

July 7, 2022

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# For more information on the contents of this newsletter or the U.S. Grains Council, its mission and programs, please contact Cary Sifferath at (202) 789-0789.

The U.S. Grains Council is a private, non-profit partnership of producers and agribusinesses committed to building and expanding international markets for U.S. barley, corn, grain sorghum and their products. The Council is headquartered in Washington, D.C. and has ten international offices that oversee programs in more than 50 countries. Financial support from our private industry members, including state checkoffs, agribusinesses, state entities and others, triggers federal matching funds from the USDA resulting in a combined program value of more than \$26 million.

# **Chicago Board of Trade Market News**

|                                    | Wee   | ek in Review: CME  | Corn December Co  | ntract   |  |
|------------------------------------|---|--|---|--|--|
| Cents/Bu                           | Friday<br>July 1  | Monday<br>July 4   | Tuesday<br>July 5   | Wednesday<br>July 6  | Thursday<br>July 7   |
| Change                             | -12.25  |  | -29.00  | 6.50   | 11.25  |
| Closing Price                      | 607.50  |  | 578.50  | 585.00   | 596.25   |
| Factors<br>Affecting the<br>Market | Corn tried to<br>bounce higher<br>but found selling<br>and long<br>liquidation<br>pressure to end<br>the week.<br>Weekend<br>weather forecast<br>are good for the<br>Midwest corn<br>crop, adding to<br>the pressure. The<br>Brazilian <i>safrinha</i><br>harvest is<br>ongoing and is<br>competing with<br>U.S. corn on the<br>export market.<br>Outside markets<br>were supportive<br>with U.S. stocks<br>gaining and the<br>USD up 43 bps. | Markets were<br>closed for the<br>U.S.<br>Independence<br>Day holiday. | A weekend of<br>favorable weather<br>for the US corn<br>growing regions<br>sent futures<br>sharply lower.<br>Dec. corn settled<br>below \$6 for the<br>first time since 27<br>Feb and the<br>move below that<br>point triggered<br>sell-stops.<br>Outside markets<br>were weaker and<br>pressured corn,<br>with the U.S.<br>dollar rising 139<br>bps. Crude oil fell<br>nearly \$9/brl,<br>adding to the<br>macro-economic<br>market<br>weakness. | Corn posted a<br>technical reversal<br>with a new selloff<br>low that found<br>buying interest<br>and pushed the<br>market to a<br>higher close.<br>End-users were<br>noted buyers on<br>the break and<br>Tues.' 3% decline<br>in the good/excel.<br>ratings for corn<br>helped add<br>strength. Midwest<br>weather trends<br>look positive into<br>Aug., which will<br>aid yields. Macro<br>markets were<br>mixed; oil fell<br>again, and the<br>USD rose 56 bps. | Corn followed<br>through on<br>Wed.'s reversal<br>and settled higher<br>after briefly<br>trading above \$6.<br>Fresh news was<br>light, but Midwest<br>weather forecasts<br>shifted hotter and<br>drier. CONAB<br>pegged Brazil's<br>corn crop at<br>115.7 MMT, just<br>shy of USDA's<br>June guess.<br>Ethanol output fell<br>last week while<br>stocks grew 1<br>mill. brl. Macro<br>markets were<br>higher; oil and<br>stocks rose while<br>the USD fell. |

**Outlook:** December corn futures are down 11 ¼ cents (1.9 percent) this week as fund selling and long liquidation continued following last week's Grain Stocks and June acreage reports. While the reports may not have been as bearish as the futures market's reaction, weak outside markets and steady liquidation trade kept prices on the defensive. Moreover, favorable Midwest weather forecasts boosted 2022 yield expectations despite a 3 percent decrease in the corn crop's good/excellent rating. Futures traders are also preparing for next week's July WASDE report, to be released on Tuesday, with the grain stocks and acreage data shifting the market's mindset to a more amply supply scenario.

Analysts are generally expecting USDA to keep the 2022 corn yield unchanged or slightly above the June estimate of 11.116 MT/ha (177 bushels/acre). Combined with the June acreage data (36.382 million hectares or 89.9 million acres), analysts are looking for a 2022 U.S. corn crop of 368.827 MMT (14.52 billion bushels), up from the June forecast but below 2021 levels. The higher production is expected to bolster U.S. ending stocks, with the average pre-report estimate indicating a 37.873-MMT (1.491 billion bushel) carry-out for 2022/23.

