

DDGS Report

February 16, 2023

Developing Markets • Enabling Trade • Improving Lives

IN THIS ISSUE:

- 1. GENERAL COMMENTS
- 2. DDGS REFERENCE PRICES
- 3. OCEAN FREIGHT MARKET COMMENTS AND INDICATIONS
- 4. LATEST EXPORT FIGURES (CALENDAR AND CROP YEARS)
- 5. FOB US DDGS AND CORN PRICES
- 6. FOB US DDGS AND SOYBEAN MEAL PRICES

FOR HISTORICAL REPORTS, CLICK <u>HERE</u> FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK <u>HERE</u>

GENERAL COMMENTS

DDGS values are steady to \$3/MT lower this week amid another pullback in soymeal futures and continued strong ethanol run rates. Weaker feed values have worked against DDGS values while supplies continue to increase. Buyers are reportedly comfortable with current bookings and are waiting before moving on deferred months.

The DDGS/Kansas City soymeal ratio is at 0.50 this week, steady with last week and equal to the three-year average of 0.50. The DDGS/cash corn ratio edged is lower again this week at 1.06, below last week's value and equal to the three-year average.

Barge CIF NOLA offers are steady to \$1/MT lower this week as river navigation improved and barge freight continued to fall. FOB NOLA offers are down \$1 for spot positions but steady or \$3-4/MT higher for April/May. Offers for 40-foot containers to Southeast Asia are \$10-12MT higher this week at \$407/MT.





Developing Markets • Enabling Trade • Improving Lives

DDGS Price Table: February 16, 2023 (USD/MT) (Quantity, availability, payment, and delivery terms vary)							
Delivery Point Quality Min. 35% Pro-fat combined	March	April	Мау				
Barge CIF New Orleans	342	341	340				
FOB Vessel GULF	349	348	347				
Rail delivered PNW	367	365	363				
Rail delivered California	374	371	370				
Mid-Bridge Laredo, TX	365	364	364				
FOB Lethbridge, Alberta	347	345	343				
40 ft. Containers to South Korea (Busan)	377	361	380				
40 ft. Containers to Taiwan (Kaohsiung)	414	414	417				
40 ft. Containers to Philippines (Manila)	404	404	405				
40 ft. Containers to Indonesia (Jakarta)	401	401	404				
40 ft. Containers to Malaysia (Port Kelang)	411	411	414				
40 ft. Containers to Vietnam (HCMC)	406	406	409				
40 ft. Containers to Japan (Yokohama)	N/A	N/A	N/A				
40 ft. containers to Thailand (LCMB)	416	416	419				
40 ft. Containers to China (Shanghai)	N/A	N/A	N/A				
40 ft. Containers to Bangladesh (Chittagong)	N/A	N/A	N/A				
40 ft. Containers to Myanmar (Yangon)	402	402	405				
KC Rail Yard (delivered ramp)	338	336	335				
Elwood, IL Rail Yard (delivered ramp) 325 324							

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Dry bulk vessel owners have found themselves involved in the once popular 1960's game of Limbo. How low can the market bar go and still find participants? No one is laying up ships yet, but they are taking every measure to reduce costs and to resist the ever lower prevailing bids. The steady downturn of rates over the past 6 months appears to be stabilizing and may have finally found a bottom. There are some signs that enough damage has been done and that increasing operational costs will stem further reductions. But general cargo growth remains soft and grain vessel lineups at U.S. ports are also falling.

March Panamax daily hire rates are down another \$1,500/day this past week to just \$9,000/day, with Q2 2023 traded at \$12,500/day. All hopes remain dependent on improved demand for dry bulk cargo to China.

