

# **DDGS Report**

## November 3, 2022

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#### **GENERAL COMMENTS**

DDGS values are \$5-7 higher this week due to strong feed demand in the Midwest and continued adjustment to September's lower production. Barge rates should be easing as recent rains have enabled a slight increase in the allowable draft for vessels.

The DDGS/Kansas City soymeal ratio has DDGS priced at about half the cost of soymeal. Meanwhile, the DDGS/cash corn ratio edged slightly higher this week to 102 percent, still below the three-year average of 1.06.

On the export market, Barge CIF NOLA prices are \$11 higher for November shipment, erasing all of last week's declines as barge rates rally again. Offers for DDGS on barges for December and January are up \$7 and \$4/MT, respectively. FOB NOLA offers are up \$9 for November at \$345/MT for 35 percent pro-fat and near \$335-330/MT for 34 percent pro-fat. Offers for 40-foot containers to Asia are up \$10-15 at \$407/MT this week.





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| DDGS Price Table: November 3, 2022 (USD/MT)<br>(Quantity, availability, payment, and delivery terms vary) |          |          |         |  |  |  |  |  |
|---|----------|----------|---------|--|--|--|--|--|
| Delivery Point<br>Quality Min. 35% Pro-fat combined   | November | December | January |  |  |  |  |  |
| Barge CIF New Orleans   | 336      | 334      | 336     |  |  |  |  |  |
| FOB Vessel GULF   | 349      | 346      | 343     |  |  |  |  |  |
| Rail delivered PNW  | 342      | 342      | 346     |  |  |  |  |  |
| Rail delivered California   | 360      | 362      | 365     |  |  |  |  |  |
| Mid-Bridge Laredo, TX   | 343      | 346      | 349     |  |  |  |  |  |
| FOB Lethbridge, Alberta   | 327      | 328      | 329     |  |  |  |  |  |
| 40 ft. Containers to South Korea (Busan)  | N/A      | N/A      | N/A     |  |  |  |  |  |
| 40 ft. Containers to Taiwan (Kaohsiung)   | 350      | 350      | 360     |  |  |  |  |  |
| 40 ft. Containers to Philippines (Manila)   | 410      | 410      | 415     |  |  |  |  |  |
| 40 ft. Containers to Indonesia (Jakarta)  | 418      | 418      | 428     |  |  |  |  |  |
| 40 ft. Containers to Malaysia (Port Kelang)   | 400      | 400      | 410     |  |  |  |  |  |
| 40 ft. Containers to Vietnam (HCMC)   | 403      | 403      | 413     |  |  |  |  |  |
| 40 ft. Containers to Japan (Yokohama)   | 400      | 400      | 410     |  |  |  |  |  |
| 40 ft. containers to Thailand (LCMB)  | 408      | 408      | 418     |  |  |  |  |  |
| 40 ft. Containers to China (Shanghai)   | 408      | 408      | 418     |  |  |  |  |  |
| 40 ft. Containers to Bangladesh (Chittagong)  | N/A      | N/A      | N/A     |  |  |  |  |  |
| 40 ft. Containers to Myanmar (Yangon)   | 442      | 442      | 452     |  |  |  |  |  |
| KC Rail Yard (delivered ramp)   | 303      | 305      | 306     |  |  |  |  |  |
| Elwood, IL Rail Yard (delivered ramp)   | 298      | 300      | 301     |  |  |  |  |  |

Source: World Perspectives, Inc. \*Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

## **OCEAN FREIGHT MARKET**

Capesize FFA paper markets found some support this week from a rumor about China establishing a committee to consider potential ways to exit COVID lockdowns by March 2023. China news effects markets and Dry Bulk markets are always looking for supportive news. Despite this rumor, markets closed lower for the week. Panamax values are holding up a little better than the Capes at \$12,500/day for December. Physical freight demand is soft. The low water situation on the Mississippi River has improved slightly with some rains and barge drafts have increased by 1.5 feet and looking to increase more within the next week. U.S. Railroad labor contract negotiations continue without resolution and fears of a potential rail strike remain. Much the same is true for the ILWU union contract negotiations at West Coast Container ports.

