

February 23, 2023

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FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK <u>HERE</u>

GENERAL COMMENTS

DDGS values are \$2-3/MT lower this week amid growing supplies and falling cash soymeal values. The DDGS/Kansas City soymeal ratio is at 0.50 this week, steady with last week and equal to the three-year average of 0.50.

The DDGS/cash corn ratio edged is lower again this week at 1.08, below last week's value and equal to the three-year average.

Barge CIF NOLA offers are \$3/MT higher this week as barge freight rates rallied at mid-week while FOB NOLA offers steady for spot and Q2 positions. Offers for 40-foot containers to Southeast Asia are \$10-15/MT lower this week at \$390/MT.

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DDGS Price Table: February 23, 2023 (USD/MT) (Quantity, availability, payment, and delivery terms vary)							
Delivery Point Quality Min. 35% Pro-fat combined	March	April	May				
Barge CIF New Orleans	346	344	343				
FOB Vessel GULF	349	348	346				
Rail delivered PNW	363	362	361				
Rail delivered California	370	369	367				
Mid-Bridge Laredo, TX	362	362	360				
FOB Lethbridge, Alberta	340	340	338				
40 ft. Containers to South Korea (Busan)	377	377	380				
40 ft. Containers to Taiwan (Kaohsiung)	414	414	417				
40 ft. Containers to Philippines (Manila)	404	404	405				
40 ft. Containers to Indonesia (Jakarta)	382	374	385				
40 ft. Containers to Malaysia (Port Kelang)	392	384	395				
40 ft. Containers to Vietnam (HCMC)	387	379	390				
40 ft. Containers to Japan (Yokohama)	N/A	N/A	N/A				
40 ft. containers to Thailand (LCMB)	397	389	400				
40 ft. Containers to China (Shanghai)	N/A	N/A	N/A				
40 ft. Containers to Bangladesh (Chittagong)	N/A	N/A	N/A				
40 ft. Containers to Myanmar (Yangon)	377	361	380				
KC Rail Yard (delivered ramp)	338	337	336				
Elwood, IL Rail Yard (delivered ramp)	326	325	324				

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Dry-bulk markets finally hit bottom and bounced higher this week. FFA paper markets are leading the rally and trying to convince everyone that the forward outlook is now bullish. They believe things can only go up from here. Physical markets want to follow the new optimism but are not as confident about things as the paper traders seem to be. The market still needs to see increases in physical cargo demand and not just FFA paper buying. Hope springs eternal. March Panamax daily hire rates are up \$2,000/day this week to \$11,000/day, with Q2 2023 at \$14,000/day.

Source: O'Neil Commodity Consulting

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Plus \$3.85-4.75

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Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* February 23, 2023 Current Change from Route and Vessel Size Remarks Week **Previous Report** (USD/MT) Up \$0.50 Handymax \$48.00 mt 55,000 U.S. Gulf-Japan \$48.50 55,000 U.S. PNW- Japan \$26.50 Up \$0.50 Handymax at \$26.50 mt 66,000 U.S. Gulf - China \$48.00 Up \$1.00 North or South China PNW to China \$26.00 Up \$0.50 25,000 U.S. Gulf - Veracruz, México \$21.50 Unchanged 3,000 MT daily discharge rate 30-36.000+ U.S. Gulf - Veracruz. Deep draft and 6,000 MT per \$18.00 Unchanged México day discharge rate. West Coast Colombia at \$30.00 30-38,000 U.S. Gulf - Colombia \$27.00 Unchanged \$25.00 50,000 MT U.S. Gulf to East Coast Colombia \$35.00 From Argentina 43-45,000 U.S. Gulf - Guatemala \$34.50 Unchanged Acajutla/Quetzal - 8,000 out 26-30,000 US Gulf - Morocco \$32.00 Up \$0.50 5,000 discharge rate 55-60,000 U.S. Gulf - Egypt \$29.50 Up \$0.50 55,000-60,000 mt Egypt Romania - Russia - Ukraine \$30.00 \$14.50 -\$17.00 - \$32.00 PNW to Egypt France \$23.00, Bulgaria \$15.50 60-70,000 U.S. Gulf - Europe, \$24.00 Unchanged Handymax at +\$2.50 more Rotterdam \$37.75 Up \$0.50 54-59,000 Supramax-Panamax Brazil. Santos – China Brazil, Santos - China \$35.50 60-66,000 Post Panamax Northern Coast Brazil - China \$41.50 55-60,000 mt 56-60,000 Argentina/Rosario-Upriver with Top-off \$40.50 Up \$0.50

Source: O'Neil Commodity Consulting

China, Deep Draft

^{*}Numbers for this table based on previous night's closing values.