Source: O'Neil Commodity Consulting





Developing Markets • Enabling Trade • Improving Lives

Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans*							
Route and Vessel Size	Current Week (USD/MT)	y 16, 2023 Change from Previous Report	Remarks				
55,000 U.S. Gulf-Japan	\$47.75	Down \$0.25	Handymax \$47.50 MT				
55,000 U.S. PNW- Japan	\$26.00	Down \$1.50	Handymax at \$27.00 MT				
66,000 U.S. Gulf – China	\$47.00	Unchanged	North or South China				
PNW to China	\$25.50	Down \$1.50					
25,000 U.S. Gulf - Veracruz, México	\$21.50	Down \$0.25	3,000 MT daily discharge rate				
30-36,000+ U.S. Gulf - Veracruz, México	\$18 .00	Unchanged	Deep draft and 6,000 MT per day discharge rate.				
30-38,000 U.S. Gulf - Colombia	\$27.00	Down \$0.50	West Coast Colombia at \$30.00				
50,000 MT U.S. Gulf to East Coast Colombia	\$25 .00						
From Argentina	\$35.00						
43-45,000 U.S. Gulf - Guatemala	\$34.50	Down \$0.50	Acajutla/Quetzal - 8,000 out				
26-30,000 US Gulf - Morocco	\$31.50	Unchanged	5,000 discharge rate				
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$29.00 \$29.50	Down \$0.50	55,000-60,000 MT Egypt Romania - Russia- Ukraine \$14.50 -\$22.00 - \$34.00 - France \$23.00, Bulgaria \$15.50				
60-70,000 U.S. Gulf – Europe, Rotterdam	\$24.00	Unchanged	Handymax at +\$2.50 more				
Brazil, Santos – China	\$37.25	Unchanged	54-59,000 Supramax-Panamax				
Brazil, Santos – China Northern Coast Brazil - China	\$35.00 \$41.00		60-66,000 Post Panamax 55-60,000 MT				
56-60,000 Argentina/Rosario- China, Deep Draft Source: O'Neil Commodity Consulting	\$40.00	Unchanged	Upriver with Top-off, Plus \$3.85-4.75				

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.





Developing Markets • Enabling Trade • Improving Lives

LATEST EXPORT FIGURES

Calendar Year (January-December):

Bank	Partner	2017	2018	2019	2020	2021	2022	CHANGE YFY (%)	CHANGE Y/Y (MT)
	World Total	11,027,217	11,799,279	10,792,412	10,922,732	11,548,509	11.006.833	-5%	-541.676
1	Mexico	2,184,385	2.012.746	2.022,752	1,732,282	2.382.780	2,230,827	-6%	-151.953
2	Vietnam	308,356	1,246,899	1,202,103	1282.022	1.404.888	1,294,581	-8%	-110.307
3	Korea, South	960,916	1,139,457	1,242,410	1,260,030	1,136,337	1,269,432	12%	133,095
4	Canada	707,259	664,483	643,994	397,588	771.896	955,792	24%	183,896
5	Indonesia	728,185	843.582	913.488	933.401	861,909	832.143	-3%	-29.766
6	Japan	473.529	465.962	516,801	463,118	424,205	506.771	19%	82,566
7	Ireland	347,360	396,265	277.440	291,278	369.706	447,411	21%	77,705
8	Turkey	1,417,099	887,129	577,364	790.455	832.168	422.822	-49%	-409.346
