

May 4, 2023

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FOR HISTORICAL REPORTS, CLICK <u>HERE</u> FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK <u>HERE</u>

GENERAL COMMENTS

DDGS values are lower again this week amid sustained pressure from weaker soymeal and corn futures. Additionally, flooding in the upper Mississippi River continues to constrain river traffic and push additional product into the domestic market. As of 3 May, the U.S. Army Corps of Engineers said that nine lock and dams along lowa and Illinois portions of the Mississippi river remained closed. Ethanol output ticked 1 percent higher last week but remained under 1 million barrels per day amid the ongoing seasonal spring maintenance period.

The FOB ethanol plant DDGS/cash corn price ratio rose to 1.13 this week, up from 1.12 last week and above the three-year average of 1.06. The DDGS/Kansas City soymeal ratio was slightly lower this week at 0.56, down from 0.57 last week and still above the five-year average of 0.50.

Barge rates continue to work their way lower amid the river navigation issues and barge CIF NOLA DDGS prices are down \$30/MT for spot shipment and down \$28/MT for June/July. FOB Gulf offers are similarly lower at \$289/MT, a \$25 decline from last week. Offers for 40-foot containers to southeast Asia are down \$15/MT compared to last week at \$373 for May/June shipment.



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| DDGS Price Table: May 4, 2023 (USD/MT) (Quantity, availability, payment, and delivery terms vary) | | | | | | | |
|--|-----|------|------|--|--|--|--|
| Delivery Point Quality Min. 35% Pro-fat combined | Мау | June | July | | | | |
| Barge CIF New Orleans | 274 | 274 | 268 | | | | |
| FOB Vessel GULF | 289 | 287 | 283 | | | | |
| Rail delivered PNW | 318 | 314 | 311 | | | | |
| Rail delivered California | 321 | 317 | 314 | | | | |
| Mid-Bridge Laredo, TX | 314 | 310 | 307 | | | | |
| FOB Lethbridge, Alberta | 311 | 309 | 308 | | | | |
| 40 ft. Containers to South Korea (Busan) | 354 | 354 | 354 | | | | |
| 40 ft. Containers to Taiwan (Kaohsiung) | 397 | 397 | 397 | | | | |
| 40 ft. Containers to Philippines (Manila) | 384 | 384 | 384 | | | | |
| 40 ft. Containers to Indonesia (Jakarta) | 365 | 365 | 365 | | | | |
| 40 ft. Containers to Malaysia (Port Kelang) | 374 | 374 | 374 | | | | |
| 40 ft. Containers to Vietnam (HCMC) | 375 | 375 | 375 | | | | |
| 40 ft. Containers to Japan (Yokohama) | N/A | N/A | N/A | | | | |
| 40 ft. containers to Thailand (LCMB) | 376 | 376 | 376 | | | | |
| 40 ft. Containers to China (Shanghai) | N/A | N/A | N/A | | | | |
| 40 ft. Containers to Bangladesh (Chittagong) | N/A | N/A | N/A | | | | |
| 40 ft. Containers to Myanmar (Yangon) | 365 | 365 | 365 | | | | |
| KC Rail Yard (delivered ramp) | 288 | 286 | 285 | | | | |
| Elwood, IL Rail Yard (delivered ramp) | 283 | 281 | 280 | | | | |

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Dry-bulk markets continue to look for cargo and price support but also continue to struggle as increases in demand from China remain elusive. Each market rally has been met with selling pressure near the end of the trading day and, consequently, markets are slipping back week by week and month by month. Panamax FFA paper for Q3 2023 traded down 800 points to \$5,300/day with Q4 trading down to \$12,400/day.