Source: O'Neil Commodity Consulting





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| Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans*<br>November 3, 2022 |                             |                                |  |  |  |  |  |
|---|-----------------------------|--------------------------------|--|--|--|--|--|
| Route and Vessel Size   | Current<br>Week<br>(USD/MT) | Change from<br>Previous Report | Remarks  |  |  |  |  |
| 55,000 U.S. Gulf-Japan  | \$58.00                     | Down \$4.00                    | Handymax \$58.00 mt                                |  |  |  |  |
| 55,000 U.S. PNW- Japan  | \$34.00                     | Down \$1.50                    | Handymax at \$35.50 mt                             |  |  |  |  |
| 66,000 U.S. Gulf – China  | \$57.00                     | Down \$4.00                    | North or South China                               |  |  |  |  |
| PNW to China  | \$33.25                     | Down \$1.75                    | North of South China                               |  |  |  |  |
| 25,000 U.S. Gulf - Veracruz, México   | \$24.25                     | Down \$1.25                    | 3,000 MT daily discharge rate                      |  |  |  |  |
| 30-36,000+ U.S. Gulf - Veracruz,<br>México  | \$20.50                     | Down \$1.50                    | Deep draft and 6,000 MT per day<br>discharge rate. |  |  |  |  |
| 30-38,000 U.S. Gulf - Colombia  | \$33.50                     |                                | West Coast Colombia at \$38.50                     |  |  |  |  |
| 50,000 MT U.S. Gulf to  | \$31.00                     |                                |  |  |  |  |  |
| East Coast Colombia   |                             | Down \$2.00                    |  |  |  |  |  |
| From Argentina  | \$41.00                     |                                |  |  |  |  |  |
| 43-45,000 U.S. Gulf - Guatemala   | \$40.50                     | Down \$2.00                    | Acajutla/Quetzal - 8,000 out                       |  |  |  |  |
| 26-30,000 US Gulf - Morocco   | \$56.50                     | Down \$3.50                    | 5,000 discharge rate                               |  |  |  |  |
| 55-60,000 U.S. Gulf-Egypt   | \$55.50                     |                                | 55,000-60,000 mt Egypt                             |  |  |  |  |
|   |                             | Down \$3.50                    | Romania - Russia- Ukraine                          |  |  |  |  |
| PNW to Egypt  | \$56.00                     | Down \$5.50                    | \$25.50 -\$26.00 - \$39.00 -                       |  |  |  |  |
|   | 350.00                      |                                | France \$39.00, Bulgaria \$27.00                   |  |  |  |  |
| 60-70,000 U.S. Gulf – Europe,<br>Rotterdam  | \$29.00                     | Down \$1.00                    | Handymax at +\$2.50 more                           |  |  |  |  |
| Brazil, Santos – China  | \$47.50                     |                                | 54-59,000 Supramax-Panamax                         |  |  |  |  |
| Brazil, Santos – China  | \$45.00                     | Down \$3.50                    | 60-66,000 Post Panamax                             |  |  |  |  |
| Northern Coast Brazil - China   | \$51.50                     | 1                              | 55-60,000 mt                                       |  |  |  |  |
| 56-60,000 Argentina/Rosario-China,<br>Deep Draft                                      | \$51.00                     | Down \$3.50                    | Up-River with Top Off Plus \$3.85-<br>\$4.75       |  |  |  |  |

Source: O'Neil Commodity Consulting

Numbers for this table based on previous night's closing values.





