

June 30, 2022

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GENERAL COMMENTS

DDGS prices fell \$5/MT this week amid slow trade and weakness in corn futures. While grain markets moved lower ahead of and following the USDA's reports on Thursday, the soymeal market rallied sharply this week on tightening physical supplies, which lent support to the DDGS market. The soymeal strength offset some of the weakness created by lower corn values and kept the co-product market from falling further. The DDGS/Kansas City soymeal ratio was lower at 0.51 this week, down from 0.54 last week and above the three-year average of 0.49. The DDGS/cash corn ratio was steady with the prior week at 0.88 and below the three-year average of 1.06.

Barge CIF NOLA offers \$15/MT lower, on average, this week while FOB Gulf offers are down \$10-14/MT, depending on the shipment period. Offers for containerized DDGS to southeast Asia remain spotty but are generally down \$4-7/MT this week, averaging \$408/MT.

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DDGS Price Table: June 30, 2022 (USD/MT) (Quantity, availability, payment, and delivery terms vary)						
Delivery Point Quality Min. 35% Pro-fat combined	July	August	September			
Barge CIF New Orleans	306	306	306			
FOB Vessel GULF	324	325	326			
Rail delivered PNW	340	338	345			
Rail delivered California	343	344	347			
Mid-Bridge Laredo, TX	346	347	350			
FOB Lethbridge, Alberta	327	326	326			
40 ft. Containers to South Korea (Busan)	345	345	345			
40 ft. Containers to Taiwan (Kaohsiung)	384	384	384			
40 ft. Containers to Philippines (Manila)	409	409	409			
40 ft. Containers to Indonesia (Jakarta)	385	385	385			
40 ft. Containers to Malaysia (Port Kelang)	400	400	400			
40 ft. Containers to Vietnam (HCMC)	382	382	382			
40 ft. Containers to Japan (Yokohama)						
40 ft. containers to Thailand (LCMB)	396	396	396			
40 ft. Containers to China (Shanghai)						
40 ft. Containers to Bangladesh (Chittagong)	522	522	522			
40 ft. Containers to Myanmar (Yangon)	450	450	450			
KC Rail Yard (delivered ramp)	294	296	298			
Elwood, IL Rail Yard (delivered ramp)	292	293	295			

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Dry-bulk markets continued to slide for most of the week but appeared to hit a bottom and bounced up a little at the week's end. Volatility is obviously a constant in the markets these days. It was the Capesize sector that led markets down and then rebounded slightly due to paper short covering and some newfound, price-induced cargo demand. Freight markets are pinning their future hopes on improved Chinese commodity buying and increased grain cargo needs from South America. Q3 Panamax daily hire rates ended the day at \$22,250/day versus \$22,575/day last week.

Spot container rates remain on the defensive as front haul rates for consumer products from Asia to the West Coast of North America dropped to \$7,800 per TEU. This is down substantially from the \$15,000 plus spot rates recorded earlier in the year. Contract rates, however, are higher as shipping lines have some charterers locked in for 2-3 year periods.

The U.S. West Coast ILWU labor contract expires tomorrow. Negotiations are ongoing with no sign of an agreement soon. Both sides state that a labor strike is not planned, at least not at this time. *Source: O'Neil Commodity Consulting*

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Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* June 30, 2022