Source: O'Neil Commodity Consulting



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| Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* | | | | | | | | |
|---|---|-------------|--|--|--|--|--|--|
| May 4, 2023 | | | | | | | | |
| Route and Vessel Size | Current Week (USD/MT) Change from Previous Report | | Remarks | | | | | |
| 55,000 U.S. Gulf-Japan | \$53.25 | Down \$1.50 | Handymax \$55.00 MT | | | | | |
| 55,000 U.S. PNW- Japan | \$30.00 | Unchanged | Handymax at \$29.50 MT | | | | | |
| 66,000 U.S. Gulf – China | \$52.50 | Down \$1.50 | North or South China | | | | | |
| PNW to China | \$29.50 | Unchanged | | | | | | |
| 25,000 U.S. Gulf - Veracruz, México | \$22.75 | Down \$0.50 | 3,000 MT daily discharge rate | | | | | |
| 30-36,000+ U.S. Gulf - Veracruz, México | \$19 .50 | Down \$0.50 | Deep draft and 6,000 MT per day discharge rate. | | | | | |
| 30-38,000 U.S. Gulf - Colombia | \$31.00 | Unchanged | West Coast Colombia at \$34.00 | | | | | |
| 50,000 MT U.S. Gulf to | \$29.00 | | | | | | | |
| East Coast Colombia | | | | | | | | |
| From Argentina | \$40.00 | | | | | | | |
| 43-45,000 U.S. Gulf - Guatemala | \$33.50 | Unchanged | Acajutla/Quetzal - 8,000 out | | | | | |
| 26-30,000 US Gulf - Morocco | \$33.50 | Down \$1.00 | 5,000 discharge rate | | | | | |
| 55-60,000 U.S. Gulf – Egypt | \$30.00 | Down \$1.00 | 55,000-60,000 MT Egypt | | | | | |
| PNW to Egypt | \$31.00 | | Romania - Russia - Ukraine \$17.00 - \$23.00 - \$50.00 France \$24.50 Bulgaria \$17.00 | | | | | |
| 60-70,000 U.S. Gulf – Europe, Rotterdam | \$29.50 | Up \$0.50 | Handymax at +\$2.50 more | | | | | |
| Brazil, Santos – China | \$44.50 | Down \$1.50 | 54-59,000 Supramax-Panamax | | | | | |
| Brazil, Santos – China | \$42.50 | | 60-66,000 Post Panamax | | | | | |
| Northern Coast Brazil - China | \$48.50 | | 55-60,000 MT | | | | | |
| 56-60,000 Argentina/Rosario- China, Deep Draft | \$47 .50 | Down \$1.50 | Upriver with Top-off, Plus \$3.85-4.75 | | | | | |

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.





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LATEST EXPORT FIGURES

Calendar Year (January-December):

