements in freight values and optimistic projections; but by week's end everything has lost steam and settled back without much change.

The most significant market news involves logistical concerns. As mentioned before, there has been an agreement reached between the PMA and ILWU on a new 6-year labor contract for West Coast container ports. The Panama Canal continues to struggle with low water conditions and has implemented reduced vessel drafts for transits. By July 19 the maximum draft for transits will be down to 11.7 meters or 38.5 fresh-water feet. This will obviously affect grain cargoes out of the U.S. Gulf, which could otherwise load out at 44 feet.

Source: O'Neil Commodity Consulting

Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans*			
June 22, 2023			
Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks
55,000 U.S. Gulf-Japan	\$48.50	Unchanged	Handymax \$48.50 MT
55,000 U.S. PNW- Japan	\$26.50	Down \$0.50	Handymax at \$26.50 MT
66,000 U.S. Gulf – China	\$47.50	Unchanged	North or South China
PNW to China	\$26.00	Down \$0.50	
25,000 U.S. Gulf - Veracruz, México	\$22.00	Unchanged	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf - Veracruz, México	\$18.50	Unchanged	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf - Colombia	\$27.25	Unchanged	West Coast Colombia at \$30.25
<u>50,000 MT U.S. Gulf to East Coast Colombia</u>	\$25.25		
From Argentina	\$35.25		
43-45,000 U.S. Gulf - Guatemala	\$29.75	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 US Gulf - Morocco	\$31.50	Unchanged	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$28.50	Unchanged	55,000 - 60,000 MT Egypt Romania - Russia - Ukraine \$16.00 - \$17.50 - \$49.00 France \$23.00, Bulgaria \$16.00
PNW to Egypt	\$29.50		
60-70,000 U.S. Gulf – Europe, Rotterdam	\$26.00	Down \$0.50	Handymax at +\$2.50 more
Brazil, Santos – China	\$38.00	Unchanged	54-59,000 Supramax-Panamax
Brazil, Santos – China	\$36.00		60-66,000 Post Panamax
Northern Coast Brazil - China	\$42.00		55-60,000 MT
56-60,000 Argentina/Rosario- China, Deep Draft	\$44.00	Unchanged	Upriver with Top-off, Plus \$3.85-4.75

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.

LATEST EXPORT FIGURES

Calendar Year (January-December):

Rank	Partner	2019	2020	2021	2022	JAN 22 - MAR 22	JAN 23 - APR 23	Change YTD (%)	Change YTD (MT)
1	World Total	10,792,412	10,922,732	11,548,509	11,006,833	3,697,585	3,210,541	-15%	-487,044
2	Mexico	2,022,752	1,732,282	2,382,780	2,230,827	709,221	691,780	-3%	-17,441
3	Vietnam	1,202,103	1,282,022	1,404,888	1,294,581	335,549	223,237	-50%	-112,312
4	Korea, South	1,242,410	1,260,030	1,136,337	1,269,432	457,831	469,843	3%	12,012
5	Canada	643,994	397,588	771,896	955,792	375,561	182,281	-106%	-193,280
6	Indonesia	913,488	933,401	861,909	832,143	282,150	243,911	-16%	-38,239
7	Japan	516,881	463,118	424,205	506,771	188,120	138,465	-36%	-49,655
8	Ireland	277,440	291,278	369,706	447,411	152,225	135,932	-12%	-16,293
9	Turkey	577,364	790,455	832,168	422,822	98,301	175,493	44%	77,192
10	Colombia	200,615	209,961	238,754	359,938	91,375	122,203	25%	30,828
11	Taiwan	242,521	241,542	226,150	258,405	72,562	83,854	13%	11,292
12	Spain	103,369	64,670	158,036	247,994	112,136	42,322	-165%	-69,814
13	Morocco	223,352	188,929	212,742	211,015	104,200	58,188	-79%	-46,012
14	Thailand	574,380	848,838	355,494	184,257	77,927	116,833	33%	38,906
15	China	174,338	270,261	453,295	178,876	88,994	83,989	-6%	-5,005
16	Israel(*)	212,153	196,975	207,053	169,451	45,012	32,169	-40%	-12,843
17	Philippines	261,977	280,372	184,981	166,732	45,798	63,098	27%	17,300
18	United Kingdom	180,625	121,609	125,528	132,029	35,232	35,254	0%	22
19	Bangladesh	160,873	164,517	139,351	106,467	53,091	20,763	-156%	-32,328
20	Ecuador	50,595	55,625	49,762	104,371	23,394	75,448	69%	52,054
21	Egypt	142,141	182,399	181,257	90,356	36,795	10,228	-260%	-26,567
22	Honduras	62,508	75,218	68,640	85,824	26,416	35,494	26%	9,078
23	Guatemala	73,214	73,335	80,060	83,931	33,559	21,958	-53%	-11,601
24	Costa Rica	92,651	83,807	84,749	81,612	26,599	30,597	13%	3,998
25	El Salvador	78,451	56,006	58,099	73,967	28,995	12,372	-134%	-16,623
26	Malaysia	66,809	50,122	50,747	56,043	16,033	15,651	-2%	-382
27	Cambodia	50,064	42,923	40,515	36,253	9,813	8,094	-21%	-1,719
28	Tunisia	0	14,000	918	31,000	16,000	309	-5078%	-15,691
29	Portugal	14,299	10,449	18,200	25,000	25,000	10,517	-138%	-14,483
30	Saudi Arabia	13,500	29,331	18,459	22,888	593	23,024	97%	22,431
31	Panama	19,736	15,993	30,155	22,505	8,156	8,814	7%	658
32	Jamaica	20,790	7,680	20,878	21,852	10,596	3,482	-204%	-7,114
33	Peru	18,737	14,658	0	14,722	14,722	5,423	-171%	-9,299
34	Sri Lanka	18,159	27,626	24,635	13,847	6,351	1,132	-461%	-5,219
35	Burma	71,137	64,274	25,701	13,562	3,893	1,774	-119%	-2,119
36	Oman	7,123	9,018	9,045	11,342	6,894	3,978	-73%	-2,916
37	Qatar	8,023	9,179	15,417	7,584	1,760	1,293	-36%	-467
38	Nicaragua	4,969	8,909	7,338	5,016	1,402	2,056	32%	654
39	United Arab Emirates	6,416	6,518	8,992	4,637	2,394	4,545	47%	2,151



