

February 17, 2022

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### **GENERAL COMMENTS**

U.S. DDGS prices are up another \$5/MT this week, marking their ninth consecutive weekly gain. Spot domestic demand remains strong while concerns about the South American soybean crop and potential soymeal supplies are offering secondary support to the DDGS market. Another blast of artic air will push into the central U.S. next week, which will boost livestock feed demand. The Kansas City soymeal/DDGS ratio up to 0.49 this week, above last week's value and the three-year average of 0.47. The DDGS/cash corn ratio rose to 1.0 this week, above the prior week but below the three-year average of 1.06.

Better weather in the U.S. has eased some logistics issues and allowed barge freight to stabilize this week. Consequently, offers for Barge CIF NOLA DDGS are steady for spot shipments this week and down \$1-2/MT for Q2 shipment. FOB NOLA offers are up \$2/MT for March this week at \$323/MT while Q2 and further deferred positions are steady. U.S. rail rates have pulled back sharply this week, by an average of \$9/MT for spot positions.

The market for containerized DDGS to Southeast Asia remains quiet with both buyers and sellers remaining on the sidelines. Offers, however, are slightly higher at \$371/MT for 40-foot containers to Southeast Asia, up \$6/MT from last week.

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DDGS Price Table: February 17, 2022 (USD/MT) (Quantity, availability, payment and delivery terms vary)							
Delivery Point Quality Min. 35% Pro-fat combined	March	April	May				
Barge CIF New Orleans	309	305	302				
FOB Vessel GULF	323	314	311				
Rail delivered PNW	317	315	313				
Rail delivered California	322	320	320				
Mid-Bridge Laredo, TX	318	318	317				
FOB Lethbridge, Alberta	325	325	325				
40 ft. Containers to South Korea (Busan)	350	350	350				
40 ft. Containers to Taiwan (Kaohsiung)	350	350	350				
40 ft. Containers to Philippines (Manila)	383	383	383				
40 ft. Containers to Indonesia (Jakarta)	366	366	366				
40 ft. Containers to Malaysia (Port Kelang)	367	367	367				
40 ft. Containers to Vietnam (HCMC)	367	367	367				
40 ft. Containers to Japan (Yokohama)	352	352	352				
40 ft. containers to Thailand (LCMB)	374	374	374				
40 ft. Containers to China (Shanghai)							
40 ft. Containers to Bangladesh (Chittagong)	440	440	440				
40 ft. Containers to Myanmar (Yangon)	366	366	366				
KC Rail Yard (delivered ramp)	283	280	280				
Elwood, IL Rail Yard (delivered ramp)	273	270	270				

Source: World Perspectives, Inc. \*Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

### OCEAN FREIGHT MARKET

Dry-bulk markets have continued to bounce back from their holiday lows. Business improved slightly this week in the Atlantic, which helped to support physical and paper markets. Capesize markets continue to struggle, however, and this is giving some pause to the market bulls. Volatility will certainly continue, but freight markets do not appear to have any defined direction yet.

There is no significant news or meaningful change in container freight markets this week.

Source: O'Neil Commodity Consulting

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Upriver with Top off , Plus

\$3.75-4.00

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#### Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans\* February 17, 2022 Current Change from Route and Vessel Size Remarks Week Previous Report (USD/MT) Handymax \$66.50/MT 55,000 U.S. Gulf-Japan \$66.00 Up \$1.00 55,000 U.S. PNW- Japan Up \$0.25 Handymax at \$37.00/MT \$36.25 66,000 U.S. Gulf - China \$64.50 Up \$1.00 North or South China PNW to China \$35.50 Up \$0.50 25,000 U.S. Gulf - Veracruz. \$24.75 Up \$0.75 3,000 MT daily discharge rate México 30-36,000+ U.S. Gulf - Veracruz. Deep draft and 6,000 MT per \$21.50 Up \$0.25 México day discharge rate. West Coast Colombia at 30-38,000 U.S. Gulf - Colombia \$35.50 \$41.75 50,000 MT U.S. Gulf to \$34.75 Up \$0.75 East Coast Colombia From Argentina \$48.50 43-45,000 U.S. Gulf - Guatemala \$44.00 Up \$0.50 Acajutla/Quetzal - 8,000 out 26-30,000 U.S. Gulf – Algeria Ungtd. 5,000 discharge rate 26-30,000 US Gulf - Morocco \$55.50 Up \$1.50 55-60,000 U.S. Gulf -Egypt \$55.00 55,000-60,000 MT Egypt Romania – Russia - Ukraine Up \$1.00 \$21.00 - 21.00 22.00 PNW to Egypt \$55.00 France \$32.00 60-70,000 U.S. Gulf - Europe. \$24.00 Unchanged Handymax at +\$2.50 more Rotterdam Brazil, Santos – China \$56.50 54-59,000 Supramax-Panamax Brazil, Santos – China \$54.00 60-66.000 Post Panamax Up \$1.50 55-60,000 MT Northern Coast Brazil - China \$62.50

Source: O'Neil Commodity Consulting

56-60,000 Argentina/Rosario-

China, Deep Draft

Up \$1.50

\$61.50

<sup>\*</sup>Numbers for this table based on previous night's closing values.