| Rank | Partner | 2019 | 2020 | 2021 | 2022 | JAN 22- MAR 22 | JAN 23 - MAR 23 | CHANGE YTD (%) | CHANGE YTD (MT) |
|------|---------------------|------------|------------|------------|------------|----------------|-----------------|----------------|-----------------|
| 1 | World Total | 10,792,412 | 10,922,732 | 11.548,509 | 11,006,833 | 2,883,836 | 2,432,924 | -15% | -450,912 |
| 2 | Mexico | 2,022,752 | 1,732,282 | 2,382,780 | 2,230,827 | 584,196 | 534,441 | -9% | -49,755 |
| 3 | Vietnam | 1,202,103 | 1,282,022 | 1,404,888 | 1,294,581 | 230,414 | 157,979 | -31% | -72,435 |
| 4 | Korea, South | 1,242,410 | 1,260,030 | 1,136,337 | 1,269,432 | 360,177 | 358,270 | -1% | -1,907 |
| 5 | Canada | 643,994 | 397,588 | 771,896 | 955,792 | 295,440 | 146,273 | -50% | -149,167 |
| 6 | Indonesia | 913,488 | 933,401 | 861,909 | 832,143 | 215,449 | 170,570 | -21% | -44,879 |
| 7 | Japan | 516,881 | 463,118 | 424,205 | 506,771 | 152,213 | 96,481 | -37% | -55,732 |
| 8 | Ireland | 277,440 | 291,278 | 369,706 | 447,411 | 138,288 | 94,100 | -32% | -44,188 |
| 9 | Turkey | 577,364 | 790,455 | 832,168 | 422,822 | 98,301 | 155,556 | 58% | 57,255 |
| 10 | Colombia | 200,615 | 209,961 | 238,754 | 359,938 | 57,318 | 82,708 | 44% | 25,390 |
| 11 | Taiwan | 242,521 | 241,542 | 226,150 | 258,405 | 56,521 | 70,152 | 24% | 13,631 |
| 12 | Spain | 103,369 | 64,670 | 158,036 | 247,994 | 78,254 | 42,322 | -46% | -35,932 |
| 13 | Morocco | 223,352 | 188,929 | 212,742 | 211,015 | 65,087 | 37,472 | -42% | -27,615 |
| 14 | New Zealand(*) | 208,571 | 278,870 | 249,577 | 208,574 | 37,016 | 0 | -100% | -37,016 |
| 15 | Thailand | 574,380 | 848,838 | 355,494 | 184,257 | 70,829 | 77,468 | 9% | 6,639 |
| 16 | China | 174,338 | 270,261 | 453,295 | 178,876 | 85,468 | 76,123 | -11% | -9,345 |
| 17 | lsrael(*) | 212,153 | 196,975 | 207,053 | 169,451 | 45,012 | 32,169 | -29% | -12,843 |
| 18 | Philippines | 261,977 | 280,372 | 184,981 | 166,732 | 36,690 | 49,364 | 35% | 12,674 |
| 19 | United Kingdom | 180,625 | 121,609 | 125,528 | 132,029 | 35,199 | 17,599 | -50% | -17,600 |
| 20 | Bangladesh | 160,873 | 164,517 | 139,351 | 106,467 | 11,238 | 15,844 | 41% | 4,606 |
| 21 | Ecuador | 50,595 | 55,625 | 49,762 | 104,371 | 18,674 | 44,601 | 139% | 25,927 |
| 22 | Egypt | 142,141 | 182,399 | 181,257 | 90,356 | 33,498 | 10,228 | -69% | -23,270 |
| 23 | Honduras | 62,508 | 75,218 | 68,640 | 85,824 | 15,361 | 17,969 | 17% | 2,608 |
| 24 | Guatemala | 73,214 | 73,335 | 80,060 | 83,931 | 25,019 | 15,112 | -40% | -9,907 |
| 25 | Costa Rica | 92,651 | 83,807 | 84,749 | 81,612 | 17,321 | 24,610 | 42% | 7,289 |
| 26 | El Salvador | 78,451 | 56,006 | 58,099 | 73,967 | 18,101 | 12,372 | -32% | -5,729 |
| 27 | Malaysia | 66,809 | 50,122 | 50,747 | 56,043 | 12,549 | 13,287 | 6% | 738 |
| 28 | Cambodia | 50,064 | 42,923 | 40,515 | 36,253 | 8,128 | 5,099 | -37% | -3,029 |
| 29 | Tunisia | 0 | 14,000 | 918 | 31,000 | 16,000 | 309 | -98% | -15,691 |
| 30 | Portugal | 14,299 | 10,449 | 18,200 | 25,000 | 25,000 | 10,517 | -58% | -14,483 |
| 31 | Saudi Arabia | 13,500 | 29,331 | 18,459 | 22,888 | 593 | 23,024 | 3783% | 22,431 |
| 32 | Panama | 19,736 | 15,993 | 30,155 | 22,505 | 8,156 | 8,814 | 8% | 658 |
| 33 | Jamaica | 20,790 | 7,680 | 20,878 | 21,852 | 6,799 | 3,482 | -49% | -3,317 |
| 34 | Peru | 18,737 | 14,658 | 0 | 14,722 | 5,596 | 5,423 | -3% | -173 |
| 35 | Sri Lanka | 18,159 | 27,626 | 24,635 | 13,847 | 5,026 | 820 | -84% | -4,206 |
| 36 | Burma | 71,137 | 64,274 | 25,701 | 13,562 | 573 | 1,237 | 116% | 664 |
| 37 | Oman | 7,123 | 9,018 | 9,045 | 11,342 | 6,107 | 3,454 | -43% | -2,653 |
| 38 | Qatar | 8,023 | 9,179 | 15,417 | 7,584 | 1,366 | 829 | -39% | -537 |
| 39 | Nicaragua | 4,969 | 8,909 | 7,338 | 5,016 | 1,402 | 2,056 | 47% | 654 |
| 40 | United Arab Emirate | 6,416 | 6,518 | 8,992 | 4,637 | 2,160 | 2,083 | -4% | -77 |