Marketing Year (September-August):

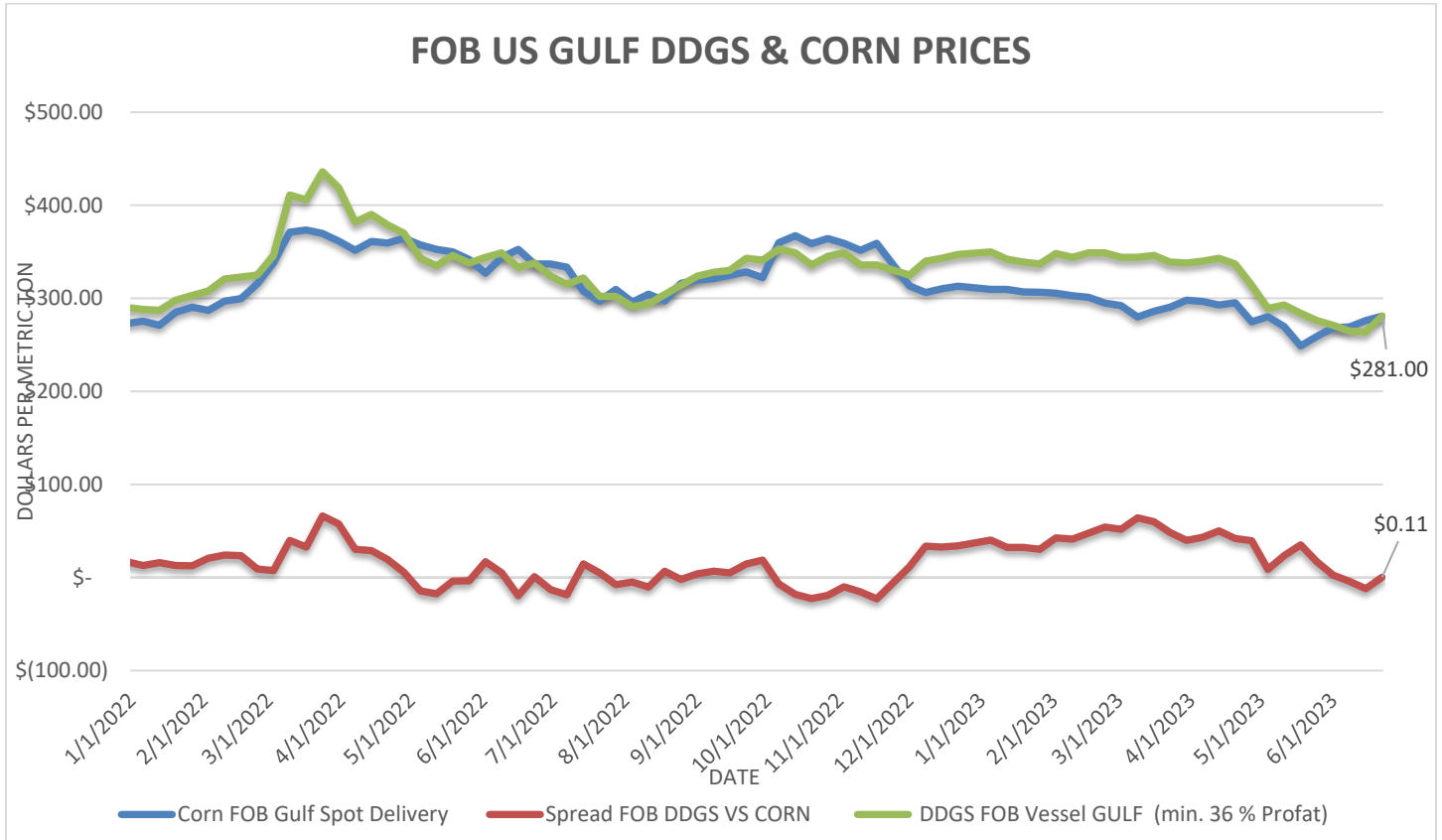
Rank	Partner	MY 19/20	MY 20/21	MY 21/22	MY 22/23	SEP - APR 2022	SEP - APR 2023	Change YTD (%)	CHANGE YTD (MT)
1	World Total	11,271,838	10,488,669	11,577,883	11,561,517	7,543,356	6,502,228	-16%	-1,041,128
2	Mexico	2,011,034	1,789,732	2,149,786	2,317,235	1,513,121	1,409,272	-7%	-103,849
3	Vietnam	1,294,321	1,207,882	1,434,616	1,333,618	788,975	637,626	-24%	-151,349
4	Korea, South	1,189,038	1,209,824	1,167,465	1,245,537	863,027	898,934	4%	35,907
5	Canada	701,610	426,377	551,292	1,084,499	735,017	413,030	-78%	-321,987
6	Indonesia	971,736	905,812	888,866	933,458	584,515	444,961	-31%	-139,554
7	Turkey	498,947	601,596	937,058	531,091	302,783	271,706	-11%	-31,077
8	Japan	481,178	482,063	472,580	480,134	311,924	288,906	-8%	-23,018
9	Ireland	339,843	259,117	334,647	459,735	306,742	278,125	-10%	-28,617
10	China	178,169	196,858	363,453	348,139	325,777	151,509	-115%	-174,268
11	Colombia	195,446	209,611	268,732	295,104	153,938	249,600	38%	95,662
12	New Zealand(*)	202,115	282,083	265,001	238,767	154,771	57,574	-169%	-97,197
13	Taiwan	234,317	252,419	224,863	237,262	150,644	183,079	18%	32,435
14	Spain	179,068	20,699	154,217	224,759	159,926	113,347	-41%	-46,579
15	Morocco	218,396	200,341	236,168	221,394	144,232	87,901	-64%	-56,391
16	Israel(*)	250,648	168,131	198,090	211,768	99,515	44,355	-124%	-55,160
17	Thailand	724,888	880,000	453,031	203,779	159,080	178,464	11%	19,384
18	Philippines	242,381	281,426	234,061	155,718	97,211	125,525	23%	28,314
