

DDGS Report

October 6, 2022

Developing Markets • Enabling Trade • Improving Lives

IN THIS ISSUE:

- 1. GENERAL COMMENTS
- 2. DDGS REFERENCE PRICES
- 3. OCEAN FREIGHT MARKET COMMENTS AND INDICATIONS
- 4. LATEST EXPORT FIGURES (CALENDAR AND CROP YEARS)
- 5. FOB US DDGS AND CORN PRICES
- 6. FOB US DDGS AND SOYBEAN MEAL PRICES

FOR HISTORICAL REPORTS, CLICK <u>HERE</u> FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK <u>HERE</u>

GENERAL COMMENTS

DDGS values \$3-5/MT lower this week as ethanol plants return from the seasonal maintenance season and increase production rates. The larger production is allowing sellers to become more aggressive on offers. Traders note that historically low water levels in the Mississippi River system have stopped barge movement and allowed ethanol plants near the river to procure corn at a discount. The DDGS/Kansas City soymeal ratio rose to 0.59 this week, above the three-year average of 0.49, while the DDGS/cash corn ratio increased to 1.06 this week, below the three-year average of 1.06.

On the export market, Barge CIF NOLA prices are sharply higher for October and November positions, with the average offer rising \$17/MT to \$353. FOB Gulf offers are similarly higher, rising \$13/MT for spot positions, while deferred offers are up just \$1-5/MT. U.S. rail rates are \$15/MT lower as the threat of a railroad worker strike seems to be mitigated for now. Finally, containerized DDGS markets are mixed this week with spot offers up \$2/MT while deferred positions are steady/\$2 lower. Offers for 40-foot containers to Southeast Asia are averaging \$404/MT this week.





Developing Markets • Enabling Trade • Improving Lives

| DDGS Price Table: October 6, 2022 (USD/MT) (Quantity, availability, payment, and delivery terms vary) | | | | | | |
|--|---------|----------|----------|--|--|--|
| Delivery Point Quality Min. 35% Pro-fat combined | October | November | December | | | |
| Barge CIF New Orleans | 347 | 337 | 334 | | | |
| FOB Vessel GULF | 353 | 346 | 342 | | | |
| Rail delivered PNW | 357 | 353 | 358 | | | |
| Rail delivered California | 365 | 364 | 366 | | | |
| Mid-Bridge Laredo, TX | 352 | 353 | 353 | | | |
| FOB Lethbridge, Alberta | 332 | 331 | 332 | | | |
| 40 ft. Containers to South Korea (Busan) | 361 | 358 | 357 | | | |
| 40 ft. Containers to Taiwan (Kaohsiung) | 382 | 377 | 378 | | | |
| 40 ft. Containers to Philippines (Manila) | 403 | 398 | 399 | | | |
| 40 ft. Containers to Indonesia (Jakarta) | 376 | 370 | 370 | | | |
| 40 ft. Containers to Malaysia (Port Kelang) | 380 | 377 | 376 | | | |
| 40 ft. Containers to Vietnam (HCMC) | 382 | 375 | 376 | | | |
| 40 ft. Containers to Japan (Yokohama) | N/A | N/A | N/A | | | |
| 40 ft. containers to Thailand (LCMB) | 390 | 387 | 385 | | | |
| 40 ft. Containers to China (Shanghai) | N/A | N/A | N/A | | | |
| 40 ft. Containers to Bangladesh (Chittagong) | 457 | 451 | 453 | | | |
| 40 ft. Containers to Myanmar (Yangon) | N/A | N/A | N/A | | | |
| KC Rail Yard (delivered ramp) | 298 | 299 | 300 | | | |
| Elwood, IL Rail Yard (delivered ramp) | 294 | 295 | 296 | | | |

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Given the Golden Week holiday in China (which runs from 1-7 October) it was a fairly quiet week dry-bulk freight markets. Rates rallied slightly early in the week but settled lower at week's end. Chinese demand and the global economic outlook remain the big issues.

The biggest news in U.S. freight markets is the low water situation on the Mississippi River and the restrictions this is causing to southbound barge freight movements. This will push more grain movement to rail and more exports to the PNW for October, and possibly longer if the dry weather persists.

The U.S. railroad industry's tentative labor contract has been voted on by union members, but full results will not be known until November. Rail service to all ports will be critical during the low water conditions on the Mississippi River system and rail cars will be trading at big premiums. It is going to be a very challenging U.S. harvest season.