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LATEST EXPORT FIGURES

Calendar Year (January-December):

Bank 1 2 3 4 4 5 6 6 7 8 9 10 11 12 13 14 15	Partner Wand Total Mexico Vietnam Korea, South Canada Indonesia Japan Ireland Turkey Colombia Taiwan Spain Morocco New Zealand(*) Thailand China	7,027,297 2,184,385 308,356 960,916 960,916 473,528 347,360 1,417,039 207,653 295,019 297,687 250,419 183,657 733,453	77,792,279 2,012,746 1,246,899 1,139,457 664,483 943,582 465,962 396,285 887,129 220,222 220,547 213,717 190,682	82,792,42° 2,022,752 1,202,103 1,242,410 643,914 913,488 516,891 277,440 577,364 200,615 242,521 103,369	87,822,732 1,732,282 1,282,022 1,280,030 387,588 933,401 463,119 291,278 790,495 209,961 241,542	7,548,569 2,382,780 1,404,888 1,136,337 771,896 961,909 424,205 369,706 832,168 238,754	7,006,839 2,230,827 1,294,581 1,269,432 955,792 832,143 506,771 447,411 422,822	-5% -6% -8% 12% 24% -3% 19% 21% -49%	CHANGE VY (MT) -541,676 -51,953 -10,307 133,095 183,896 -23,766 82,566 77,705 -409,346
2 3 4 5 6 7 8 9 10 11 12 13 14	Mexico Vietnam Korea, South Canada Indonesia Japan Ireland Turkey Colombia Taiwan Spain Morocco New Zealand(*) Thailand China	2,184,385 308,396 960,916 707,259 729,185 473,528 347,360 1,417,039 207,653 295,019 25,019 183,857	2,012,746 1,246,899 1,133,457 664,483 943,582 465,962 396,265 887,129 220,222 220,247 213,717 190,682	2,022,752 1,202,103 1,242,410 643,934 913,488 516,891 277,440 577,364 200,615 242,521 103,369	1,732,282 1,282,022 1,260,030 397,588 933,401 463,118 291,278 790,455 209,961 241,542	2,382,780 1,404,888 1,136,337 771,896 961,909 424,205 369,706 832,168 238,754	2,230,827 1,294,581 1,269,432 955,792 632,143 506,771 447,411 422,822	-65% -80% 12% 24% -30% 190% 21% -49%	-151,953 -110,307 133,095 183,896 -29,766 82,566 77,705 -409,346
3 4 5 6 7 8 9 10 11 12 13 14	Vietnam Korea, South Canade Indonesia Japan Ireland Turkey Colombia Taiwan Spain Moroco New Zealand(*) Thailand China	308,396 960,916 707,259 728,195 473,528 347,360 1,417,099 207,653 295,019 297,687 250,419 183,857	1,246,899 1,139,457 664,483 843,582 465,962 396,265 887,129 220,222 220,547 213,717 190,682	1,202,103 1,242,410 643,994 913,488 516,881 277,440 577,364 200,615 242,521 103,369	1,282,022 1,260,030 397,588 933,401 463,118 291,278 790,455 209,961 241,542	1,404,888 1,136,337 771,896 961,909 424,205 369,706 832,168 238,754	1,294,581 1,269,432 955,792 832,143 506,771 447,411 422,822	-80% 122% 245% -30% 180% 215% -490%	-110,307 133,095 183,896 -29,766 82,566 77,705 -409,346