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Marketing Year (September-August):

| Rank | Partner | MY 19/20 | MY 20/21 | MY 21/22 | MY 22/23 | SEP - MAR 2022 | SEP - MAR 2023 | CHANGE YTD (%) | CHANGE YTD (MT) |
|------|----------------------|------------|------------|------------|------------|----------------|----------------|----------------|-----------------|
| 1 | World Total | 11,271,838 | 10,488,669 | 11,577,883 | 11,561,517 | 6,730,207 | 5,724,611 | -18% | -1,005,596 |
| 2 | Mexico | 2,011,034 | 1,789,732 | 2,149,786 | 2,317,235 | 1,388,096 | 1,251,933 | -11% | -136,163 |
| 3 | Vietnam | 1,294,321 | 1,207,882 | 1,434,616 | 1,333,618 | 683,840 | 572,368 | -19% | -111,472 |
| 4 | Korea, South | 1,189,038 | 1,209,824 | 1,167,465 | 1,245,537 | 765,373 | 787,361 | 3% | 21,988 |
| 5 | Canada | 701,610 | 426,377 | 551,292 | 1,084,499 | 654,896 | 377,022 | -74% | -277,874 |
| 6 | Indonesia | 971,736 | 905,812 | 888,866 | 933,458 | 517,814 | 371,620 | -39% | -146,194 |
| 7 | Turkey | 498,947 | 601,596 | 937,058 | 531,091 | 302,783 | 251,769 | -20% | -51,014 |
| 8 | Japan | 481,178 | 482,063 | 472,580 | 480,134 | 276,017 | 246,922 | -12% | -29,095 |
| 9 | Ireland | 339,843 | 259,117 | 334,647 | 459,735 | 292,805 | 236,293 | -24% | -56,512 |
| 10 | China | 178,169 | 196,858 | 363,453 | 348,139 | 322,251 | 143,643 | -124% | -178,608 |
| 11 | Colombia | 195,446 | 209,611 | 268,732 | 295,104 | 119,881 | 210,105 | 43% | 90,224 |
| 12 | New Zealand(*) | 202,115 | 282,083 | 265,001 | 238,767 | 124,783 | 57,574 | -117% | -67,209 |
| 13 | Taiwan | 234,317 | 252,419 | 224,863 | 237,262 | 134,603 | 169,377 | 21% | 34,774 |
| 14 | Spain | 179,068 | 20,699 | 154,217 | 224,759 | 126,044 | 113,347 | -11% | -12,697 |
| 15 | Morocco | 218,396 | 200,341 | 236,168 | 221,394 | 105,179 | 67,185 | -57% | -37,994 |
| 16 | Israel(*) | 250,648 | 168,131 | 198,090 | 211,768 | 99,515 | 44,355 | -124% | -55,160 |
| 17 | Thailand | 724,888 | 880,000 | 453,031 | 203,779 | 151,982 | 139,099 | -9% | -12,883 |
| 18 | Philippines | 242,381 | 281,426 | 234,061 | 155,718 | 88,103 | 111,791 | 21% | 23,688 |
| 19 | Egypt | 79,936 | 158,273 | 221,130 | 125,884 | 81,414 | 22,616 | -260% | -58,798 |