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### **LATEST EXPORT FIGURES**

Calendar Year (January-December):

Partner	2018	2019	2020	Jan - Dec 2020	Jan - Dec 2021	CHANGE Y/Y (%)	CHANGE Y/Y (MT)
World Total	11,799,279	10,792,499	10,930,190	10,930,190	11,598,406	6%	668,216
Mexico	2,012,746	2,022,752	1,732,282	1,732,282	2,382,841	27%	650,559
Vietnam	1,246,899	1,202,103	1,280,377	1,280,377	1,415,618	10%	135,241
Korea, South	1,139,457	1,242,497	1,263,476	1,263,476	1,141,487	-11%	-121,989
Indonesia	843,582	913,488	934,261	934,261	887,264	-5%	-46,997
Thailand	1,016,581	574,380	848,838	848,838	356,403	-138%	-492,435
Turkey	887,129	577,364	790,455	790,455	832,611	5%	42,156
Japan	465,962	516,881	463,118	463,118	425,740	-9%	-37,378
Canada	664,483	643,994	397,450	397,450	745,798	47%	348,348
Ireland	396,265	277,440	291,278	291,278	365,307	20%	74,029
Philippines	196,418	261,977	281,101	281,101	190,436	-48%	-90,665
New Zealand(*)	250,081	208,571	278,870	278,870	244,169	-14%	-34,701
China	192,174	174,338	271,697	271,697	459,107	41%	187,410
Taiwan	220,547	242,521	241,254	241,254	233,035	-4%	-8,219
Colombia	220,222	200,615	209,961	209,961	238,754	12%	28,793
Israel(*)	276,156	212,153	196,975	196,975	205,625	4%	8,650
Morocco	190,682	223,352	188,929	188,929	212,742	11%	23,813
Egypt	193,254	142,141	182,822	182,822	191,362	4%	8,540
Bangladesh	150,788	160,873	164,989	164,989	144,317	-14%	-20,672
United Kingdom	323,780	180,625	121,609	121,609	125,528	3%	3,919
Costa Rica	77,142	92,651	83,807	83,807	85,603	2%	1,796
Honduras	53,526	62,508	75,218	75,218	68,640	-10%	-6,578
Guatemala	66,435	73,214	73,335	73,335	79,781	8%	6,446
Spain	213,717	103,369	64,670	64,670	158,036	59%	93,366
Burma	70,156	71,137	64,270	64,270	26,292	-144%	-37,978
El Salvador	70,290	78,451	56,006	56,006	58,079	4%	2,073
Ecuador	36,200	50,595	55,625	55,625	53,059	-5%	-2,566
Malaysia	64,862	66,809	51,739	51,739	51,258	-1%	-481



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### Marketing Year (September-August):

Partner	MY 18/10	MY 19/20	MY 20/21	Dec-20	Dec-21	Change Y/Y (%)	Change Y/Y (MT)
World Total	11,271,838	10,487,573	11,617,032	864,059	933,882	8%	69823
Mexico	2,011,034	1,789,732	2,149,847	155,823	166,756	7%	10933
Vietnam	1,294,321	1,206,237	1,440,756	100,045	103,518	3%	3473
Korea, South	1,189,038	1,209,995	1,166,612	119,617	130,754	9%	11137
Turkey	498,947	601,596	937,058	120,637	30,514	-75%	-90123
Indonesia	971,736	905,812	910,667	96,176	83,219	-13%	-12957
Canada	701,610	426,510	532,268	31,697	92,968	193%	61271
Japan	481,178	482,063	475,560	26,919	29,266	9%	2347
Thailand	724,888	880,000	453,023	12,980	11,842	-9%	-1138
China	178,169	196,858	368,620	41,635	68,585	65%	26950
Ireland	339,843	259,117	330,248	9,180	49,440	439%	40260
Colombia	195,446	209,611	268,732	6,050	6,598	9%	548
New Zealand(*)	202,115	282,083	259,593	25,797	28,000	9%	2203
Philippines	242,381	281,616	239,773	9,446	12,118	28%	2672
Morocco	218,396	200,341	236,168	34,089	12,863	-62%	-21226
Taiwan	234,317	252,422	228,718	14,351	27,372	91%	13021
Egypt	79,936	158,273	228,147	10,114	10,099	0%	-15
Bangladesh	178,891	124,516	202,256	19,913	2,820	-86%	-17093
Israel(*)	250,648	168,131	196,662	5,206	0	-100%	-5206
Spain	179,068	20,699	154,217	0	0		0
United Kingdom	362,848	135,149	124,019	17,390	18,899		1509
Guatemala	75,909	74,232	89,417	6,079	0	-100%	-6079
Costa Rica	88,074	81,195	82,669	4,707	10,305	119%	5598
Honduras	59,954	58,640	77,280	9,217	5,744	-38%	-3473

#### **NOTES:**

- 1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
- 2. (\*) denotes a country that is a summarization of its component countries.
- 3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
- 4. Product Group: BICO-HS10

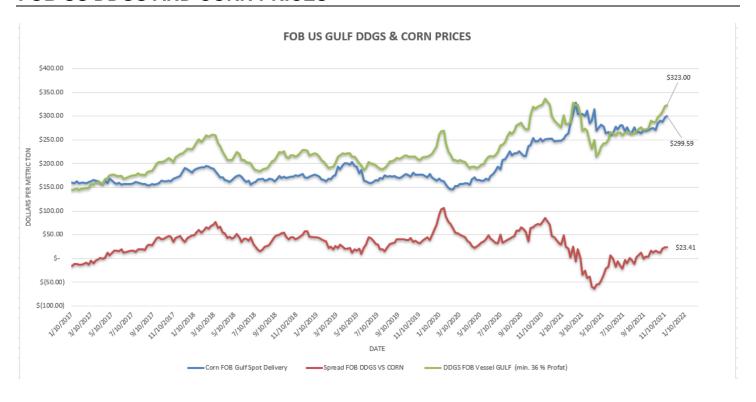
CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (December 2021)



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### FOB US DDGS AND CORN PRICES





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### FOB US DDGS AND SOYBEAN MEAL PRICES