Source: O'Neil Commodity Consulting





Developing Markets • Enabling Trade • Improving Lives

| Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* | | | | | | | | | | |
|---|---|-----------|--|--|--|--|--|--|--|--|
| | October 6, 2022 | | | | | | | | | |
| Route and Vessel Size | Current Week (USD/MT) Change from Previous Report | | Remarks | | | | | | | |
| 55,000 U.S. Gulf-Japan | \$61.25 | Up \$0.25 | Handymax \$61.50 MT | | | | | | | |
| 55,000 U.S. PNW- Japan | \$36.00 | Unchanged | Handymax at \$33.50 MT | | | | | | | |
| 66,000 U.S. Gulf – China | \$60.25 | Up \$0.25 | North or South China | | | | | | | |
| PNW to China | \$35.50 | Unchanged | | | | | | | | |
| 25,000 U.S. Gulf - Veracruz, México | \$25.50 | Unchanged | 3,000 MT daily discharge rate | | | | | | | |
| 30-36,000+ U.S. Gulf - Veracruz, México | \$22.00 | Unchanged | Deep draft and 6,000 MT per day discharge rate. | | | | | | | |
| 30-38,000 U.S. Gulf - Colombia | \$35.25 | Up \$0.25 | West Coast Colombia at \$39.75 | | | | | | | |
| 50,000 MT U.S. Gulf to East Coast Colombia | \$32.50 | | | | | | | | | |
| From Argentina | \$42.75 | | | | | | | | | |
| 43-45,000 U.S. Gulf - Guatemala | \$42.00 | Up \$0.25 | Acajutla/Quetzal - 8,000 out | | | | | | | |
| 26-30,000 US Gulf - Morocco | \$59.25 | Up \$0.25 | 5,000 discharge rate | | | | | | | |
| 55-60,000 U.S. Gulf – Egypt | \$58.25 | Up \$0.25 | 55,000-60,000 MT Egypt Romania - Russia - Ukraine | | | | | | | |
| PNW to Egypt | \$59.00 | | \$26.50 - \$27.00 - \$.40.00 | | | | | | | |
| | | | France \$41.00, Bulgaria \$29.00 | | | | | | | |
| 60-70,000 U.S. Gulf – Europe, Rotterdam | \$29.00 | Unchanged | Handymax at +\$2.50 more | | | | | | | |
| Brazil, Santos – China | \$51.50 | Up \$0.25 | 54-59,000 Supramax-Panamax | | | | | | | |
| Brazil, Santos – China | \$49.00 | | 60-66,000 Post Panamax | | | | | | | |
| Northern Coast Brazil - China | \$58.50 | | 55-60,000 MT | | | | | | | |
| 56-60,000 Argentina/Rosario- China, Deep Draft | \$55.00 | Up \$0.25 | Upriver with Top Off Plus \$3.85- 4.75 | | | | | | | |

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.