The U.S. corn crop is developing under generally favorable weather conditions across the Midwest, with forecasts for late-July and early-August switching to favor more precipitation than predicted earlier this year. That will aid the crop's pollination and kernel fill potential as this year's later planting means

the late-July weather will have greater-than-normal importance for yields. So far, 7 percent of the crop is silking, down from the 5-year average of 11 percent.

From a technical standpoint, December corn futures posted a bearish week on the charts but likely forged a near-term low on Wednesday. Wednesday's trade took futures to a new selloff low (\$5.66 ½) but the market rallied through the afternoon and settled higher to form a bullish reversal on the charts. Thursday's trade saw some follow through buying and short covering that carried the market above the \$6.00 level again. There is a growing sense that new crop corn futures are technically oversold (as also indicated by the Relative Strength Index at 25.6) and undervalued below \$6.00/bushel, which could create additional support heading into next week's WASDE report.

| Interest Rates and Macroeconomic Markets, July 7, 2022 |          |                  |                    |        |                     |                |
|--|----------|------------------|--------------------|--------|---------------------|----------------|
|  | Last*    | Weekly<br>Change | Weekly %<br>Change |        | Monthly<br>% Change | 1-Year History |
| Interest Rates   |          |                  |                    |        |                     |                |
| U.S. Prime   | 4.75     | 0.0              | 0.0%               | 0.8    | 18.8%               |                |
| LIBOR (6 Month)  | 3.00     | 0.1              | 1.8%               | 0.7    | 32.3%               |                |
| LIBOR (1 Year)   | 3.55     | -0.1             | -1.6%              | 0.6    | 22.0%               |                |
| S&P 500  | 3,900.5  | 115.1            | 3.0%               | -117.4 | -2.9%               |                |
| Dow Jones Industrials                                  | 31,355.1 | 579.7            | 1.9%               | -917.7 | -2.8%               |                |
| U.S. Dollar  | 107.1    | 2.4              | 2.3%               | 3.8    | 3.7%                | •              |
| WTI Crude  | 102.7    | -3.1             | -2.9%              | -18.9  | -15.5%              |                |
| Brent Crude  | 104.6    | -4.5             | -4.1%              | -18.5  | -15.0%              |                |

Source: DTN ProphetX, World Perspectives, Inc.

\* Last price as of 3:37 PM ET

# **CBOT December Corn Futures**



Source: DTN ProphetX

#### **Current Market Values:**

| Futures Price Performance: Week Ending Julu 7, 2022 |         |         |            |  |  |
|---|---------|---------|------------|--|--|
| Commodity   | 7-Jul   | 1-Jul   | Net Change |  |  |
| Corn  |         |         |            |  |  |
| Jul 22  | 747.00  | 754.50  | -7.50      |  |  |
| Sep 22  | 609.00  | 619.75  | -10.75     |  |  |
| Dec 22  | 596.25  | 607.50  | -11.25     |  |  |
| Mar 23  | 602.00  | 613.75  | -11.75     |  |  |
| Soybeans  |         |         |            |  |  |
| Jul 22  | 1591.25 | 1626.00 | -34.75     |  |  |
| Aug 22  | 1485.25 | 1509.75 | -24.50     |  |  |
| Sep 22  | 1383.00 | 1416.75 | -33.75     |  |  |
| Nov 22  | 1365.50 | 1395.25 | -29.75     |  |  |
| Soymeal   |         |         |            |  |  |
| Jul 22  | 470.00  | 459.70  | 10.30      |  |  |
| Aug 22  | 423.50  | 422.10  | 1.40       |  |  |
| Sep 22  | 401.00  | 401.20  | -0.20      |  |  |
| Oct 22  | 391.30  | 388.70  | 2.60       |  |  |
| Soyoil  |         |         |            |  |  |
| Jul 22  | 63.17   | 65.68   | -2.51      |  |  |
| Aug 22  | 61.62   | 64.43   | -2.81      |  |  |
| Sep 22  | 60.51   | 63.35   | -2.84      |  |  |
| Oct 22  | 59.80   | 62.63   | -2.83      |  |  |
| SRW   |         |         |            |  |  |
| Jul 22  | 824.50  | 831.25  | -6.75      |  |  |
| Sep 22  | 836.50  | 846.00  | -9.50      |  |  |
| Dec 22  | 851.75  | 862.50  | -10.75     |  |  |
| Mar 23  | 865.25  | 875.50  | -10.25     |  |  |
| HRW   |         |         |            |  |  |
| Jul 22  | 891.00  | 911.00  | -20.00     |  |  |
| Sep 22  | 889.25  | 913.50  | -24.25     |  |  |
| Dec 22  | 897.50  | 921.50  | -24.00     |  |  |
| Mar 23  | 902.00  | 927.50  | -25.50     |  |  |
| MGEX (HRS)  |         |         |            |  |  |
| Jul 22  | 913.00  | 941.00  | -28.00     |  |  |
| Sep 22  | 934.50  | 948.00  | -13.50     |  |  |
| Dec 22  | 946.25  | 962.25  | -16.00     |  |  |
| Mar 23  | 958.25  | 976.00  | -17.75     |  |  |

