

December 30, 2021

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FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK <u>HERE</u>

#### **GENERAL COMMENTS**

U.S. DDGS prices are higher this week after following the corn and soymeal markets' respective rallies. FOB ethanol plant prices are up \$8.50/MT this week and average \$203/MT. Kansas City soymeal prices have also rallied on the continued lysine shortage and are up \$9.30 from last week's values. The DDGS/soymeal ratio is at 0.42 this week, down from 0.47 last week and below the three-year average of 0.47. The DDGS/cash corn ratio is at 0.87 this week, up from 0.83 the prior week but below the three-year average of 1.07.

DDGS markets are expectedly quiet this week with many traders taking the week off between the Christmas and New Years holidays. Indications are that Barge CIF NOLA and FOB NOLA offers are up \$10-16/MT for January positions, however, and up \$7-10/MT for deferred shipments. Indications for 40-foot containers to Southeast Asia are spotty this week but up \$9/MT at \$360-365/MT for Q1 shipment.

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DDGS Price Table: December 30, 2021 (USD/MT) (Quantity, availability, payment and delivery terms vary)						
Delivery Point Quality Min. 35% Pro-fat combined	January	February	March			
Barge CIF New Orleans	276	269	270			
FOB Vessel GULF	290	287	286			
Rail delivered PNW	310	306	308			
Rail delivered California	317	314	314			
Mid-Bridge Laredo, TX	316	312	315			
FOB Lethbridge, Alberta	307	302	301			
40 ft. Containers to South Korea (Busan)						
40 ft. Containers to Taiwan (Kaohsiung)	344	344	346			
40 ft. Containers to Philippines (Manila)						
40 ft. Containers to Indonesia (Jakarta)	361	361	361			
40 ft. Containers to Malaysia (Port Kelang)	359	359	360			
40 ft. Containers to Vietnam (HCMC)	360	361	361			
40 ft. Containers to Japan (Yokohama)						
40 ft. containers to Thailand (LCMB)	370	371	371			
40 ft. Containers to China (Shanghai)						
40 ft. Containers to Bangladesh (Chittagong)						
40 ft. Containers to Myanmar (Yangon)	363	362	363			
KC Rail Yard (delivered ramp)	257	249	249			
Elwood, IL Rail Yard (delivered ramp) 266 259 259						

Source: World Perspectives, Inc. \*Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

#### **OCEAN FREIGHT MARKET**

The best and most appropriate market comment for this week is: Happy New Year!

Most freight traders are still on holiday and markets are very thin and quiet. A lack of trade in some markets has caused the spreads to get out of adjustment.

Cargill chartered a Kamsarmax vessel to carry soybeans from Brazil to Spain for January 10-20 at \$27,000/day. The Panamax FFA paper market is trading at \$25,200 for Q1, and \$22,900 for Q3. Supramax markets are about a \$1,000/day discount to the Panamax.

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Unfortunately, there is nothing new or positive to report in container grain freight markets. Logistics remain a mess and there is currently no hope for much improvement over the next few months. *Source: O'Neil Commodity Consulting* 

Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* December 30, 2021						
Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks			
55,000 U.S. Gulf-Japan	\$69.00	Down \$1.00	Handymax \$70.00/MT			
55,000 U.S. PNW- Japan	\$37.25	Unchanged	Handymax at \$38.00/MT			
66,000 U.S. Gulf - China	\$67.50	Down \$1.50	North or Courth Object			
PNW to China	\$36.50	Unchanged	North or South China			
25,000 U.S. Gulf - Veracruz, México	\$25.50	Unchanged	3,000 MT daily discharge rate			
30-36,000+ U.S. Gulf - Veracruz, México	\$22.25	Unchanged	Deep draft and 6,000 MT per day discharge rate.			
30-38,000 U.S. Gulf - Colombia 50,000 MT U.S. Gulf to East Coast Colombia From Argentina	\$36.00 \$35.00 \$51.00	Down \$0.50	West Coast Colombia at \$43.50			
43-45,000 U.S. Gulf - Guatemala	\$44.50	Down \$0.50	Acajutla/Quetzal - 8,000 out			
26-30,000 U.S. Gulf – Algeria	Unqtd.					
26-30,000 US Gulf - Morocco	\$56.00	Down \$1.00	5,000 discharge rate			
55-60,000 U.S. Gulf -Egypt PNW to Egypt	\$56.50 \$57.00	Down \$1.00	55,000-60,000 MT Egypt Romania – Russia - Ukraine \$23.00 - 24.50 - 24.50 France \$32.50			
60-70,000 U.S. Gulf – Europe, Rotterdam	\$27.25	Down \$0.25	Handymax at +\$2.50 more			
Brazil, Santos – China	\$55.50		54-59,000 Supramax-Panamax			
Brazil, Santos - China	\$54.00	Up \$1.50	60-66,000 Post Panamax			
Northern Coast Brazil - China	\$62.50		55-60,000 MT			
56-60,000 Argentina/Rosario- China, Deep Draft	\$60.50	Up \$1.75	Up-River with Top Off Plus \$3.75 - 4.00			

Source: O'Neil Commodity Consulting

\*Numbers for this table based on previous night's closing values.



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### **LATEST EXPORT FIGURES**

Calendar Year (January-December):

Partner	2018	2019	2020	lan - Oct 2020	lan - Oct 2021	CHANGE V/V (%)	CHANGE Y/Y (MT)
World Total	11,799,279	10,792,499	10,930,190		9,645,094	5%	493,984
Mexico	2,012,746	2,022,752	1,732,282	1,436,615	1,909,924	33%	473,309
Vietnam	1,246,899	1,202,103	1,280,377	1,052,664	1,221,171	16%	168,507
Korea, South	1,139,457	1,242,497	1,263,476		908,218	-14%	-146,787
Indonesia	843,582	913,488	934,261	755,664	731,394	-3%	-24,270
Thailand	1,016,581	574,380	848,838	806,120	333,595	-59%	-472,525
Turkey	887,129	577,364	790,455		760,544	24%	145,682
Japan	465,962	516,881	463,118	421,741	365,727	-13%	-56,014
Canada	664,483	643,994	397,450	327,411	570,297	74%	242,886
Ireland	396,265	277,440	291,278	244,853	261,590	7%	16,737
Philippines	196,418	261,977	281,101	259,513	172,849	-33%	-86,664
New Zealand(*)	250,081	208,571	278,870	233,073	190,150	-18%	-42,923
China	192,174	174,338	271,697	201,539	331,748	65%	130,209
Taiwan	220,547	242,521	241,254	210,694	190,763	-9%	-19,931
Colombia	220,222	200,615	209,961	167,263	221,102	32%	53,839
Israel(*)	276,156	212,153	196,975	181,324	179,285	-1%	-2,039
Morocco	190,682	223,352	188,929	149,453	190,876	28%	41,423
Egypt	193,254	142,141	182,822	156,864	164,026	5%	7,162
Bangladesh	150,788	160,873	164,989	129,061	136,247	6%	7,186
United Kingdom	323,780	180,625	121,609	104,219	106,629	2%	2,410
Costa Rica	77,142	92,651	83,807	70,215	67,830	-3%	-2,385
Honduras	53,526	62,508	75,218	54,974	53,610	-2%	-1,364
Guatemala	66,435	73,214	73,335	53,076	68,830	30%	15,754
Spain	213,717	103,369	64,670	64,670	158,036	144%	93,366
Burma	70,156	71,137	64,270	50,268	25,462	-49%	-24,806
El Salvador	70,290	78,451	56,006	44,120	50,693	15%	6,573
Ecuador	36,200	50,595	55,625	46,547	43,651	-6%	-2,896
Malaysia	64,862	66,809	51,739	40,506	45,436	12%	4,930