3 4 5 6 7 8 9 10 11 12 13 14	Korea, South Canada Indonesia Japan Ireland Turkey Colombia Taiwan Spain Morocco New Zealand(*) Thailand China	960,916 707,259 728,185 473,528 347,360 1,417,099 207,653 295,079 297,687 250,419 183,857	1139,457 664,483 843,582 465,962 396,265 887,129 220,222 220,547 213,717 190,682	1,242,410 643,994 913,488 516,881 277,440 577,364 200,615 242,521 103,369	1,260,030 397,588 933,401 463,118 291,278 790,455 209,961 241,542	1,136,337 771,896 861,909 424,205 369,706 832,168 238,754	1269.432 955.792 832.143 506.771 447,411 422,822	12% 24% -3% 19% 21% -49%	133,095 183,896 -29,766 62,566 77,705 -409,346
4 5 6 7 8 9 10 11 12 13 14	Canada Indonesia Japan Ireland Turkey Colombia Taiwan Spain Morocoo New Zealand(*) Thailand China	707,259 728,185 473,528 347,360 1,417,099 207,653 295,019 297,687 250,419 183,857	664,483 643,582 465,962 396,265 887,129 220,222 220,547 213,717 190,682	643,994 913,488 516,881 277,440 577,364 200,615 242,521 103,369	397,588 933,401 463,118 291,278 790,455 209,961 241,542	771.896 961,909 424,205 369,706 832,168 238,754	955,792 832,143 506,771 447,411 422,822	24% -30% 190% 21% -490%	183,896 -29,766 82,566 77,705 -409,346
5 6 7 8 9 10 11 12 13 14	Indonesia Japan Ireland Turkey Colombia Taiwan Spain Morocco New Zeeland(*) Thailand China	729.185 473,528 347,360 1,417,099 207,653 295,019 297,687 250,419 183,857	843,582 465,962 396,265 887,129 220,222 220,547 213,717 190,682	913,488 516,881 277,440 577,364 200,615 242,521 103,369	933,401 463,118 291,278 790,455 209,961 241,542	961,909 424,205 369,706 832,168 238,754	832,143 506,771 447,411 422,822	-3% 19% 21% -49%	-29,766 92,566 77,705 -409,346
6 7 8 9 10 11 12 13 14	Japan Ireland Turkey Colombia Tawan Spain Morocco New Zealand(*) Thailand Ohina	473,528 347,360 1,417,099 207,653 295,019 297,687 250,419 183,857	465,962 396,265 887,129 220,222 220,547 213,717 190,682	516,881 277,440 577,364 200,615 242,521 103,369	463,119 291,278 790,455 209,961 241,542	424,205 369,706 832,168 238,754	506,771 447,411 422,822	19% 21% -49%	82,566 77,705 -409,346
7 8 9 10 11 12 13 14	Ireland Turkey Colombia Taiwan Spain Morocoo New Zealand(*) Thailand China	347,360 1,417,099 207,653 255,019 297,687 250,419 183,857	396,265 887,129 220,222 220,547 213,717 190,682	277,440 577,364 200,615 242,521 103,369	291,278 790,455 209,961 241,542	369,706 832,168 238,754	447,411 422,822	21% -49%	77,705 -409,346
9 10 11 12 13 14	Turkey Colombia Taiwan Spain Moroco New Zealand(*) Thailand China	1,417,099 207,653 255,019 297,687 250,419 183,857	887,129 220,222 220,547 213,717 190,682	577,364 200,615 242,521 103,369	790,455 209,961 241,542	832,168 238,754	422,822	-49%	-409,346
9 10 11 12 13 14 15	Colombia Taiwan Spain Morocco New Zealand(*) Thailand China	207,653 255,019 297,687 250,419 183,857	220,222 220,547 213,717 190,682	200,615 242,521 103,369	209,961 241,542	238,754			