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# LATEST EXPORT FIGURES

| Calendar Year (January-December): |                         |            |            |            |            |           |           |         |                 |  |
|-----------------------------------|-------------------------|------------|------------|------------|------------|-----------|-----------|---------|-----------------|--|
| Rank                              | Partner                 | 2018       | 2019       | 2020       | 2021       |           |           |         | CHANGE YTD (MT) |  |
|                                   | World Total             | 11,799,279 | 10,792,412 | 10,922,732 | 11,548,509 | 8,555,845 | 8,592,891 | 0.4%    | 37,046          |  |
| 1                                 | Mexico                  | 2,012,746  | 2,022,752  | 1,732,282  | 2,382,780  | 1,738,538 | 1,700,918 | -2.2%   | -37,620         |  |
| 2                                 | Vietnam                 | 1,246,899  | 1,202,103  | 1,282,022  | 1,404,888  | 1,068,147 | 1,036,137 | -3.0%   | -32,010         |  |
| 3                                 | Korea, South            | 1,139,457  | 1,242,410  | 1,260,030  | 1,136,337  | 836,274   | 922,915   | 10.4%   | 86,641          |  |
| 4                                 | Canada                  | 664,483    | 643,994    | 397,588    | 771,896    | 507,846   | 786,272   | 54.8%   | 278,426         |  |
| 5                                 | Indonesia               | 843,582    | 913,488    | 933,401    | 861,909    | 627,319   | 666,284   | 6.2%    | 38,965          |  |
| 6                                 | Japan                   | 465,962    | 516,881    | 463,118    | 424,205    | 313,560   | 373,962   | 19.3%   | 60,402          |  |
| 7                                 | Ireland                 | 396,265    | 277,440    | 291,278    | 369,706    | 243,227   | 362,772   | 49.1%   | 119,545         |  |
| 8                                 | Turkey                  | 887,129    | 577,364    | 790,455    | 832,168    | 656,175   | 356,845   | -45.6%  | -299,330        |  |
| 9                                 | Colombia                | 220,222    | 200,615    | 209,961    | 238,754    | 186,970   | 266,204   | 42.4%   | 79,234          |  |
| 10                                | Spain                   | 213,717    | 103,369    | 64,670     | 158,036    | 129,624   | 197,095   | 52.1%   | 67,471          |  |
| 11                                | Taiwan                  | 220,547    | 242,521    | 241,542    | 226,150    | 161,375   | 185,227   | 14.8%   | 23,852          |  |
| 12                                | Morocco                 | 190,682    | 223,352    | 188,929    | 212,742    | 172,650   | 181,302   | 5.0%    | 8,652           |  |
| 13                                | New Zealand(*)          | 250,081    | 208,571    | 278,870    | 249,577    | 183,810   | 173,000   | -5.9%   | -10,810         |  |
| 14                                | Israel(*)               | 276,156    | 212,153    | 196,975    | 207,053    | 166,550   | 169,418   | 1.7%    | 2,868           |  |
| 15                                | Thailand                | 1,016,581  | 574,380    | 848,838    | 355,494    | 290,581   | 154,515   | -46.8%  | -136,066        |  |
| 16                                | China                   | 192,174    | 174,338    | 270,261    | 453,295    | 268,891   | 121,756   | -54.7%  | -147,135        |  |
| 17                                | Philippines             | 196,418    | 261,977    | 280,372    | 184,981    | 147,550   | 118,491   | -19.7%  | -29,059         |  |
| 18                                | Bangladesh              | 150,788    | 160,873    | 164,517    | 139,351    | 127,101   | 92,635    | -27.1%  | -34,466         |  |
| 19                                | Egypt                   | 193,254    | 142,141    | 182,399    | 181,257    | 147,446   | 80,851    | -45.2%  | -66,595         |  |
| 20                                | Ecuador                 | 36,200     | 50,595     | 55,625     | 49,762     | 32,662    | 78,193    | 139.4%  | 45,531          |  |
| 20                                | United Kingdom          | 323,780    | 180,625    | 121,609    | 125,528    | 106,629   | 73,880    | -30.7%  | -32,749         |  |
| 22                                | Guatemala               | 66,435     | 73,214     | 73,335     | 80,060     | 63,453    | 73,190    | 15.3%   | 9,737           |  |
| 22                                | Honduras                | 53,526     | 62,508     | 75,218     | 68,640     | 46,814    | 68,864    | 47.1%   | 22,050          |  |