\*Price unit: Cents and quarter-cents/bu. (5,000 bu.)

| U.S. Crop Conditions Ratings: July 3, 2022 |              |     |     |     |     |  |  |  |
|--|--------------|-----|-----|-----|-----|--|--|--|
| Commodity                                  | Very<br>Poor |     |     |     |     |  |  |  |
| Corn                                       | 2%           | 7%  | 27% | 53% | 11% |  |  |  |
| Sorghum                                    | 9%           | 12% | 37% | 39% | 3%  |  |  |  |
| Barley                                     | 4%           | 12% | 25% | 51% | 8%  |  |  |  |

Source: USDA NASS, World Perspectives, Inc.

**U.S. Drought Monitor Weather Forecast:** A major heat wave is forecast to affect much of the southcentral U.S. through at least July 7 or 8 with the anomalous heat becoming centered across the Southern Great Plains and West by mid-July. A swath of heavy rainfall (1 to 3 inches, locally more) is forecast from the Middle Mississippi and Ohio Valleys southeastward to the Mid-Atlantic States from July 7 to 11. Mostly dry weather is expected for the Northeast, Gulf Coast States, Lower Mississippi Valley, and Southern Great Plains. Monsoonal rainfall is forecast to be lighter compared to late June.

The Climate Prediction Center's 6-10 day outlook (valid July 12-16, 2022) favors above-normal temperatures throughout the West, Great Plains, and Gulf Coast States. Below-normal temperatures are more likely for the Great Lakes and Midwest. Below-normal precipitation is favored for the northern Great Plains and Middle to Upper Mississippi Valley. Probabilities for above-normal precipitation are elevated across eastern Alaska, the Great Basin, Southwest, Southern Great Plains, and along the East Coast.

Follow this link to view current U.S. and international weather patterns and future outlook: <u>Weather and</u> <u>Crop Bulletin</u>.

## **U.S. Export Statistics**

Note: Due to the U.S. Independence Day holiday on 4 July 2022, the weekly Export Sales report is delayed until Friday, 8 July 2022. Updated export statistics will be provided in the next Market Perspectives report.

| U.S. Export Inspections: Week Ending June 30, 2022 |                            |                  |            |              |                        |
|--|----------------------------|------------------|------------|--------------|------------------------|
| Commodity  | Export Inspections Current |                  |            | YTD as       |                        |
| (MT)   | Current<br>Week            | Previous<br>Week | Market YTD | Previous YTD | Percent of<br>Previous |
| Barley   | 0                          | 49               | 49         | 1,919        | 3%                     |
| Corn   | 676,824                    | 1,246,950        | 48,094,166 | 58,291,790   | 83%                    |
| Sorghum  | 10,228                     | 148,696          | 6,699,359  | 6,482,901    | 103%                   |
| Soybeans   | 354,987                    | 475,556          | 51,735,043 | 57,584,542   | 90%                    |
| Wheat  | 111,830                    | 352,894          | 1,451,658  | 1,908,464    | 76%                    |