June 30, 2022							
Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks				
55,000 U.S. Gulf-Japan	\$76.50	Down \$2.50	Handymax \$77.00/MT				
55,000 U.S. PNW- Japan	\$44.00	Down \$1.00	Handymax at \$44.50/MT				
66,000 U.S. Gulf – China	\$75.75	Down \$2.25	North or South China				
PNW to China	\$43.50	Down \$0.75					
25,000 U.S. Gulf - Veracruz, México	\$30.25	Down \$0.25	3,000 MT daily discharge rate				
30-36,000+ U.S. Gulf - Veracruz, México	\$26.50	Down \$0.25	Deep draft and 6,000 MT per day discharge rate.				
30-38,000 U.S. Gulf - Colombia	\$44.50	Down \$0.50	West Coast Colombia at \$52.25				
50,000 MT U.S. Gulf to East Coast Colombia	\$44.00						
From Argentina	\$55.75						
43-45,000 U.S. Gulf - Guatemala	\$52.00	Down \$0.50	Acajutla/Quetzal - 8,000 out				
26-30,000 U.S. Gulf - Algeria	Unquoted						
26-30,000 US Gulf - Morocco	\$73.25	Unchanged	5,000 discharge rate				
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$73.50 \$74.00	Unchanged	55,000-60,000 MT Egypt Romania - Russia - Ukraine \$31 - \$35 - \$51				
			France \$46.00, Bulgaria \$36.00				
60-70,000 U.S. Gulf – Europe, Rotterdam	\$35.00	Down \$0.25	Handymax at +\$2.50 more				
Brazil, Santos – China	\$69.50	Down \$1.50	54-59,000 Supramax-Panamax				
Brazil, Santos - China	\$67.00		60-66,000 Post Panamax				
Northern Coast Brazil - China	\$75.50		55-60,000 MT				
56-60,000 Argentina/Rosario-China, Deep Draft	\$74.50	Down \$1.50	Upriver with Top-off, Plus \$3.85-4.75/MT				

Source: O'Neil Commodity Consulting

^{*}Numbers for this table based on previous night's closing values.



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LATEST EXPORT FIGURES

Calendar Year (January-December):

Calendal Teal (ball	daily DCC								
Partner	2019	2020	2021	Apr-21	Apr-22	CHANGE Y/Y (%)	CHANGE Y/Y (MT)		
World Total	10,792,499	10,930,190	11,598,406	862,736	813,749	-6%	-48,987		
Mexico	2,022,752	1,732,282	2,382,841	158,380	125,025	-27%	-33,355		
Vietnam	1,202,103	1,280,377	1,415,618	100,284	105,135	5%	4,851		
Korea, South	1,242,497	1,263,476	1,141,487	96,104	97,654	2%	1,550		
Indonesia	913,488	934,261	887,264	71,977	66,701	-8%	-5,276		
Thailand	574,380	848,838	356,403	24,778	7,098	-249%	-17,680		
Turkey	577,364	790,455	832,611	88,934	0	#DIV/0!	-88,934		
Japan	516,881	463,118	425,740	29,263	35,907	19%	6,644		
Canada	643,994	397,450	745,798	37,487	80,121	53%	42,634		
Ireland	277,440	291,278	365,307	36,309	13,937	-161%	-22,372		
Philippines	261,977	281,101	190,436	18,482	9,108	-103%	-9,374		
New Zealand(*)	208,571	278,870	244,169	0	29,988	0%	29,988		
China	174,338	271,697	459,107	21,758	3,526	-517%	-18,232		
Taiwan	242,521	241,254	233,035	16,909	16,041	-5%	-868		
Colombia	200,615	209,961	238,754	12,265	34,057	64%	21,792		
Israel(*)	212,153	196,975	205,625	37,568	0	#DIV/0!	-37,568		
Morocco	223,352	188,929	212,742	23,203	39,113	41%	15,910		
Egypt	142,141	182,822	191,362	6,594	3,297	-100%	-3,297		
Bangladesh	160,873	164,989	144,317	15,373	41,853	63%	26,480		
United Kingdom	180,625	121,609	125,528	22,999	0	0%	-22,999		
Costa Rica	92,651	83,807	85,603	7,499	9,278	19%	1,779		
Honduras	62,508	75,218	68,640	2,849	11,055	74%	8,206		
Guatemala	73,214	73,335	79,781	8,491	8,540	1%	49		
Spain	103,369	64,670	158,036	0	33,882	100%	33,882		
Burma	71,137	64,270	26,292	58	3,320	98%	3,262		
El Salvador	78,451	56,006	58,079	8,008	10,894	26%	2,886		
Ecuador	50,595	55,625	53,059	5,017	4,720	-6%	-297		
Malaysia	66,809	51,739	51,258	4,729	3,484	-36%	-1,245		



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Marketing Year (September-August):