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#### Marketing Year (September-August):

Partner	MY 18/10	MY 19/20	MY 20/21	Oct-20	Oct-21	Change Y/Y (%)	Change Y/Y (MT)
World Total	11,271,838	10,487,573	11,617,032	979,420	1,058,697	8%	79277
Mexico	2,011,034	1,789,732	2,149,847	180,650	171,325	-5%	-9325
Vietnam	1,294,321	1,206,237	1,440,756	129,396	146,844	13%	17448
Korea, South	1,189,038	1,209,995	1,166,612	129,527	73,206	-43%	-56321
Turkey	498,947	601,596	937,058	47,592	104,369	119%	56777
Indonesia	971,736	905,812	910,667	84,638	82,185	-3%	-2453
Canada	701,610	426,510	532,268	34,480	83,161	141%	48681
Japan	481,178	482,063	475,560	15,862	49,144	210%	33282
Thailand	724,888	880,000	453,023	85,256	43,022	-50%	-42234
China	178,169	196,858	368,620	36,145	61,528	70%	25383
Ireland	339,843	259,117	330,248	17,577	22,762	29%	5185
Colombia	195,446	209,611	268,732	20,192	34,132	69%	13940
New Zealand(*)	202,115	282,083	259,593	32,394	11,748	-64%	-20646
Philippines	242,381	281,616	239,773	31,572	21,190	-33%	-10382
Morocco	218,396	200,341	236,168	13,200	18,226	38%	5026
Taiwan	234,317	252,422	228,718	27,866	24,223	-13%	-3643
Egypt	79,936	158,273	228,147	5,969	8,840	48%	2871
Bangladesh	178,891	124,516	202,256	21,321	4,127	-81%	-17194
Israel(*)	250,648	168,131	196,662	6,147	14,163	130%	8016
Spain	179,068	20,699	154,217	0	28,412		28412
United Kingdom	362,848	135,149	124,019	0	0		0
Guatemala	75,909	74,232	89,417	5,705	5,377	-6%	-328
Costa Rica	88,074	81,195	82,669	3,300	8,023	143%	4723
Honduras	59,954	58,640	77,280	5,000	6,448	29%	1448

#### NOTES:

- 1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
- 2. (\*) denotes a country that is a summarization of its component countries.
- 3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
- 4. Product Group: BICO-HS10

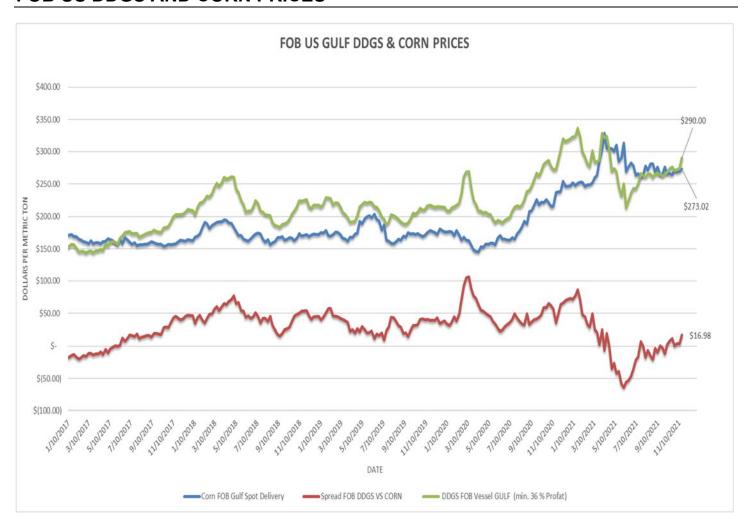
CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (October 2021)



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#### **FOB US DDGS AND CORN PRICES**





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#### FOB US DDGS AND SOYBEAN MEAL PRICES