Source: USDA/AMS. \*Marketing Year is June 1-May 31 for wheat and barley and Sept. 1-Aug. 31 for corn, sorghum and soybeans. Week-to-week reports will vary due to exporter reported conditions & cancellations to previous week's reports.

| USDA Grain Inspections for Export Report: Week Ending June 30, 2022 |         |               |        |             |         |             |
|---|---------|---------------|--------|-------------|---------|-------------|
| Region  | YC      | % of<br>Total | WC     | % of Total  | Sorghum | % of Total  |
| Lakes   | 0       | 0%            | 0      | 0%          | 0       | 0%          |
| Atlantic  | 7,805   | 1%            | 0      | 0%          | 0       | 0%          |
| Gulf  | 401,080 | 63%           | 38,530 | 95%         | 0       | 0%          |
| PNW   | 196     | 0%            | 318    | 1%          | 73      | 1%          |
| Interior Export Rail  | 227,199 | 36%           | 1,696  | 4%          | 10,155  | 99%         |
| Total (Metric Tons)   | 636,280 | 100%          | 40,544 | 100%        | 10,228  | 100%        |
| White Corn  |         |               | 32,680 | to Mexico   |         |             |
| Shipments by  |         |               | 7,546  | to Colombia |         |             |
| Country (MT)  |         |               | 318    | to S. Korea |         |             |
| Total White Corn  |         |               | 40,544 |             |         |             |
| Sorghum   |         |               |        |             | 7,877   | to Mexico   |
| Shipments by  |         |               |        |             | 2,278   | to China    |
| Country (MT)  |         |               |        |             | 49      | to Japan    |
|   |         |               |        |             | 24      | to S. Korea |
| Total Sorghum   |         |               |        |             | 10,228  |             |

Source: USDA, World Perspectives, Inc.

| Yellow Corn (USD/MT FOB Vessel*) |         |            |         |            |  |
|----------------------------------|---------|------------|---------|------------|--|
| YC FOB Vessel                    | GI      | JLF        | PNW     |            |  |
| Max. 15.0%                       | Basis   | Flat Price | Basis   | Flat Price |  |
| Moisture                         | (#2 YC) | (#2 YC)    | (#2 YC) | (#2 YC)    |  |
| July                             | 1.00+N  | \$333.45   | 2.96+N  | \$410.67   |  |
| August                           | 1.19+U  | \$286.60   | 2.91+U  | \$354.37   |  |
| September                        | 1.47+U  | \$297.57   | 2.66+U  | \$344.53   |  |
| October                          | 1.61+Z  | \$298.21   | 2.35+Z  | \$327.36   |  |
| November                         | 1.62+Z  | \$298.41   | 2.17+Z  | \$320.28   |  |
| December                         | 1.56+Z  | \$295.95   | 1.97+Z  | \$312.40   |  |

| Sorghum (USD/MT FOB Vessel*) |       |            |        |            |  |  |
|------------------------------|-------|------------|--------|------------|--|--|
| #2 YGS FOB Vessel            | N     | OLA        | TE     | XAS        |  |  |
| Max 14.0% Moisture           | Basis | Flat Price | Basis  | Flat Price |  |  |
| July                         | N/A   | N/A        | 1.55+N | \$353.82   |  |  |
| August                       | N/A   | N/A        | 2.00+U | \$326.26   |  |  |
| September                    | N/A   | N/A        | 1.95+Z | \$320.75   |  |  |

| #2 White Corn (U.S. \$/MT FOB Vessel*)    |     |     |     |  |
|---|-----|-----|-----|--|
| Max. 15.0% Moisture July August September |     |     |     |  |
| Gulf                                      | N/A | N/A | N/A |  |

| Corn Gluten Feed Pellets (CGFP) (FOB Vessel U.S. \$/MT*) |       |       |       |  |  |
|--|-------|-------|-------|--|--|
| July August September                                    |       |       |       |  |  |
| New Orleans  | \$300 | \$300 | \$300 |  |  |
| Quantity 5,000 MT  |       | -     | -     |  |  |

| Corn Gluten Meal (CGM) (FOB Vessel U.S. \$/MT*) |       |        |           |  |
|---|-------|--------|-----------|--|
| Bulk 60% Pro.                                   | July  | August | September |  |
| New Orleans                                     | \$795 | \$795  | \$795     |  |
| 45 40 000 MT M                                  |       |        |           |  |

\*5-10,000 MT Minimum

\*Prices are based on offer indications only. Quoted prices are believed to reflect current market conditions but may vary from actual offers. Terms of delivery, payment, and quality may vary from one supplier to another, impacting the actual value of the price.