Developing Markets • Enabling Trade • Improving Lives

LATEST EXPORT FIGURES

| Calend | Calendar Year (January-December): | | | | | | | | |
|--------|-----------------------------------|------------|------------|------------|------------|------------|------------|----------------|-----------------|
| Rank | Partner | 2018 | 2019 | 2020 | 2021 | JAN-AUG 21 | JAN-AUG 22 | CHANGE YTD (%) | CHANGE YTD (MT) |
| | World Total | 11,799,279 | 10,792,412 | 10,922,732 | 11,548,509 | 7,702,138 | 7,715,146 | 0.2% | 13,008 |
| 1 | Mexico | 2,012,746 | 2,022,752 | 1,732,282 | 2,382,780 | 1,578,880 | 1,513,335 | -4.2% | -65,545 |
| 2 | Vietnam | 1,246,899 | 1,202,103 | 1,282,022 | 1,404,888 | 951,462 | 880,192 | -7.5% | -71,270 |
| 3 | Korea, South | 1,139,457 | 1,242,410 | 1,260,030 | 1,136,337 | 731,141 | 840,341 | 14.9% | 109,200 |
| 4 | Canada | 664,483 | 643,994 | 397,588 | 771,896 | 412,440 | 725,043 | 75.8% | 312,603 |
| 5 | Indonesia | 843,582 | 913,488 | 933,401 | 861,909 | 559,544 | 631,093 | 12.8% | 71,549 |
| 6 | Japan | 465,962 | 516,881 | 463,118 | 424,205 | 300,401 | 356,330 | 18.6% | 55,929 |
| 7 | Turkey | 887,129 | 577,364 | 790,455 | 832,168 | 627,686 | 326,609 | -48.0% | -301,077 |
| 8 | Ireland | 396,265 | 277,440 | 291,278 | 369,706 | 215,189 | 305,218 | 41.8% | 90,029 |
| 9 | Colombia | 220,222 | 200,615 | 209,961 | 238,754 | 176,191 | 232,541 | 32.0% | 56,350 |
| 10 | Morocco | 190,682 | 223,352 | 188,929 | 212,742 | 172,650 | 181,302 | 5.0% | 8,652 |
| 11 | Spain | 213,717 | 103,369 | 64,670 | 158,036 | 110,246 | 176,969 | 60.5% | 66,723 |
| 12 | Taiwan | 220,547 | 242,521 | 241,542 | 226,150 | 148,068 | 159,180 | 7.5% | 11,112 |
| 13 | Israel(*) | 276,156 | 212,153 | 196,975 | 207,053 | 152,550 | 157,265 | 3.1% | 4,715 |
| 14 | New Zealand(*) | 250,081 | 208,571 | 278,870 | 249,577 | 161,810 | 151,000 | -6.7% | -10,810 |
| 15 | Thailand | 1,016,581 | 574,380 | 848,838 | 355,494 | 274,341 | 122,626 | -55.3% | -151,715 |
| 16 | China | 192,174 | 174,338 | 270,261 | 453,295 | 216,512 | 111,356 | -48.6% | -105,156 |
| 17 | Philippines | 196,418 | 261,977 | 280,372 | 184,981 | 133,568 | 104,305 | -21.9% | -29,263 |
| 18 | Bangladesh | 150,788 | 160,873 | 164,517 | 139,351 | 120,684 | 88,405 | -26.7% | -32,279 |
| 19 | Egypt | 193,254 | 142,141 | 182,399 | 181,257 | 133,341 | 77,968 | -41.5% | -55,373 |
| 20 | United Kingdom | 323,780 | 180,625 | 121,609 | 125,528 | 106,629 | 73,880 | -30.7% | -32,749 |
