

October 13, 2022

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FOR HISTORICAL REPORTS, CLICK HERE
FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK HERE

GENERAL COMMENTS

DDGS values are steady/\$5 lower this week as ethanol run rates continue their seasonal increase. Over the past two weeks, data from the EIA shows ethanol— and therefore DDGS — production has increased 9 percent from its maintenance-season low. Also pressuring DDGS values is the navigation issues on the Mississippi River, which has pushed more product into the interior market. The DDGS/Kansas City soymeal ratio fell to 0.56 this week, above the three-year average of 0.49, while the DDGS/cash corn ratio slipped back to 1.02 this week, below the three-year average of 1.06.

On the export market, Barge CIF NOLA prices are sharply lower as the logistics hurdles ease. October barge rates fell \$12/MT this week while November and December rates pulled back \$2-3/MT. FOB NOLA offers are steady/\$3 higher this week at \$350/MT for spot shipment. Offers for 40-foot containers to Asia are mixed with some routes quoted at steady with last week while others are up \$5-11/MT. The average offer for containerized DDGS to Southeast Aisa hit \$390/MT this week.



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DDGS Price Table: October 13, 2022 (USD/MT) (Quantity, availability, payment, and delivery terms vary)						
Delivery Point Quality Min. 35% Pro-fat combined	November	December	January			
Barge CIF New Orleans	335	334	332			
FOB Vessel GULF	349	345	343			
Rail delivered PNW	354	355	359			
Rail delivered California	360	362	366			
Mid-Bridge Laredo, TX	354	356	359			
FOB Lethbridge, Alberta	342	342	344			
40 ft. Containers to South Korea (Busan)	361	358	357			
40 ft. Containers to Taiwan (Kaohsiung)	382	377	378			
40 ft. Containers to Philippines (Manila)	403	398	399			
40 ft. Containers to Indonesia (Jakarta)	384	381	381			
40 ft. Containers to Malaysia (Port Kelang)	386	385	384			
40 ft. Containers to Vietnam (HCMC)	387	384	384			
40 ft. Containers to Japan (Yokohama)	N/A	N/A	N/A			
40 ft. containers to Thailand (LCMB)	391	390	388			
40 ft. Containers to China (Shanghai)	N/A	N/A	N/A			
40 ft. Containers to Bangladesh (Chittagong)	457	451	453			
40 ft. Containers to Myanmar (Yangon)	402	402	401			
KC Rail Yard (delivered ramp)	298	299	300			
Elwood, IL Rail Yard (delivered ramp)	292	293	296			

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Physical dry-bulk traders got excited this week and took physical rates beyond what the Baltic Index would suggest is appropriate for an otherwise dull freight week. It could have been a case of traders wanting to cover shorts or was it just post-Golden Week holiday exuberance? Either way, things probably went a bit too far and that created some push back at week's end. I cannot find a fundamental justification for the current rate jump, and we will have to see if next week brings cooler heads or more excitement.

The low water situation on the Mississippi River and resulting barge restrictions continues to be the major story in U.S. transportation markets. Difficult river logistics and high barge freight costs are pushing U.S. corn and soybean exports to West Coast ports. PNW ports, however, do not have the capacity to absorb all the U.S. Gulf demand, which will quickly cause a crisis at both port ranges.

The U.S. railroad tentative labor contract has been voted on by union members, but full results will not be known until November 19 or later. I do not expect a U.S. rail strike to occur but am less confident about the situation with the ILWU union and West Coast Container ports.