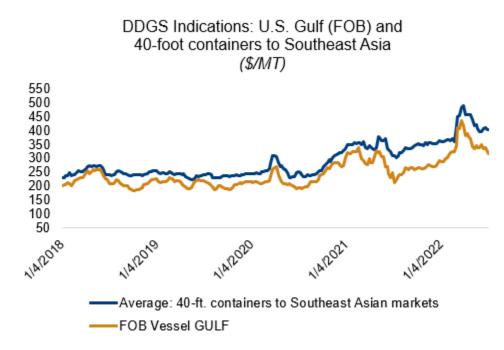
| <b>DDGS Price Table: July 7, 2022</b> (USD/MT) (Quantity, availability, payment, and delivery terms vary) |        |           |         |  |  |  |
|---|--------|-----------|---------|--|--|--|
| Delivery Point<br>Quality Min. 35% Pro-fat combined   | August | September | October |  |  |  |
| Barge CIF New Orleans   | 294    | 294       | 295     |  |  |  |
| FOB Vessel GULF   | 315    | 317       | 322     |  |  |  |
| Rail delivered PNW  | 336    | 334       | 341     |  |  |  |
| Rail delivered California   | 339    | 340       | 343     |  |  |  |
| Mid-Bridge Laredo, TX   | 342    | 343       | 346     |  |  |  |
| FOB Lethbridge, Alberta   | 322    | 320       | 321     |  |  |  |
| 40 ft. Containers to South Korea (Busan)  | 343    | 343       | 343     |  |  |  |
| 40 ft. Containers to Taiwan (Kaohsiung)   | 382    | 382       | 382     |  |  |  |
| 40 ft. Containers to Philippines (Manila)   | 407    | 407       | 407     |  |  |  |
| 40 ft. Containers to Indonesia (Jakarta)  | 389    | 389       | 389     |  |  |  |
| 40 ft. Containers to Malaysia (Port Kelang)   | 397    | 397       | 397     |  |  |  |
| 40 ft. Containers to Vietnam (HCMC)   | 388    | 388       | 388     |  |  |  |
| 40 ft. Containers to Japan (Yokohama)   |        |           |         |  |  |  |
| 40 ft. containers to Thailand (LCMB)  | 395    | 395       | 395     |  |  |  |
| 40 ft. Containers to China (Shanghai)   |        |           |         |  |  |  |
| 40 ft. Containers to Bangladesh (Chittagong)  | 520    | 520       | 520     |  |  |  |
| 40 ft. Containers to Myanmar (Yangon)   | 448    | 448       | 448     |  |  |  |
| KC Rail Yard (delivered ramp)   | 289    | 291       | 293     |  |  |  |
| Elwood, IL Rail Yard (delivered ramp) 287 288 290   |        |           |         |  |  |  |

Source: World Perspectives, Inc. \*Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

## **Distiller's Dried Grains with Solubles (DDGS)**

**DDGS Comments**: DDGS prices fell \$3-5/MT this week amid continued weakness in commodity futures. Buyers have also adopted a "hand to mouth" procurement strategy, which is slowing trade. The DDGS/Kansas City soymeal ratio was lower at 0.50 this week, down from 0.51 last week and above the three-year average of 0.49. The DDGS/cash corn ratio was up from the prior week at 0.94 and below the three-year average of 1.06.

Barge CIF NOLA offers \$10/MT lower, on average, this week while FOB Gulf offers are down \$7-10/MT, depending on the shipment period. U.S. rail rates are down \$5/MT this week while offers for containerized DDGS to southeast Asia remain spotty but are steady/\$1 lower, averaging \$407/MT.



Source: World Perspectives, Inc.