| 21 | Ecuador | 36,200 | 50,595 | 55,625 | 49,762 | 31,456 | 73,644 | 134.1% | 42,188 |
| 22 | Honduras | 53,526 | 62,508 | 75,218 | 68,640 | 42,478 | 58,528 | 37.8% | 16,050 |
| 23 | Costa Rica | 77,142 | 92,651 | 83,807 | 84,749 | 49,856 | 58,509 | 17.4% | 8,653 |
| 24 | Guatemala | 66,435 | 73,214 | 73,335 | 80,060 | 63,453 | 54,059 | -14.8% | -9,394 |
| 25 | El Salvador | 70,290 | 78,451 | 56,006 | 58,099 | 39,342 | 51,966 | 32.1% | 12,624 |
| 26 | Malaysia | 64,862 | 66,809 | 50,122 | 50,747 | 31,222 | 41,132 | 31.7% | 9,910 |
| 27 | Cambodia | 52,498 | 50,064 | 42,923 | 40,515 | 20,240 | 25,333 | 25.2% | 5,093 |
| 28 | Portugal | 48,614 | 14,299 | 10,449 | 18,200 | 18,200 | 25,000 | 37.4% | 6,800 |
| 29 | Jamaica | 20,950 | 20,790 | 7,680 | 20,878 | 12,595 | 17,653 | 40.2% | 5,058 |
| 30 | Tunisia | 42,946 | 0 | 14,000 | 918 | 918 | 16,000 | 1642.9% | 15,082 |
| 31 | Peru | 29,511.00 | 18,737.00 | 14,658.00 | 0 | 0 | 14,722.00 | #DIV/0! | 14,722 |
| 32 | Panama | 19,154 | 19,736 | 15,993 | 30,155 | 16,335 | 12,461 | -23.7% | -3,874 |
| 33 | Burma | 70,156 | 71,137 | 64,274 | 25,701 | 15,573 | 12,028 | -22.8% | -3,545 |
| 34 | Oman | 1,607 | 7,123 | 9,018 | 9,045 | 5,245 | 8,308 | 58.4% | 3,063 |
| 35 | Sri Lanka | 14,895 | 18,159 | 27,626 | 24,635 | 21,078 | 7,844 | -62.8% | -13,234 |
| 36 | Qatar | 2,037 | 8,023 | 9,179 | 15,417 | 12,842 | 5,532 | -56.9% | -7,310 |
| 37 | Nicaragua | 7,474 | 4,969 | 8,909 | 7,338 | 6,738 | 3,584 | -46.8% | -3,154 |
| 38 | India | 1,604 | 3,199 | 3,682 | 870 | 714 | 3,537 | 395.4% | 2,823 |
| 39 | United Arab Emirates | 151 | 6,416 | 6,518 | 8,992 | 6,046 | 2,887 | -52.2% | -3,159 |
| 40 | Jordan | 407 | 2,519 | 1,407 | 4,780 | 3,595 | 1,992 | -44.6% | -1,603 |
| 41 | Singapore | 0 | 2,190 | 11,140 | 3,911 | 2,801 | 1,805 | -35.6% | -996 |
| 42 | Dominican Republic | 928 | 104 | 614 | 1,773 | 1,288 | 988 | -23.3% | -300 |
| 43 | Bahrain | 0 | 0 | 0 | 602 | 184 | 814 | 342.4% | 630 |
| 44 | Senegal | 0 | 0 | 0 | 0 | 0 | 758 | #DIV/0! | 758 |
| 45 | Saudi Arabia | 5,773 | 13,500 | 29,331 | 18,459 | 10,345 | 593 | -94.3% | -9,752 |
| 46 | Chile | 0 | 0 | 3,052 | 165 | 0 | 165 | #DIV/0! | 165 |
| 47 | Kuwait | 975 | 4,593 | 2,252 | 1,267 | 1,267 | 158 | -87.5% | -1,109 |
| 48 | Pakistan | 418 | 200 | 1,016 | 297 | 297 | 105 | -64.6% | -192 |
| 49 | British Indian Ocean Territon | 0 | 0 | 0 | 0 | 0 | 50 | #DIV/0! | 50 |
| 50 | Belize | 0 | 69 | 0 | 0 | 0 | 33 | #DIV/0! | 33 |