10 11 12 13 14	Taiwan Spain Morocco New Zealand(*) Thailand China	255,019 297,687 250,419 183,857	220,547 213,717 190,682	242,521 103,369	241,542		359.938	51%	121,194
11 12 13 14 15	Spain Morocco New Zealand(*) Thailand China	297,687 250,419 183,857	213,717 190,682	103,369		226,150	258,405	14%	32,255
12 13 14 15	Morocco New Zealand(*) Thailand China	250,419 183,857	190,682			158,036	247,994	57%	32,233 89,958
13 14 15	New Zealand(*) Thailand China	183,857			64,670				
14 15	Thailand China			223,352	188,929	212,742	211,015	-1%	-1.727
15	China		250,081	208,571	278,870	249,577	208,574	-16%	-41,003
			1,016,581	574,390	848,838	355,494	184,257	-48%	-171,237
400		371,667	192,174	174,338	270,261	453,295	178,876	-61%	-274,419
16	Israel(*)	257,972	276,156	212,153	196,975	207,053	169,451	-18%	-37,602
17	Philippines	137,935	196,418	261,977	280,372	184,981	166,732	-10%	-18,249
18	United Kingdom	213,394	323,780	180,625	121,609	125,528	132,029	5%	6,501
19	Bangladesh	117,010	750,788	160,873	164,517	139,351	106,467	-24%	-32,884
20	Ecuador	12,477	36.200	50,595	55,625	49,762	104,371	110%	54,609
21	Egypt	138,414	193,254	142,141	182,399	181,257	90,356	-50%	-90,901
22	Honduras	44,618	53,526	62,508	75,218	68,640	85,824	25%	17,184
23	Guatemala	52,224	66,435	73,214	73,335	80,060	83,931	5%	3,871
24	Costa Rica	89,413	77,142	92,651	83,807	84,749	81,612	-4%	-3,137
25	El Salvador	62,499	70,290	78,451	56,006	58,099	73,967	27%	15,868
26	Malaysia	74,929	64,862	66,809	50,122	50,747	56,043	10%	5,296
27	Cambodia	57,291	52,498	50,064	42,923	40,515	36,253	-11%	-4,262
28	Tunisia	10,000	42,946	0	14,000	918	31,000	3277%	30,082
29	Portugal	55,661	48,614	14,299	10,449	18.200	25,000	37%	6,800
30	Saudi Arabia	57,291	5,773	13,500	29,331	18,459	22,888	24%	4,429
31	Panama	17,756	19,154	19,736	15,993	30,155	22,505	-25%	-7,650
32	Jamaica	16,633	20,950	20,790	7,680	20,878	21,852	5%	974
33	Peru	16,713	29,511	18,737	14,658	0	14,722		14,722
34	Sri Lanka	33,015	14,895	18,159	27,626	24,635	13,847	-44%	-10,798
35	Burma	36,836	70,156	71,137	64,274	25,701	13,562	-47%	-12,139
36	Oman	2,402	1,607	7,123	9,018	9,045	11,342	25%	2,297
37	Gater	0	2.037	8.023	9,179	15,417	7,584	-51%	-7,833
38	Nicaragua	11,460	7,474	4.969	8,909	7.338	5.016	-32%	-2.322
39	United Arab Emirates	4,952	151	6,416	6,518	8,992	4,637	-48%	-4,355
40	India	237	1,604	3,199	3,682	870	3,537	307%	2,967
41	Jordan	0	407	2,519	1.407	4,790	3,215	-33%	-1.565
42	Singapore	2,167	0	2,190	11,140	3,911	2,518	-36%	-1,393
43	Dominican Republic	1,233	928	104	614	1,773	2,341	32%	568
44	Bahrain	335	0	0	0	602	1.425	137%	823
45	Senegal	0	0	Ö	0	0	1,146		1,146
46	Chile	18,505	Ů.	ů.	3.052	165	949	475%	784
47	Laos	0	Ö	1,298	917	415	594	43%	179
48	South Africa	ő	ő	0	0	0	468		468
49	Pakistan	42.510	418	200	1.016	297	292	-2%	-5
50	Kuwait	1,273	975	4.593	2.252	1.267	158	-88%	-1.109