9	Colombia	207.653	220 222	200.615	209.961	238.754	359,938	51%	121,184
10	Taiwan	255,019	220,547	242,521	241,542	226,150	258,405	14%	32,255
11	Spain	297,687	213,717	103,369	64,670	158.036	247,994	57%	89,958
12	Morocco	250,419	190,682	223.352	188.929	212,742	211.015	-1%	-1.727
13	New Zeal and [*]	183.857	250.081	208.571	278.870	249.577	208.574	-16%	-41.003
14	Thailand	739.453	1.016.581	574,380	848.838	355.494	184.257	-48%	-171,237
15	China	371.667	192.174	174.338	270.261	453.295	178.876	-61%	-274,419
16	Israel(*)	257,972	276.156	212.153	196.975	207.053	169,451	-18%	-37,602
17	Philippines	137,935	196,418	261.977	280.372	184,981	166.732	-10%	-18,249
18	United Kingdom	213.394	323,780	180.625	121,609	125.528	132,029	5%	6.501
19	Bangladesh	117,010	150,788	160.873	164,517	139,351	106.467	-24%	-32,884
20	Ecuador	12,477	36,200	50.595	55.625	49,762	104,371	110%	54,609
21	Egypt	138,414	193,254	142,141	162,399	181,257	90.356	-50%	-90.901
22	Honduras	44,618	53.526	62.508	75.218	68.640	85.824	25%	17,184
23	Guatemala	52.224	66.435	73.214	73.335	80.060	83.931	5%	3.871
24	Costa Rica	89,413	77.142	92,651	83,807	84,749	81,612	-4%	-3.137
25	El Salvador	62,499	70,290	78.451	56.006	58.099	73.967	27%	15.958
26	Malaysia	74,929	64.862	66.809	50.122	50.747	56.043	10%	5,296
27	Cambodia	57,291	52,498	50.064	42,923	40,515	36,253	-11%	-4,262
28	Tunisia	10.000	42.946	0	14,000	918	31,000	3277%	30,082
29	Portugal	55,661	48,514	14,299	10,449	18,200	25.000	37%	6,800
30	Saudi Arabia	57,291	5,773	13.500	29.331	18,459	22,868	24%	4,429
31	Panama	17.756	19,154	19,736	15.993	30,155	22,505	-25%	-7.650
32	Jamaica	16.633	20.950	20.790	7,680	20,878	21.852	5%	974
33	Peru	16.713	29.511	18,737	14.658	0	14,722		14,722
34	Sri Lanka	33.015	14.895	18,159	27,626	24.635	13.847	-44%	-10,788
35	Burma	36.836	70.156	71.137	64,274	25,701	13.562	-47%	-12,139
36	Dman	2,402	1,607	7,123	9.018	9.045	11.342	25%	2,297
37	Gatar	0	2.037	8.023	9,179	15,417	7.584	-51%	-7.833
38	Nicaragua	11.460	7,474	4.969	8.909	7.338	5.016	-32%	-2.322
39	United Arab Emirates	4,952	151	6.416	6.518	8.992	4.637	-48%	-4.355
40	India	237	1,604	3,199	3,682	870	3,537	307%	2,667
41	Jordan	0	407	2,519	1,407	4,790	3,215	-33%	-1,565
42	Singapore	2,167	0	2,190	11,140	3,911	2,518	-36%	-1,393
43	Dominican Republic	1,233	928	104	614	1,773	2,341	32%	568
44	Bahrain	335	0	0	0	602	1.425	137%	823
45	Senegal	0	0	0	0	0	1,146		1,146
46	Chile	18,505	0	0	3.052	165	949	475%	784
47	Laos	0	0	1,298	917	415	584	43%	179
48	South Africa	0	0	0	0	0	468		468
49	Pakistan	42,510	418	200	1,016	297	292	-2%	-5
50	Kuwait	1,273	975	4,593	2,252	1,267	158	-88%	-1,109