Argentina: Nearly half the 2021/22 corn crop has been harvested. (BAGE)

**Brazil**: AgRural says almost a third of the *safrinha* corn crop has been harvested. The consultancy Safras and Mercado reduced its estimate of the 2021/22 corn crop to 117.2 MMT. The area planted to corn in 2022/23 will expand by 3.6 percent to 22.5 million hectares; production is forecast at 120 MMT and exports up 2 MMT to 46.5 MMT. More corn could be exported to China based on a recent SPS agreement. Conab pegged 2021/22 corn exports at 37.5 MMT and imports at 1.7 MMT as the second crop production estimate was raised slightly. (FAS GAIN; Reuters; AgriCensus)

**Cambodia**: Prices for the pumpkin-hued cultivar known as red corn are rising as China is now a destination along with the usual marketing in Thailand. The feed crop was fetching \$0.18/kg (\$180/MT) as the harvest reached 30 percent. (Phenom Penh Post)

**Canada**: Oat planted area is up over 16 percent to 4 million acres, but barley planted area is down 15.1 percent to 7 million acres. The area planted to corn is up 4.1 percent to 3.6 million acres. (Stats Canada)

**EU**: MY 2021/22 barley exports are down 6 percent from a year ago but corn exports at 16.4 MMT are up 7.9 percent. (DG-Agri)

**Philippines**: A buyer is back in the market seeking barley and sorghum for October/December arrival. (AgriCensus)

**South Korea**: MFG bought 130 KMT of corn at \$322.49/MT and KFA purchased 58 KMT of corn for October delivery at \$343.49/MT. (AgriCensus)

| Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* |                             |                                |   |  |  |  |
|---|-----------------------------|--------------------------------|---|--|--|--|
| July 7, 2022  |                             |                                |   |  |  |  |
| Route and Vessel Size   | Current<br>Week<br>(USD/MT) | Change from<br>Previous Report | Remarks   |  |  |  |
| 55,000 U.S. Gulf-Japan  | \$75.00                     | Down \$1.50                    | Handymax \$75.00 MT   |  |  |  |
| 55,000 U.S. PNW- Japan  | \$43.25                     | Down \$0.75                    | Handymax at \$43.00 MT  |  |  |  |
| 66,000 U.S. Gulf – China  | \$74.00                     | Down \$1.75                    | North or South China  |  |  |  |
| PNW to China  | \$42.50                     | Down \$1.00                    |   |  |  |  |
| 25,000 U.S. Gulf - Veracruz, México                               | \$30.00                     | Down \$0.25                    | 3,000 MT daily discharge rate   |  |  |  |
| 30-36,000+ U.S. Gulf - Veracruz,<br>México                        | \$26.25                     | Down \$0.25                    | Deep draft and 6,000 MT per day<br>discharge rate.                              |  |  |  |
| 30-38,000 U.S. Gulf - Colombia                                    | \$44.00                     | Down \$0.50                    | West Coast Colombia at \$51.50  |  |  |  |
| 50,000 MT U.S. Gulf to  | \$43.50                     |                                |   |  |  |  |
| East Coast Colombia   |                             |                                |   |  |  |  |
| From Argentina  | \$55.00                     |                                |   |  |  |  |
| 43-45,000 U.S. Gulf - Guatemala                                   | \$51.50                     | Down \$0.50                    | Acajutla/Quetzal - 8,000 out  |  |  |  |
| 26-30,000 US Gulf - Morocco                                       | \$72.50                     | Down \$0.75                    | 5,000 discharge rate  |  |  |  |
| 55-60,000 U.S. Gulf –Egypt  | \$73.25                     | Down \$1.00                    | 55,000-60,000 MT Egypt  |  |  |  |
| PNW to Egypt  | \$73.00                     |                                | Romania - Russia - Ukraine<br>\$31 - \$35 - \$51<br>France \$46 - Bulgaria \$36 |  |  |  |
| 60-70,000 U.S. Gulf – Europe,<br>Rotterdam                        | \$35.00                     | Unchanged                      | Handymax at +\$2.50 more  |  |  |  |
| Brazil, Santos – China  | \$66.50                     | Down \$3.00                    | 54-59,000 Supramax-Panamax  |  |  |  |
| Brazil, Santos – China  | \$64.00                     |                                | 60-66,000 Post Panamax  |  |  |  |
| Northern Coast Brazil - China                                     | \$72.50                     |                                | 55-60,000 MT  |  |  |  |
| 56-60,000 Argentina/Rosario-China,<br>Deep Draft                  | \$71.50                     | Down \$3.00                    | Upriver with Top-off,<br>Plus \$3.85-4.75                                       |  |  |  |

Source: O'Neil Commodity Consulting

\*Numbers for this table based on previous night's closing values.