| 23                                | Costa Rica              | 77,142     | 92,651     | 83,807     | 84,749     | 58,953    | 68,096    | 47.1%   | 9,143           |  |
| 24                                |                         | 70,290     | 78,451     | 56,006     | 58,099     | 47,965    | 60,906    | 27.0%   | 12,941          |  |
| 25                                | El Salvador<br>Malaysia | 64,862     | 66,809     | 50,122     | 50,033     | 39,781    | 45,875    | 15.3%   | 6.094           |  |
| 26                                | '                       | 52,498     | 50,064     |            | 40,515     | 25,401    | 29,947    | 17.9%   | 4,546           |  |
|                                   | Cambodia                |            | 14,299     | 42,923     |            |           |           | 37.4%   |                 |  |
| 28                                | Portugal                | 48,614     |            | 10,449     | 18,200     | 18,200    | 25,000    |         | 6,800           |  |
| 29                                | Jamaica                 | 20,950     | 20,790     | 7,680      | 20,878     | 15,320    | 17,653    | 15.2%   | 2,333           |  |
| 30                                | Tunisia                 | 42,946     | 0          | 14,000     | 918        | 918       | 16,000    | 1642.9% | 15,082          |  |
| 31                                | Peru                    | 29,511     | 18,737     | 14,658     | 0          | 0         | 14,722    | #DIV/0! | 14,722          |  |
| 32                                | Panama                  | 19,154     | 19,736     | 15,993     | 30,155     | 16,335    | 12,461    | -23.7%  | -3,874          |  |
| 33                                | Burma                   | 70,156     | 71,137     | 64,274     | 25,701     | 20,221    | 12,202    | -39.7%  | -8,019          |  |
| 34                                | Sri Lanka               | 14,895     | 18,159     | 27,626     | 24,635     | 22,896    | 8,950     | -60.9%  | -13,946         |  |
| 35                                | Oman                    | 1,607      | 7,123      | 9,018      | 9,045      | 6,401     | 8,308     | 29.8%   | 1,907           |  |
| 36                                | Saudi Arabia            | 5,773      | 13,500     | 29,331     | 18,459     | 16,203    | 6,796     | -58.1%  | -9,407          |  |
| 37                                | Qatar                   | 2,037      | 8,023      | 9,179      | 15,417     | 15,129    | 5,532     | -63.4%  | -9,597          |  |
| 38                                | Nicaragua               | 7,474      | 4,969      | 8,909      | 7,338      | 6,738     | 5,016     | -25.6%  | -1,722          |  |
| 39                                | India                   | 1,604      | 3,199      | 3,682      | 870        | 714       | 3,537     | 395.4%  | 2,823           |  |
| 40                                | United Arab Emirates    | 151        | 6,416      | 6,518      | 8,992      | 6,690     | 2,887     | -56.8%  | -3,803          |  |
| 41                                | Jordan                  | 407        | 2,519      | 1,407      | 4,780      | 3,595     | 2,587     | -28.0%  | -1,008          |  |
| 42                                | Singapore               | 0          | 2,190      | 11,140     | 3,911      | 3,167     | 1,959     | -38.1%  | -1,208          |  |
| 43                                | Dominican Republic      | 928        | 104        | 614        | 1,773      | 1,351     | 1,302     | -3.6%   | -49             |  |
| 44                                | Senegal                 | 0          | 0          | 0          | 0          | 0         | 888       | #DIV/0! | 888             |  |
| 45                                | Bahrain                 | 0          | 0          | 0          | 602        | 184       | 814       | 342.4%  | 630             |  |
| 46                                | Chile                   | 0          | 0          | 3,052      | 165        | 0         | 165       | #DIV/0! | 165             |  |
| 47                                | Kuwait                  | 975        | 4,593      | 2,252      | 1,267      | 1,267     | 158       | -87.5%  | -1,109          |  |
| 48                                | Netherlands             | 0          | 0          | 0          | 0          | 0         | 155       | #DIV/0! | 155             |  |
| 49                                | Pakistan                | 418        | 200        | 1,016      | 297        | 297       | 105       | -64.6%  | -192            |  |
| 50                                | Norway(*)               | 42         | 0          | 0          | 0          | 0         | 61        | #DIV/0! | 61              |  |