Source: O'Neil Commodity Consulting



\$3.85-4.75

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Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* October 13, 2022 Current Change from Route and Vessel Size Remarks Week **Previous Report** (USD/MT) Up \$2.50 55,000 U.S. Gulf-Japan \$63.75 Handymax \$63.50 MT 55,000 U.S. PNW- Japan \$37.00 Up \$1.00 Handymax at \$37.00 MT North or South China 66,000 U.S. Gulf - China \$62.75 Up \$2.50 PNW to China \$36.50 Up \$1.00 \$26.00 25,000 U.S. Gulf - Veracruz, México Up \$0.50 3,000 MT daily discharge rate 30-36,000+ U.S. Gulf - Veracruz. Deep draft and 6,000 MT per \$22.50 Up \$0.50 México day discharge rate. 30-38,000 U.S. Gulf - Colombia \$36.25 West Coast Colombia at \$40.75 \$33.50 Up \$1.00 50,000 MT U.S. Gulf to East Coast Colombia \$43.75 From Argentina 43-45,000 U.S. Gulf - Guatemala Acajutla/Quetzal - 8,000 out \$43.00 Up \$1.00 26-30.000 US Gulf - Morocco \$61.25 Up \$2.00 5,000 discharge rate 55-60,000 U.S. Gulf - Egypt \$60.25 55,000-60,000 MT Egypt Romania - Russia - Ukraine Up \$2.00 \$27.50 - \$29.00 - \$42.00 PNW to Egypt \$61.00 France \$42.00, Bulgaria \$30.00 60-70,000 U.S. Gulf - Europe, Up \$1.00 \$30.00 Handymax at +\$2.50 more Rotterdam 54-59,000 Supramax-Panamax Brazil, Santos – China \$54.50 Brazil, Santos - China \$52.00 Up \$3.00 60-66,000 Post Panamax Northern Coast Brazil - China \$58.50 55-60,000 MT 56-60,000 Argentina/Rosario-Up-River with Top Off Plus

Source: O'Neil Commodity Consulting

China, Deep Draft

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Up \$3.00

\$58.00

^{*}Numbers for this table based on previous night's closing values.



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LATEST EXPORT FIGURES

Calendar Year (January-December):

Rank 1 2 3 4	Partner World Total Mexico	2018 11,799,279	2019	2020	2021	JAN-AUG 21	JAN-AUG 22	CHANGE YTD (%)	CHANGE VID (MI)
2 3 4		11 700 270					JAN-AUG ZZ	CHANGE TID (70)	CHANGE TID (MII)
2 3 4	Mexico	11,/33,2/3	10,792,412	10,922,732	11,548,509	7,702,138	7,715,146	0.2%	13,008
3 4	· · · · · · · · · · · · · · · · · · ·	2,012,746	2,022,752	1,732,282	2,382,780	1,578,880	1,513,335	-4.2%	-65,545
4	Vietnam	1,246,899	1,202,103	1,282,022	1,404,888	951,462	880,192	-7.5%	-71,270
	Korea, South	1,139,457	1,242,410	1,260,030	1,136,337	731,141	840,341	14.9%	109,200
5	Canada	664,483	643,994	397,588	771,896	412,440	725,043	75.8%	312,603
	Indonesia	843,582	913,488	933,401	861,909	559,544	631,093	12.8%	71,549
6	Japan	465,962	516,881	463,118	424,205	300,401	356,330	18.6%	55,929
7	Turkey	887,129	577,364	790,455	832,168	627,686	326,609	-48.0%	-301,077
8	Ireland	396,265	277,440	291,278	369,706	215,189	305,218	41.8%	90,029