## **Ocean Freight Comments**

**Transportation and Export Report: Jay O'Neil, O'Neil Commodity Consulting**: Just as traders thought freight markets had found a bottom last week, things turned south and moved even lower. The current outlook has been described as "gloomy". Paper traders are hoping values will fare better this week. Markets remain fearful of the global economic uncertainty and some predictions of a coming recession. Hopes are that the Chinese government's financial stimulus package will provide some added cargo import demand.

The U.S. West Coast ILWU labor contract expired on July 1. Negotiations are ongoing with no sign of an agreement soon. Both sides state that a labor strike is not planned, at least not at this time.

| Baltic-Panamax Dry-Bulk Indices |        |        |            |         |  |  |
|---------------------------------|--------|--------|------------|---------|--|--|
| July 7, 2022                    | This   | Last   | Difference | Percent |  |  |
| Route                           | Week   | Week   | Difference | Change  |  |  |
| P2A: Gulf/Atlantic - Japan      | 29,364 | 30,918 | -1,554     | -5.0    |  |  |
| P3A: PNW/Pacific-Japan          | 18,346 | 19,767 | -1,421     | -7.2    |  |  |
| S1C: U.S. Gulf-China-S. Japan   | 25,914 | 24,793 | 1,121      | 4.5     |  |  |

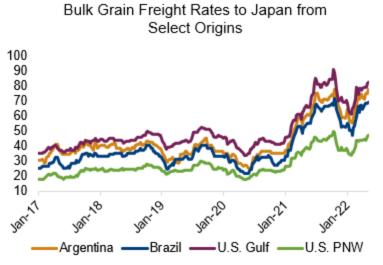
Source: O'Neil Commodity Consulting

| Capesize Vessel Freight Values              |               |  |  |  |  |
|---|---------------|--|--|--|--|
| Western Australia to South China (iron ore) |               |  |  |  |  |
| Four weeks ago:                             | \$12.90-12.15 |  |  |  |  |
| Three weeks ago:                            | \$12.20-12.70 |  |  |  |  |
| Two weeks ago:                              | \$11.35-12.50 |  |  |  |  |
| One week ago:                               | \$11.00-11.80 |  |  |  |  |
| This week                                   | \$10.90-11.00 |  |  |  |  |

Source: O'Neil Commodity Consulting

| U.SAsia Market Spreads |         |         |                  |              |           |  |
|------------------------|---------|---------|------------------|--------------|-----------|--|
| July 7, 2022           | PNW     | Gulf    | Bushel<br>Spread | MT<br>Spread | Advantage |  |
| #2 Corn                | 3.05    | 2.00    | 1.05             | \$41.34      | GULF      |  |
| Soybeans               | 2.95    | 2.40    | 0.55             | \$20.21      | PNW       |  |
| Ocean Freight          | \$42.50 | \$74.00 | 0.8-0.86         | \$31.50      | August    |  |