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#### Marketing Year (September-August):

| Rank | Partner                   | MY 187 19  | MY 197 20                               | MY 20721   | MY 217 22   | SEP 22  | SEP 23  | CHANGE YTD (%) | CHANGE YTD (MT) |
|------|---------------------------|------------|---|------------|-------------|---------|---------|----------------|-----------------|
|      | World Total               | 11,271,838 | 10,488,669                              | 11,577,883 | 11,561,51,7 | 853,707 | 877,745 | 2.8%           | 24,038          |
| 1    | Mexico                    | 2,011,034  | 1,789,732                               | 2,149,786  | 2,317,235   | 159,658 | 187,583 | 17.5%          | 27,925          |
| 2    | Vietnam                   | 1,294,321  | 1,207,882                               | 1,434,616  | 1,333,618   | 116,685 | 155,945 | 33.6%          | 39,260          |
| 3    | Korea, South              | 1,189,038  | 1,209,824                               | 1,167,465  | 1,245,537   | 105,133 | 82,574  | -21.5%         | -22,559         |
| 4    | Canada                    | 701,610    | 426,377                                 | 551,292    | 1,084,499   | 95,406  | 61,229  | -35.8%         | -34,177         |
| 5    | Ireland                   | 339,843    | 259,117                                 | 334,647    | 459,735     | 28,038  | 57,554  | 105.3%         | 29,516          |
| 6    | Indonesia                 | 971,736    | 905,812                                 | 888,866    | 933,458     | 67,775  | 35,191  | -48.1%         | -32,584         |
| 7    | Colombia                  | 195,446    | 209,611                                 | 268,732    | 295,104     | 10,779  | 33,663  | 212.3%         | 22,884          |
| 8    | Thailand                  | 724,888    | 880,000                                 | 453,031    | 203,779     | 16,240  | 31,889  | 96.4%          | 15,649          |
| 9    | Turkey                    | 498,947    | 601,596                                 | 937,058    | 531,091     | 28,489  | 30,236  | 6.1%           | 1,747           |
| 10   | Taiwan                    | 234,317    | 252,419                                 | 224,863    | 237,262     | 13,307  | 26,047  | 95.7%          | 12,740          |
| 11   | New Zealand(*)            | 202,115    | 282,083                                 | 265,001    | 238,767     | 22,000  | 22,000  | 0.0%           | 0               |
| 12   | Spain                     | 179,068    | 20,699                                  | 154,217    | 224,759     | 19,378  | 20,126  | 3.9%           | 748             |
| 13   | Guatemala                 | 75,909     | 74,232                                  | 89,417     | 70,666      | 0       | 19,131  | #DIV/0!        | 19,131          |
| 14   | Japan                     | 481,178    | 482,063                                 | 472,580    | 480,134     | 13,159  | 17,632  | 34.0%          | 4,473           |
| 15   | Philippines               | 242,381    | 281,426                                 | 234,061    | 155,718     | 13,982  | 14,186  | 1.5%           | 204             |
| 16   | Israel(*)                 | 250,648    | 168,131                                 | 198,090    | 211,768     | 14,000  | 12,153  | -13.2%         | -1,847          |
| 17   | China                     | 178,169    | 196,858                                 | 363,453    | 348,139     | 52,379  | 10,400  | -80.1%         | -41,979         |
| 18   | Honduras                  | 59,954     | 58,640                                  | 77,280     | 84,690      | 4,336   | 10,336  | 138.4%         | 6,000           |
| 19   | Costa Rica                | 88,074     | 81,195                                  | 79,059     | 93,402      | 9,097   | 9,587   | 5.4%           | 490             |
| 20   | El Salvador               | 61,583     | 79,572                                  | 55,444     | 70,723      | 8,623   | 8,940   | 3.7%           | 317             |
| 21   | Saudi Arabia              | 12,753     | 23,287                                  | 18,904     | 8,707       | 5,858   | 6,203   | 5.9%           | 345             |
| 22   | Malaysia                  | 63,932     | 53,828                                  | 49,938     | 60,657      | 8,559   | 4,743   | -44.6%         | -3,816          |
| 23   | Cambodia                  | 54,048     | 37,021                                  | 41,892     | 45,608      | 5,161   | 4,614   | -10.6%         | -547            |