9	Colombia	220,222	200,615	209,961	238,754	176,191	232,541	32.0%	56,350
10	Morocco	190,682	223,352	188,929	212,742	172,650	181,302	5.0%	8,652
11	Spain	213,717	103,369	64,670	158,036	110,246	176,969	60.5%	66,723
12	Taiwan	220,547	242,521	241,542	226,150	148,068	159,180	7.5%	11,112
13	Israel(*)	276,156	212,153	196,975	207,053	152,550	157,265	3.1%	4,715
14	New Zealand(*)	250,081	208,571	278,870	249,577	161,810	151,000	-6.7%	-10,810
15	Thailand	1,016,581	574,380	848,838	355,494	274,341	122,626	-55.3%	-151,715
16	China	192,174	174,338	270,261	453,295	216,512	111,356	-48.6%	-105,156
17	Philippines	196,418	261,977	280,372	184,981	133,568	104,305	-21.9%	-29,263
18	Bangladesh	150,788	160,873	164,517	139,351	120,684	88,405	-26.7%	-32,279
19	Egypt	193,254	142,141	182,399	181,257	133,341	77,968	-41.5%	-55,373
20	United Kingdom	323,780	180,625	121,609	125,528	106,629	73,880	-30.7%	-32,749
21	Ecuador	36,200	50,595	55,625	49,762	31,456	73,644	134.1%	42,188
22	Honduras	53,526	62,508	75,218	68,640	42,478	58,528	37.8%	16,050
23	Costa Rica	77,142	92,651	83,807	84,749	49,856	58,509	17.4%	8,653
24	Guatemala	66,435	73,214	73,335	80,060	63,453	54,059	-14.8%	-9,394
25	El Salvador	70,290	78,451	56,006	58,099	39,342	51,966	32.1%	12,624
26	Malaysia	64,862	66,809	50,122	50,747	31,222	41,132	31.7%	9,910
27	Cambodia	52,498	50,064	42,923	40,515	20,240	25,333	25.2%	5,093
28	Portugal	48,614	14,299	10,449	18,200	18,200	25,000	37.4%	6,800
29	Jamaica	20,950	20,790	7,680	20,878	12,595	17,653	40.2%	5,058
30	Tunisia	42,946	0	14,000	918	918	16,000	1642.9%	15,082
31	Peru	29,511.00	18,737.00	14,658.00	0	0	14,722.00	#DIV/0!	14,722
32	Panama	19,154	19,736	15,993	30,155	16,335	12,461	-23.7%	-3,874
33	Burma	70,156	71,137	64,274	25,701	15,573	12,028	-22.8%	-3,545
34	Oman	1,607	7,123	9,018	9,045	5,245	8,308	58.4%	3,063
35	Sri Lanka	14,895	18,159	27,626	24,635	21,078	7,844	-62.8%	-13,234
36	Qatar	2,037	8,023	9,179	15,417	12,842	5,532	-56.9%	-7,310
37	Nicaragua	7,474	4,969	8,909	7,338	6,738	3,584	-46.8%	-3,154
38	India	1,604	3,199	3,682	870	714	3,537	395.4%	2,823
39	United Arab Emirates	151	6,416	6,518	8,992	6,046	2,887	-52.2%	-3,159
40	Jordan	407	2,519	1,407	4,780	3,595	1,992	-44.6%	-1,603
41	Singapore	0	2,190	11,140	3,911	2,801	1,805	-35.6%	-996
42	Dominican Republic	928	104	614	1,773	1,288	988	-23.3%	-300
43	Bahrain	0	0	0	602	184	814	342.4%	630
44	Senegal	0	0	0	0	0	758	#DIV/0!	758
45	Saudi Arabia	5,773	13,500	29,331	18,459	10,345	593	-94.3%	-9,752
46	Chile	0	Ó	3,052	165	0	165	#DIV/0!	165
47	Kuwait	975	4,593	2,252	1,267	1,267	158	-87.5%	-1,109
48	Pakistan	418	200	1,016	297	297	105	-64.6%	-192
49	British Indian Ocean Territon	0	0	0	0	0	50	#DIV/0!	50
50	Belize	0	69	0	0	0	33	#DIV/0!	33