Developing Markets • Enabling Trade • Improving Lives

Marketing Year (September-August):

Rask	Partner	MY 18719	MY 19/20	MY 20/21	MY 21/22	SEP21-DEC21	SEP22-DEC22	CHANGE YTD (%)	CHANGE YTD (MT)
	lv'orid Total	11,271,838	10,488,669	11,577,885	11,561,517	5,846,571	3,291,687	-142	-554,684
1	Mexico	2,011,034	1,789,732	2,143,786	2,317,235	803,300	717,432	-11%	-86,408
2	Vietnam	1,294,321	1,207,882	1,434,616	1,333,618	453,426	414,389	-94	-39,037
3	Korea, South	1,189,038	1,209,824	1,167,465	1,245,537	405,196	423,031	63	23,895
4	Canada	701,610	426,377	551,232	1,084,499	359,456	230,749	-36%	-128,707
5	Indonesia	971,736	905,812	888,866	333,458	302,365	201,050	-34%	-101,315
6	Turkoy	438,347	601,536	337,058	531,031	204,482	36,213	-534	-108,263
7	Japan	481,178	482,063	472,580	480,134	123,804	150,441	22%	26,637
8	Ireland	333,843	253,117	334,647	453,735	154,517	142,193	8.	-12,324
э	China	178,169	196,858	363,453	348,139	236,783	67,520	-71%	-169,263
10	Colombia	135,446	209,611	268,732	235,104	62,563	127,337	104%	64,834
11	New Zealand(*)	202,115	282,083	265,001	238,767	87,767	57,574	-34%	-30,193
12	Taiwan	234,317	252,419	224,863	237,262	78,082	33,225	27%	21,143
13	Spain	179,068	20,699	154,217	224,753	47,790	71,025	43%	23,235
14	Morocco	218,336	200,341	236,168	221,394	40,032	29,713	-26%	-10,379
15	loraal(*)	250,648	168,131	138,030	211,768	54,503	12,186	-78%	-42.317
16	Thailand	724,888	880,000	453,031	203,779	81,153	61,631	-24%	-19,522
17	Philippines	242,381	281,426	234,061	155,718	51,413	62,427	214	11,014
18	Egypt	79,936	158,273	221,130	125,884	47,916	12,388	-74%	-35,528
19	Bangladesh	178,891	124,516	133,306	107,072	18,667	18,062	34	-605
20	Costa Rica	88,074	81,195	79,059	93,402	34,893	23,103	-34%	-11,790
21	United Kingdom	362,848	135,14.9	124,013	32,773	18,833	58,143	208%	39,250
22	Ecuador	46,321	56,408	51,222	91,950	18,306	30,727	68%	12,421
23	Honduras	59,954	58,640	77,280	84,690	26,162	27,296	43	1,134
24	El Salvador	61,583	79,572	55,444	70,723	18,757	22,001	173	3,244
25	Guatemala	15,303	74,232	83,417	70,666	16,607	29,872	80%	13,265
26	Malayoia	63,932	53,828	43,338	60,657	19,525	14,311	-24%	-4,614
27	Cambodia	54,048	37,021	41,892	45,608	20,275	10,320	-46%	-9,355
28	Panama	18,386	16,385	22,527	26,281	13,820	10,044	-27%	-3,776
29	Jamaica	20,324	12,476	14,595	25,936	8,283	4,199	-43%	-4,084
30	Portugal	47,354	4,343	23,700	25,000	0	0		0
31	Berma	77,273	59,338	47,644	22,156	10,128	1,534	-85%	-8,594
32	Tunisia	20,347	0	14,318	16,000	0	15,000		15,000
33	Paru	20,712	14,478	8,847	14,722	ő	0		0
34	Oman	6,068	8,587	7,467	12,108	3,800	3,034	-20%	-766
35	Sri Lanka	15,213	27,751	28,110	11,401	3,557	6,003	63%	2,446
36	Saudi Arabia	12,753	23,287	18,904	8,707	8,114	22,235	175%	14,181
37	Qatar	8,083	5,123	18,863	8,107	2,575	2,052	-20%	-523
38	United Arab Emirates	4,790	6,476	7,714	5,833	2,346	1,750	-41%	-1,196
39	Nicaragua	8,013	5,060	12,587	4,184	600	1,432	1334	832
40	India	3,010	1,895	2,689	3,693	156	0	-100%	-156
40	Jordan	1,356	2,581	3,792	3,177	1,185	1,223	32	38
42	Singapore	1,160	5,023	3,348	2,315	1,110	713	-36%	-397
42	Dominican Republic	512	5,025	1,738	1,473	485	1,353	-304	868
43	Bahrain	0	0	184	1,232	405	611	46%	193
45	French Pacific Islands(*)	0	957	1,500	1,085	1,085	0	-100%	-1,085
45	Senegal	0	0	0	1,005	0	388	-1004	388
47	Laos	209	1,692	314	415	415	594	43%	179
41	Chile	205	0	3,052	330	415	784	375%	613
40	Haiti	2,590	1,050	3,052	230	230		-100%	-230
49			2,844		230	230	0		-230
	Kuwait	4,766		1,477			-		
51	Pakistan Rebict India Ocean Tanàna	0	278	1,235	105	0	187		187
52	British Indian Ocean Territory	0	0	0	50	0	0		0
53 OTE	Belize	63	0	0	33	0	46		46

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

2. (*) denotes a country that is a summarization of its component countries.

3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities. 4. Product Group : BICO-HS10

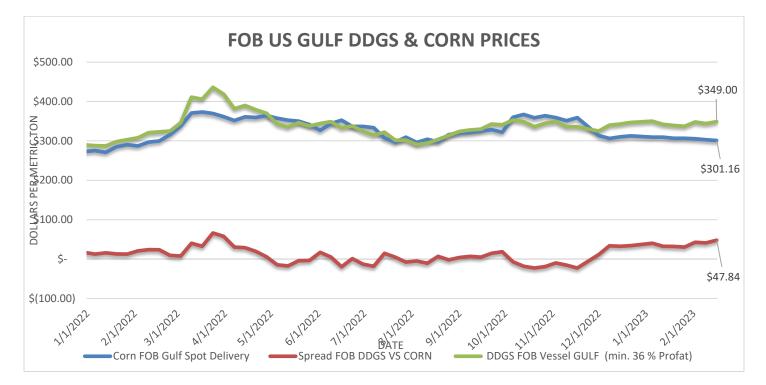
CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (December 2022)





Developing Markets • Enabling Trade • Improving Lives

FOB US DDGS AND CORN PRICES







Developing Markets • Enabling Trade • Improving Lives