Source: O'Neil Commodity Consulting



Source: World Perspectives, Inc., O'Neil Commodity Consulting

| Bulk Grain Freight Rates for Key Suppliers and Destinations<br>July 7, 2022 |             |              |       |                     |        |        |  |  |  |
|---|-------------|--------------|-------|---------------------|--------|--------|--|--|--|
| Origin  | Destination | This<br>Week |       | Monthly %<br>Change |        |        | 2-Year History   |  |  |
| Panamax/Supramax Vessels  |             |              |       |                     |        |        |  |  |  |
| U.S. Gulf   |             | 75.00        | -4.50 | -5.7%               | -10.00 | -11.8% | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~   |  |  |
| U.S. PNW  | Japan       | 43.25        | -2.00 | -4.4%               | -3.00  | -6.5%  | man and a second s   |  |  |
| Argentina   |             | 74.50        | -2.00 | -2.6%               | -0.50  | -0.7%  | ^  |  |  |
| Brazil  |             | 66.50        | -2.00 | -2.9%               | -0.50  | -0.7%  | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~   |  |  |
| U.S. Gulf   |             | 74.00        | -4.50 | -5.7%               | -10.00 | -11.9% |  |  |  |
| U.S. PNW  | China       | 42.50        | -2.00 | -4.5%               | -3.75  | -8.1%  | and the second s |  |  |
| Argentina   | China       | 71.50        | -4.50 | -5.9%               | -3.00  | -4.0%  |  |  |  |
| Brazil  |             | 72.50        | -4.50 | -5.8%               | 3.00   | 4.3%   | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~  |  |  |
| U.S. Gulf   |             | 35.30        | -0.70 | -1.9%               | 12.30  | 53.5%  | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~   |  |  |
| Argentina   | Europe      | 68.50        | 3.00  | 4.6%                | 41.00  | 149.1% |  |  |  |
| Brazil  |             | 72.50        | 4.00  | 5.8%                | 40.00  | 123.1% |  |  |  |
| Argentina   | Saudi       | 99.50        | 4.00  | 4.2%                | 40.00  | 67.2%  | 1 <b></b>  |  |  |
| Brazil  | Arabia      | 99.50        | 4.00  | 4.2%                | 43.00  | 76.1%  | · · · · · · · · · · · · · · · · · · ·  |  |  |
| U.S. Gulf   |             | 73.25        | -0.75 | -1.0%               | 4.75   | 6.9%   |  |  |  |
| U.S. PNW  | Et          | 74.50        | -0.80 | -1.1%               | 12.70  | 20.6%  | ~~~~   |  |  |
| Argentina   | Egypt       | 78.50        | 4.00  | 5.4%                | 41.00  | 109.3% |  |  |  |
| Brazil  |             | 85.50        | 4.00  | 4.9%                | 38.00  | 80.0%  |  |  |  |
|   |             |              | Handy | sized Vesse         | ls     |        | -  |  |  |
| U.S. Gulf   |             | 72.50        | -1.00 | -1.4%               | 7.00   | 10.7%  |  |  |  |
| U.S. Great<br>Lakes   | Morocco     | 98.80        | 13.50 | 15.8%               | 53.80  | 119.6% | ·  |  |  |
| Argentina   |             | 71.50        | 4.00  | 5.9%                | 43.00  | 150.9% |  |  |  |
| Brazil  |             | 74.50        | 4.00  | 5.7%                | 39.00  | 109.9% | ······   |  |  |
| U.S. Great<br>Lakes   | Europe      | 95.30        | 14.00 | 17.2%               | 59.30  | 164.7% | ~~   |  |  |
| Brazil  |             | 35.40        | -7.20 | -16.9%              | 7.00   | 24.6%  |  |  |  |
| Argentina   | Algeria     | 71.50        | 2.00  | 2.9%                | 40.00  | 127.0% | · · · · · · · · · · · · · · · · · · ·  |  |  |
| Brazil  | Algena      | 75.50        | 4.00  | 5.6%                | 43.00  | 132.3% | ~ <u>~</u> ~~~^  |  |  |
| U.S. Gulf   |             | 44.00        | -1.00 | -2.2%               | -3.00  | -6.4%  | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~   |  |  |
| U.S. PNW  | Colombia    | 55.00        | -5.00 | -8.3%               | 15.00  | 37.5%  | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~   |  |  |
| Argentina   |             | 55.00        | -1.25 | -2.2%               | -6.50  | -10.6% |  |  |  |
| Shipping Indexes  |             |              |       |                     |        |        |  |  |  |
| Baltic Dry Index 2159 -474 -18.0% -1065 -33.0%                              |             |              |       |                     |        |        |  |  |  |

Source: World Perspectives, Inc. and O'Neil Commodity Consulting

Note: Quoted rates are believed to reflect current market conditions but may vary from actual offers. Rates may differ based on delivery terms, demurrage, and other factors.