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Marketing Year (September-August):

Rank	Partner	MY 18719	MY 19/20	MY 20/21	MY 21/22	SEP21-DEC21	SEP22-DEC22	CHANGE YTD (%)	CHANGE YTD (MT)
	Ir'orld Total	11,271,636	10,488,669	11,577,683	11,561,517	5,846,371	3,291,687	-14%	-554,684
1	Mexico	2,011,034	1,789,732	2,149,786	2,317,235	803,300	717,492	-11%	-86,408
2	Vietnam	1,294,321	1,207,882	1,434,616	1,333,618	453,426	414,383	-9%	-39,037
3	Korea, South	1,189,038	1,209,824	1,167,465	1,245,537	405,196	429,091	6%	23,895
4	Canada	701,610	426,377	551,292	1,084,433	359,456	230,749	-36%	-128,707
5	Indonesia	971,736	905,812	888,866	933,458	302,365	201,050	-34%	-101,315
6	Turkoy	438,347	601,536	937,058	531,091	204,482	36,213	-53%	-108,269
7	Japan	481,178	482,063	472,580	480,134	123,804	150,441	22%	26,637
8	Ireland	339,843	259,117	334,647	459,735	154,517	142,193	-8%	-12,324
9	China	178,169	196,858	363,453	348,139	236,783	67,520	-71%	-169,263
10	Colombia	135,446	209,611	268,732	295,104	62,563	127,397	104%	64,834
11	New Zealand(*)	202,115	282,083	265,001	238,767	87,767	57,574	-34%	-30,193
12	Taiwan	234,317	252,419	224,863	237,262	78,082	33,225	27%	21,143
13	Spain	179,068	20,699	154,217	224,759	47,790	71,025	43%	23,235
14	Morocco	218,336	200,341	236,168	221,394	40,092	29,713	-26%	-10,379
15	lerael(*)	250,648	168,131	138,030	211,768	54,503	12,186	-78%	-42,317
16	Thailand	724,888	880,000	453,031	203,779	81,153	61,631	-24%	-19,522
17	Philippines	242,381	281,426	234,061	155,718	51,413	62,427	21%	11,014
18	Egypt	79,936	158,273	221,130	125,884	47,916	12,388	-74%	-35,528
19	Bangladesh	178,891	124,516	133,306	107,072	18,667	18,062	-3%	-605
20	Costa Rica	88,074	81,195	79,059	93,402	34,893	23,103	-34%	-11,790
21	United Kingdom	362,848	135,143	124,019	92,779	18,833	58,143	208%	39,250
22	Ecuador	46,321	56,408	51,222	91,950	18,306	30,727	68%	12,421
23	Honduras	59,954	58,640	77,280	84,690	26,162	27,296	4%	1,134
24	El Salvador	61,583	79,572	55,444	70,723	18,757	22,001	17%	3,244
25	Guatemala	75,909	74,232	89,417	70,666	16,607	29,872	80%	13,265
26	Malaysia	63,332	53,828	49,938	60,657	19,525	14,311	-24%	-4,614
27	Cambodia	54,048	37,021	41,892	45,608	20,275	10,920	-46%	-9,355
28	Panama	18,386	16,385	22,527	26,281	13,820	10,044	-271	-3,776
29	Jamaica	20,924	12,476	14,595	25,936	8,283	4,199	-49%	-4,084
30	Portugal	47,354	4,949	23,700	25,000	0	0		0
31	Burma	77,273	59,338	47,644	22,156	10,128	1,534	-85%	-8,594
32	Tunisia	20,947	0	14,318	16,000	0	15,000		15,000
33	Peru	20,712	14,478	8,847	14,722	0	0		0
34	Oman	6,068	8,587	7,467	12,108	3,800	3,034	-20%	-766
35	Sri Lanka	15,219	27,751	28,110	11,401	3,557	6,003	63%	2,446
36	Saudi Arabia	12,753	23,287	18,304	8,707	8,114	22,295	175%	14,181
37	Gatar	8,083	5,129	18,869	8,107	2,575	2,052	-20%	-523
38	United Arab Emirates	4,790	6,476	7,714	5,833	2.346	1,750	-41%	-1,196
39	Nicaragua	8,013	5,060	12,587	4,184	600	1,432	139%	832
40	India	3,011	1,895	2,689	3,693	156	0	-100%	-156
41	Jordan	1,356	2,581	3,792	3,177	1,185	1,223	3%	38
42	Singapore	1,160	5,023	9,948	2,915	1,110	713	-36%	-397
43	Dominican Republic	512	164	1,738	1,473	485	1,353	179%	868
44	Bahrain	0	0	184	1,232	418	611	46%	193
45	French Pacific Islands(*)	ŏ	957	1,500	1,085	1,085	0	-100%	-1,085
46	Senegal	ŏ	0	0	758	0	388	1004	388
47	Laos	209	1,692	314	415	415	594	43%	179
48	Chile	0	0	3,052	330	165	784	375%	619
49	Haiti	2,590	1,050	300	230	230	0	-100%	-230
50	Kuwait	4,766	2,844	1,477	158	0	0	-1004	0
51	Pakistan	0	278	1,235	105	0	187		187
52	British Indian Ocean Territory	Ö	0	0	50	0	0		0
53	Belize	63	0	0	33	Ö	46		46

NOTES:

- 1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
- 2. (*) denotes a country that is a summarization of its component countries.
- 3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
- 4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (December 2022)

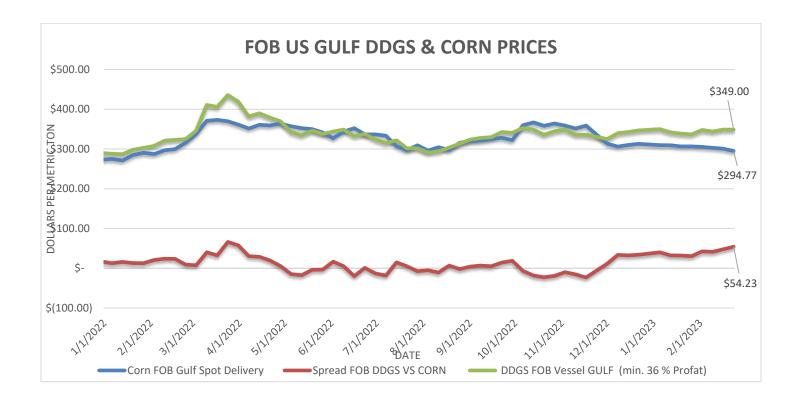
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FOB US DDGS AND CORN PRICES





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FOB US DDGS AND SOYBEAN MEAL PRICES