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Marketing Year (September-August):

Rank	Partner	MY 18/19	MY 19/20	MY 20/21	MY 21/22	CHANGE Y/Y (%)	CHANGE Y/Y (MT)
	World Total	11,271,838	10,488,669	11,577,883	11,561,517	-0.1%	-16,366
1	Mexico	2,011,034	1,789,732	2,149,786	2,317,235	7.8%	167,449
2	Vietnam	1,294,321	1,207,882	1,434,616	1,333,618	-7.0%	-100,998
3	Korea, South	1,189,038	1,209,824	1,167,465	1,245,537	6.7%	78,072
4	Canada	701,610	426,377	551,292	1,084,499	96.7%	533,207
5	Indonesia	971,736	905,812	888,866	933,458	5.0%	44,592
6	Turkey	498,947	601,596	937,058	531,091	-43.3%	-405,967
7	Japan	481,178	482,063	472,580	480,134	1.6%	7,554
8	Ireland	339,843	259,117	334,647	459,735	37.4%	125,088
9	China	178,169	196,858	363,453	348,139	-4.2%	-15,314
10	Colombia	195,446	209,611	268,732	295,104	9.8%	26,372
11	New Zealand(*)	202,115	282,083	265,001	238,767	-9.9%	-26,234
12	Taiwan	234,317	252,419	224,863	237,262	5.5%	12,399
13	Spain	179,068	20,699	154,217	224,759	45.7%	70,542
14	Morocco	218,396	200,341	236,168	221,394	-6.3%	-14,774
15	Israel(*)	250,648	168,131	198,090	211,768	6.9%	13,678
16	Thailand	724,888	880,000	453,031	203,779	-55.0%	-249,252
17	Philippines	242,381	281,426	234,061	155,718	-33.5%	-78,343
18		79,936	158,273	221,130	125,884	-43.1%	-95,246
19	Egypt Bangladesh	178,891	124,516	199,306	107,072	-46.3%	-92,234
20	Costa Rica	88,074	81,195	79,059	93,402	18.1%	
21	United Kingdom	362,848	135,149	124,019	92,779	-25.2%	14,343 -31,240
22	Ecuador	46,921	56,408	51,222	91,950	79.5%	40,728
23	Honduras	59,954				9.6%	
24		61,583	58,640 79,572	77,280 55,444	84,690 70,723	27.6%	7,410 15,279
25	El Salvador	-	-		-		
26	Guatemala Malaysia	75,909 63,932	74,232 53,828	89,417 49,938	70,666 60,657	-21.0% 21.5%	-18,751 10,719
27	Cambodia	54,048	37,021	41,892	45,608	8.9%	3,716
28	Panama						
29		18,386 20,924	16,985	22,527	26,281 25,936	16.7% 77.7%	3,754
30	Jamaica Portugal	-	12,476 4,949	14,595 23,700			11,341
31		47,354	•	47644	25,000	5.5%	1,300
32	Burma Tunisia	77,273.00 20,947	59338 0	14,918	22,156.00	-53.5% 7.3%	-25,488 1,082
33	Peru	20,947	14,478	8,847	16,000 14,722	66.4%	
34							5,875
35	Oman	6,068	8,587	7,467	12,108	62.2%	4,641
36	Sri Lanka	15,219	27,751	28,110	11,401	-59.4%	-16,709
37	Saudi Arabia Qatar	12,753 8,083	23,287 5,129	18,904	8,707	-53.9%	-10,197
38			-	18,869	8,107	-57.0%	-10,762
39	United Arab Emirates	4,790	6,476	7,714	5,833	-24.4%	-1,881
40	Nicaragua	8,013	5,060	12,587	4,184	-66.8%	-8,403
40	India	3,011	1,895	2,689	3,693	37.3%	1,004
	Jordan	1,356	2,581	3,792	3,177	-16.2%	-615
42	Singapore	1,160	5,023	9,948	2,915	-70.7%	-7,033
43	Dominican Republic	512	164	1,738	1,473	-15.2%	-265
44	Bahrain	0	0	184	1232	569.6%	1,048
45	French Pacific Islands(*)	0	957	1,500	1,085	-27.7%	-415
46	Senegal	0	0	0	758	#DIV/0!	758
47	Laos	209	1,692	314	415	32.2%	101
48	Chile	0	0	3,052	330	-89.2%	-2,722
49	Haiti	2590	1050	900	230	-74.4%	-670
50	Kuwait	4,766	2,844	1,477	158	-89.3%	-1,319

NOTES:

- 1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
- 2. (*) denotes a country that is a summarization of its component countries.
- 3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.

4. Product Group: BICO-HS10

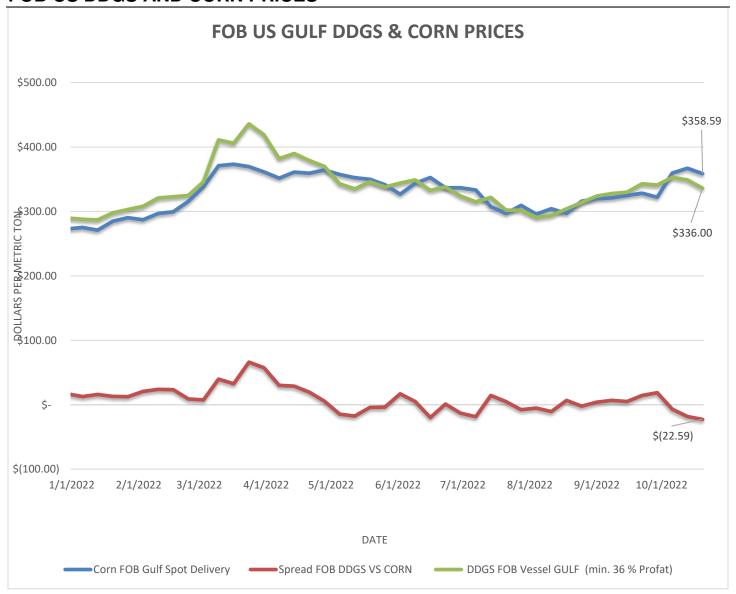
CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (AUGUST 2022)



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FOB US DDGS AND CORN PRICES





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FOB US DDGS AND SOYBEAN MEAL PRICES