Partner	MY 18/19	MY 19/20	MY 20/21	Sep-Apr 21	Sep- Apr 22	Change Y/Y (%	Change Y/Y (MT)
World Total	11,271,838	10,487,573	11,617,032	7,325,540	7,563,345	3%	237805
Mexico	2,011,034	1,789,732	2,149,847	1,210,490	1,513,121	25%	302631
Vietnam	1,294,321	1,206,237	1,440,756	867,717	793,565	-9%	-74152
Korea, South	1,189,038	1,209,995	1,166,612	823,350	872,392	6%	49042
Turkey	498,947	601,596	937,058	563,924	303,226	-46%	-260698
Indonesia	971,736	905,812	910,667	652,672	588,929	-10%	-63743
Canada	701,610	426,510	532,268	282,412	727,672	158%	445260
Japan	481,178	482,063	475,560	313,198	310,479	-1%	-2719
Thailand	724,888	880,000	453,023	297,865	159,997	-46%	-137868
China	178,169	196,858	368,620	239,242	327,858	37%	88616
Ireland	339,843	259,117	330,248	255,634	306,742	20%	51108
Colombia	195,446	209,611	268,732	172,410	153,938	-11%	-18472
New Zealand(*)	202,115	282,083	259,593	142,981	154,771	8%	11790
Philippines	242,381	281,616	239,773	154,677	97,493	-37%	-57184
Morocco	218,396	200,341	236,168	141,422	144,292	2%	2870
Taiwan	234,317	252,422	228,718	142,093	153,383	8%	11290
Egypt	79,936	158,273	228,147	156,750	88,222	-44%	-68528
Bangladesh	178,891	124,516	202,256	144,477	74,246	-49%	-70231
Israel(*)	250,648	168,131	196,662	107,879	99,515	-8%	-8364
Spain	179,068	20,699	154,217	87,167	159,926	83%	72759
United Kingdom	362,848	135,149	124,019	76,193	54,131	-29%	-22062
Guatemala	75,909	74,232	89,417	56,341	49,887	-11%	-6454
Costa Rica	88,074	81,195	82,669	52,536	58,736	12%	6200
Honduras	59,954	58,640	77,280	50,414	52,578	4%	2164

NOTES:

- 1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
- 2. (*) denotes a country that is a summarization of its component countries.
- 3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
- 4. Product Group: BICO-HS10

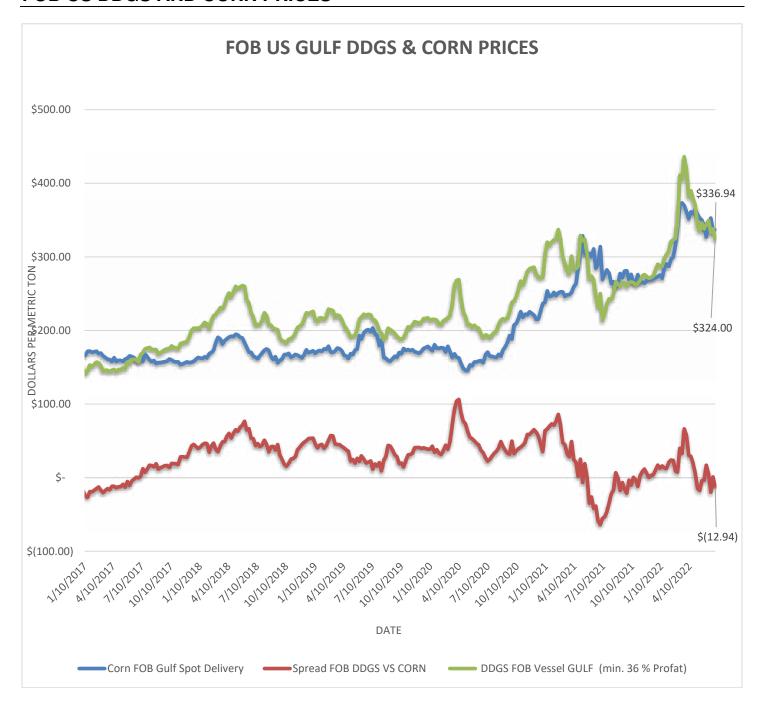
CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (April 2022)



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FOB US DDGS AND CORN PRICES





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