| 20 | Bangladesh | 178,891 | 124,516 | 199,306 | 107,072 | 29,905 | 33,906 | 12% | 4,001 |
| 21 | Costa Rica | 88,074 | 81,195 | 79,059 | 93,402 | 52,214 | 47,713 | -9% | -4,501 |
| 22 | United Kingdom | 362,848 | 135,149 | 124,019 | 92,779 | 54,098 | 75,748 | 29% | 21,650 |
| 23 | Ecuador | 46,921 | 56,408 | 51,222 | 91,950 | 36,980 | 75,328 | 51% | 38,348 |
| 24 | Honduras | 59,954 | 58,640 | 77,280 | 84,690 | 41,523 | 45,265 | 8% | 3,742 |
| 25 | El Salvador | 61,583 | 79,572 | 55,444 | 70,723 | 36,858 | 34,373 | -7% | -2,485 |
| 26 | Guatemala | 75,909 | 74,232 | 89,417 | 70,666 | 41,626 | 44,984 | 7% | 3,358 |
| 27 | Malaysia | 63,932 | 53,828 | 49,938 | 60,657 | 32,074 | 28,198 | -14% | -3,876 |
| 28 | Cambodia | 54,048 | 37,021 | 41,892 | 45,608 | 28,403 | 16,019 | -77% | -12,384 |
| 29 | Panama | 18,386 | 16,985 | 22,527 | 26,281 | 21,976 | 18,858 | -17% | -3,118 |
| 30 | Jamaica | 20,924 | 12,476 | 14,595 | 25,936 | 15,082 | 7,681 | -96% | -7,401 |
| 31 | Portugal | 47,354 | 4,949 | 23,700 | 25,000 | 25,000 | 10,517 | -138% | -14,483 |
| 32 | Burma | 77,273 | 59,338 | 47,644 | 22,156 | 10,701 | 2,771 | -286% | -7,930 |
| 33 | Tunisia | 20,947 | 0 | 14,918 | 16,000 | 16,000 | 15,309 | -5% | -691 |
| 34 | Peru | 20,712 | 14,478 | 8,847 | 14,722 | 5,596 | 5,423 | -3% | -173 |
| 35 | Oman | 6,068 | 8,587 | 7,467 | 12,108 | 9,907 | 6,488 | -53% | -3,419 |
| 36 | Sri Lanka | 15,219 | 27,751 | 28,110 | 11,401 | 8,583 | 6,823 | -26% | -1,760 |
| 37 | Saudi Arabia | 12,753 | 23,287 | 18,904 | 8,707 | 8,707 | 45,319 | 81% | 36,612 |
| 38 | Qatar | 8,083 | 5,129 | 18,869 | 8,107 | 3,941 | 2,881 | -37% | -1,060 |
| 39 | United Arab Emirates | 4,790 | 6,476 | 7,714 | 5,833 | 5,106 | 3,833 | -33% | -1,273 |

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

2. (*) denotes a country that is a summarization of its component countries.

Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
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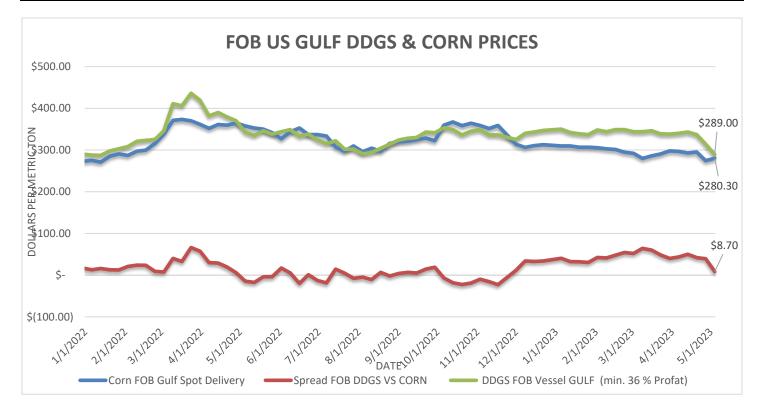
CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (March 2023)



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FOB US DDGS AND CORN PRICES







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