Developing Markets • Enabling Trade • Improving Lives

| Rank | Partner | MY 18/19 | MY 19/20 | MY 20/21 | MY 21/22 | CHANGE Y/Y (%) | CHANGE Y/Y (N |
|------|---------------------------|------------|------------|------------|------------|----------------|---------------|
| | World Total | 11,271,838 | 10,488,669 | 11,577,883 | 11,561,517 | -0.1% | -16,366 |
| 1 | Mexico | 2,011,034 | 1,789,732 | 2,149,786 | 2,317,235 | 7.8% | 167,449 |
| 2 | Vietnam | 1,294,321 | 1,207,882 | 1,434,616 | 1,333,618 | -7.0% | -100,998 |
| 3 | Korea, South | 1,189,038 | 1,209,824 | 1,167,465 | 1,245,537 | 6.7% | 78,072 |
| 4 | Canada | 701,610 | 426,377 | 551,292 | 1,084,499 | 96.7% | 533,207 |
| 5 | Indonesia | 971,736 | 905,812 | 888,866 | 933,458 | 5.0% | 44,592 |
| 6 | Turkey | 498,947 | 601,596 | 937,058 | 531,091 | -43.3% | -405,967 |
| 7 | Japan | 481,178 | 482,063 | 472,580 | 480,134 | 1.6% | 7,554 |
| 8 | Ireland | 339,843 | 259,117 | 334,647 | 459,735 | 37.4% | 125,088 |
| 9 | China | 178,169 | 196,858 | 363,453 | 348,139 | -4.2% | -15,314 |
| 10 | Colombia | 195,446 | 209,611 | 268,732 | 295,104 | 9.8% | 26,372 |
| 11 | New Zealand(*) | 202,115 | 282,083 | 265,001 | 238,767 | -9.9% | -26,234 |
| 12 | Taiwan | 234,317 | 252,419 | 224,863 | 237,262 | 5.5% | 12,399 |
| 13 | Spain | 179,068 | 20,699 | 154,217 | 224,759 | 45.7% | 70,542 |
| 14 | Morocco | 218,396 | 200,341 | 236,168 | 221,394 | -6.3% | -14,774 |
| 15 | Israel(*) | 250,648 | 168,131 | 198,090 | 211,768 | 6.9% | 13,678 |
| 16 | Thailand | 724,888 | 880,000 | 453,031 | 203,779 | -55.0% | -249,252 |
| 17 | Philippines | 242,381 | 281,426 | 234,061 | 155,718 | -33.5% | -78,343 |
| 18 | Egypt | 79,936 | 158,273 | 221,130 | 125,884 | -43.1% | -95,246 |
| 19 | Bangladesh | 178,891 | 124,516 | 199,306 | 107,072 | -46.3% | -92,234 |
| 20 | Costa Rica | 88,074 | 81,195 | 79,059 | 93,402 | 18.1% | 14,343 |
| 21 | United Kingdom | 362,848 | 135,149 | 124,019 | 92,779 | -25.2% | -31,240 |
| 22 | Ecuador | 46,921 | 56,408 | 51,222 | 91,950 | 79.5% | 40,728 |
| 23 | Honduras | 59,954 | 58,640 | 77,280 | 84,690 | 9.6% | 7,410 |
| 24 | El Salvador | 61,583 | 79,572 | 55,444 | 70,723 | 27.6% | 15,279 |
| 25 | Guatemala | 75,909 | 74,232 | 89,417 | 70,666 | -21.0% | -18,751 |
| 26 | Malaysia | 63,932 | 53,828 | 49,938 | 60,657 | 21.5% | 10,719 |
| 27 | Cambodia | 54,048 | 37,021 | 41,892 | 45,608 | 8.9% | 3,716 |
| 28 | Panama | 18,386 | 16,985 | 22,527 | 26,281 | 16.7% | 3,754 |
| 29 | Jamaica | 20,924 | 12,476 | 14,595 | 25,936 | 77.7% | 11,341 |
| 30 | Portugal | 47,354 | 4,949 | 23,700 | 25,000 | 5.5% | 1,300 |
| 31 | Burma | 77,273.00 | 59338 | 47644 | 22,156.00 | -53.5% | -25,488 |
| 32 | Tunisia | 20,947 | 0 | 14,918 | 16,000 | 7.3% | 1,082 |
| 33 | Peru | 20,712 | 14,478 | 8,847 | 14,722 | 66.4% | 5,875 |
| 34 | Oman | 6,068 | 8,587 | 7,467 | 12,108 | 62.2% | 4,641 |
| 35 | Sri Lanka | 15,219 | 27,751 | 28,110 | 11,401 | -59.4% | -16,709 |
| 36 | Saudi Arabia | 12,753 | 23,287 | 18,904 | 8,707 | -53.9% | -10,197 |
| 37 | Qatar | 8,083 | 5,129 | 18,869 | 8,107 | -57.0% | -10,762 |
| 38 | United Arab Emirates | 4,790 | 6,476 | 7,714 | 5,833 | -24.4% | -1,881 |
| 39 | Nicaragua | 8,013 | 5,060 | 12,587 | 4,184 | -66.8% | -8,403 |
| 40 | India | 3,011 | 1,895 | 2,689 | 3,693 | 37.3% | 1,004 |
| 41 | Jordan | 1,356 | 2,581 | 3,792 | 3,177 | -16.2% | -615 |
| 42 | Singapore | 1,160 | 5,023 | 9,948 | 2,915 | -70.7% | -7,033 |
| 43 | Dominican Republic | 512 | 164 | 1,738 | 1,473 | -15.2% | -265 |
| 44 | Bahrain | 0 | 0 | 184 | 1232 | 569.6% | 1,048 |
| 45 | French Pacific Islands(*) | 0 | 957 | 1,500 | 1,085 | -27.7% | -415 |
| 46 | Senegal | 0 | 0 | 0 | 758 | #DIV/0! | 758 |
| 47 | Laos | 209 | 1,692 | 314 | 415 | 32.2% | 101 |
| 48 | Chile | 0 | 0 | 3,052 | 330 | -89.2% | -2,722 |
| 49 | Haiti | 2590 | 1050 | 900 | 230 | -74.4% | -670 |
| 50 | Kuwait | 4,766 | 2,844 | 1,477 | 158 | -89.3% | -1.319 |

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

2. (*) denotes a country that is a summarization of its component countries.

 Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (AUGUST 2022)

Phone: (202) 789-0789 Fax: (202) 898-0522 Internet: www.grains.org E-mail: grains@grains.org





Developing Markets • Enabling Trade • Improving Lives

FOB US DDGS AND CORN PRICES FOB US GULF DDGS & CORN PRICES \$500.00 \$359.76 \$400.00 4300.00 4300.00 00.000 100.00 \$353.00 \$-\$(6.76) \$(100.00) 1/1/2022 2/1/2022 3/1/2022 4/1/2022 5/1/2022 6/1/2022 7/1/2022 8/1/2022 9/1/2022 10/1/2022 DATE Spread FOB DDGS VS CORN DDGS FOB Vessel GULF (min. 36 % Profat) Corn FOB Gulf Spot Delivery





Developing Markets • Enabling Trade • Improving Lives