| 24   | Ecuador                   | 46,921     | 56,408                                  | 51,222     | 91,950      | 1,206   | 4,549   | 277.2%         | 3,343           |
| 25   | Bangladesh                | 178,891    | 124,516                                 | 199,306    | 107,072     | 6,417   | 4,230   | -34.1%         | -2,187          |
| 26   | Egypt                     | 79,936     | 158,273                                 | 221,130    | 125,884     | 14,105  | 2,883   | -79.6%         | -11,222         |
| 27   | Nicaragua                 | 8,013      | 5,060                                   | 12,587     | 4,184       | 0       | 1,432   | #DIV/0!        | 1,432           |
| 28   | Sri Lanka                 | 15,219     | 27,751                                  | 28,110     | 11,401      | 1,818   | 1,106   | -39.2%         | -712            |
| 29   | Jordan                    | 1,356      | 2,581                                   | 3,792      | 3,177       | 0       | 595     | #DIV/0!        | 595             |
| 30   | Dominican Republic        | 512        | 164                                     | 1,738      | 1,473       | 63      | 314     | 398.4%         | 251             |
| 31   | Burma                     | 77,273     | 59,338                                  | 47,644     | 22,156      | 4,648   | 174     | -96.3%         | -4,474          |
| 32   | Netherlands               | 0          | 0                                       | 0          | 0           | 0       | 155     | #DIV/0!        | 155             |
| 33   | Singapore                 | 1,160      | 5,023                                   | 9,948      | 2,915       | 366     | 154     | -57.9%         | -212            |
| 34   | Senegal                   | 0          | 0                                       | 0          | 758         | 0       | 130     | #DIV/0!        | 130             |
| 35   | Norway(*)                 | 0          | 0                                       | 0          | 0           | 0       | 61      | #DIV/0!        | 61              |
| 36   | Morocco                   | 218,396    | 200,341                                 | 236,168    | 221,394     | 0       | 0       | #DIV/0!        | 0               |
| 37   | United Kingdom            | 362,848    | 135,149                                 | 124,019    | 92,779      | 0       | 0       | #DIV/0!        | 0               |
| 38   | Panama                    | 18,386     | 16,985                                  | 22,527     | 26,281      | 0       | 0       | #DIV/0!        | 0               |
| 39   | Jamaica                   | 20,924     | 12,476                                  | 14,595     | 25,936      | 2,725   | 0       | -100.0%        | -2,725          |
| 40   | Portugal                  | 47,354     | 4,949                                   | 23,700     | 25,000      | 0       | 0       | #DIV/0!        | 0               |
| 41   | Tunisia                   | 20,947     | 0                                       | 14,918     | 16,000      | 0       | 0       | #DIV/0!        | 0               |
| 42   | Peru                      | 20,712     | 14,478                                  | 8,847      | 14,722      | Ŭ Û     | 0       | #DIV/0!        | 0<br>0          |
| 43   | Oman                      | 6,068      | 8,587                                   | 7,467      | 12,108      | 1,156   | 0       | -100.0%        | -1,156          |
| 44   | Qatar                     | 8,083      | 5,129                                   | 18,869     | 8,107       | 2,287   | Ő       | -100.0%        | -2,287          |
| 45   | United Arab Emirates      | 4,790      | 6,476                                   | 7,714      | 5,833       | 644     | 0       | -100.0%        | -644            |
| 46   | India                     | 3,011      | 1,895                                   | 2,689      | 3,693       | 0       | Ő       | #DIV/0!        | 0               |
| 47   | Bahrain                   | 0,011      | 0                                       | 184        | 1,232       | Ő       | Ö       | #DIV/0!        | Ő               |
| 48   | French Pacific Islands(*) | 0          | 957                                     | 1,500      | 1,085       | 0       | 0       | #DIV/0!        | 0               |
| 49   | Laos                      | 209        | 1,692                                   | 314        | 415         | 0       | 0       | #DIV/0!        | 0               |
|      |                           |            | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |            | . 10        | · · ·   |         | net net        |                 |

#### NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

2. (\*) denotes a country that is a summarization of its component countries.

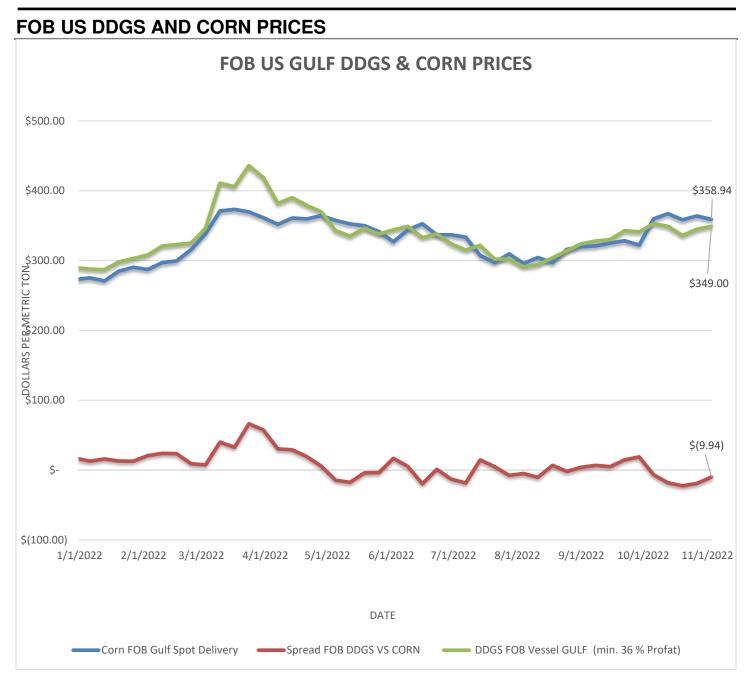
 Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
Product Group : BICO-HS10

#### CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (SEPTEMBER 2022)





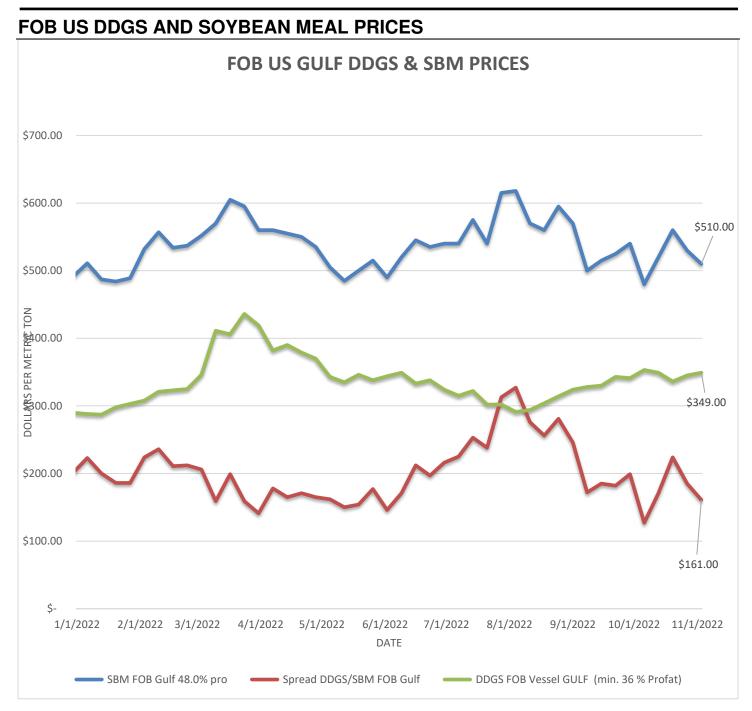
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