19	Egypt	79,936	158,273	221,130	125,884	84,711	22,616	-275%	-62,095
20	Bangladesh	178,891	124,516	199,306	107,072	71,758	38,825	-85%	-32,933
21	Costa Rica	88,074	81,195	79,059	93,402	61,492	53,700	-15%	-7,792
22	United Kingdom	362,848	135,149	124,019	92,779	54,131	93,403	42%	39,272
23	Ecuador	46,921	56,408	51,222	91,950	41,700	106,175	61%	64,475
24	Honduras	59,954	58,640	77,280	84,690	52,578	62,790	16%	10,212
25	El Salvador	61,583	79,572	55,444	70,723	47,752	34,373	-39%	-13,379
26	Guatemala	75,909	74,232	89,417	70,666	50,166	51,830	3%	1,664
27	Malaysia	63,932	53,828	49,938	60,657	35,558	30,562	-16%	-4,996
28	Cambodia	54,048	37,021	41,892	45,608	30,088	19,014	-58%	-11,074
29	Panama	18,386	16,985	22,527	26,281	21,976	18,858	-17%	-3,118
30	Jamaica	20,924	12,476	14,595	25,936	18,879	7,681	-146%	-11,198
31	Portugal	47,354	4,949	23,700	25,000	25,000	10,517	-138%	-14,483
32	Burma	77,273	59,338	47,644	22,156	14,021	3,308	-324%	-10,713
33	Tunisia	20,947	0	14,918	16,000	16,000	15,309	-5%	-691
34	Peru	20,712	14,478	8,847	14,722	14,722	5,423	-171%	-9,299
35	Oman	6,068	8,587	7,467	12,108	10,694	7,012	-53%	-3,682
36	Sri Lanka	15,219	27,751	28,110	11,401	9,908	7,135	-39%	-2,773
37	Saudi Arabia	12,753	23,287	18,904	8,707	8,707	45,319	81%	36,612
38	Qatar	8,083	5,129	18,869	8,107	4,335	3,345	-30%	-990
39	United Arab Emirates	4,790	6,476	7,714	5,833	5,340	6,295	15%	955
40	Nicaragua	8,013	5,060	12,587	4,184	2,002	3,488	43%	1,486

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (April 2023)

FOB US DDGS AND CORN PRICES



FOB US DDGS AND SOYBEAN MEAL PRICES

