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GENERAL COMMENTS

U.S. DDGS prices are stronger again this week, rising \$3/MT amid the ongoing surge in end-user demand. While soymeal prices have declined from recent highs, livestock feeders continue to add DDGS into rations. The DDGS/soymeal ratio is at 0.46 this week, up from 0.44 last week and near the three-year average of 0.47. This week's DDGS/cash corn ratio is at 0.91, steady with last week but below the three-year average of 1.07.

Cold weather and the associated logistical difficulties are impacting barge markets and pushing freight rates higher, which, in turn, are supporting export destined DDGS prices. Gains in barge freight rates have pushed offers for DDGS Barge CIF NOLA up \$7/MT for February while March and April offers are up \$5/MT. Similarly, FOB NOLA offers are up \$11/MT to \$298/MT for February while March positions are up \$8/MT at \$287.

Prices for DDGS containers to Southeast Asia are mostly higher this week, rising \$3-8/MT for February through April positions. Like last week, brokers report steady increases in export interest but that both buyers and sellers remain patient. Prices for 40-foot containers into Southeast Asia are averaging \$365/MT so far this week.



DDGS Price Table: January 20, 2022 (USD/MT)
(Quantity, availability, payment and delivery terms vary)

Delivery Point Quality Min. 35% Pro-fat combined	February	March	April
Barge CIF New Orleans	281	279	284
FOB Vessel GULF	298	295	290
Rail delivered PNW	298	299	300
Rail delivered California	304	305	306
Mid-Bridge Laredo, TX	301	302	303
FOB Lethbridge, Alberta	302	302	303
40 ft. Containers to South Korea (Busan)	345	345	345
40 ft. Containers to Taiwan (Kaohsiung)	351	351	351
40 ft. Containers to Philippines (Manila)	378	378	378
40 ft. Containers to Indonesia (Jakarta)	368	368	368
40 ft. Containers to Malaysia (Port Kelang)	352	352	352
40 ft. Containers to Vietnam (HCMC)	357	357	357
40 ft. Containers to Japan (Yokohama)	345	345	345
40 ft. containers to Thailand (LCMB)	357	357	357
40 ft. Containers to China (Shanghai)			
40 ft. Containers to Bangladesh (Chittagong)	425	425	425
40 ft. Containers to Myanmar (Yangon)	372	372	372
KC Rail Yard (delivered ramp)	278	279	279
Elwood, IL Rail Yard (delivered ramp)	268	269	269

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

This is certainly not the way vessel owners expected early 2022 markets to play out. The Capesize index has lost 90% of its value since last October as slack cargo demand and nervous FFA paper traders are not supporting freight markets. Panamax and Supramax markets are, of course, following the Capesize sector's lead.

Current predictions are that Russia will invade Ukraine and that serious sanctions will be applied against Russia. If this occurs, it would be bullish crude oil, wheat, and oilseed prices and would likely cause Black Sea-supplied commodities to be shipped from other, more distant origins. In turn, this would be bearish Black Sea



freight and friendly for longer haul routes. I presume there are now big “war risk” insurance policies being imposed on Black Sea shipments, but I don’t know exact premium levels.

Container logistics remain a mess and will likely remain so through the middle of 2022. *Source: O’Neil Commodity Consulting*

Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* January 20, 2022			
Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks
55,000 U.S. Gulf-Japan	\$64.50	Down \$4.00	Handymax \$65.75/MT
55,000 U.S. PNW- Japan	\$35.00	Down \$2.50	Handymax at \$36.50/MT
66,000 U.S. Gulf – China	\$63.25	Down \$4.25	North or South China
PNW to China	\$34.00	Down \$2.50	
25,000 U.S. Gulf - Veracruz, México	\$24.25	Down \$1.00	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf - Veracruz, México	\$21.00	Down \$1.25	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf - Colombia	\$34.00	Down \$2.00	West Coast Colombia at \$41.00
50,000 MT U.S. Gulf to East Coast Colombia	\$33.00		
From Argentina	\$49.00		
43-45,000 U.S. Gulf - Guatemala	\$42.50	Down \$2.00	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	Unqtd.		
26-30,000 US Gulf - Morocco	\$53.00	Down \$3.00	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$52.50	Down \$3.75	55,000 - 60,000 MT Egypt Romania – Russia - Ukraine \$21.00 - 22.50 - 22.50 France \$30.00
PNW to Egypt	\$53.00		
60-70,000 U.S. Gulf – Europe, Rotterdam	\$24.00	Down \$1.25	Handymax +\$2.50/MT
Brazil, Santos – China	\$52.00	Down \$5.50	54-59,000 Supramax-Panamax 60-66,000 Post Panamax 55-60,000 MT
Brazil, Santos – China	\$50.50		
Northern Coast Brazil - China	\$59.00		
56-60,000 Argentina/Rosario-China, Deep Draft	\$57.00	Down \$5.50	Upriver with Top-off Plus \$3.75 - 4.00

*Source: O’Neil Commodity Consulting
Numbers for this table based on previous night’s closing values.

LATEST EXPORT FIGURES

Calendar Year (January-December):

Partner	2018	2019	2020	Jan - Nov 2020	Jan - Nov 2021	CHANGE Y/Y (%)	CHANGE Y/Y (MT)
<i>World Total</i>	11,799,279	10,792,499	10,930,190	10,066,131	10,664,524	6%	598,393
Mexico	2,012,746	2,022,752	1,732,282	1,576,459	2,216,085	29%	639,626
Vietnam	1,246,899	1,202,103	1,280,377	1,180,332	1,312,100	10%	131,768
Korea, South	1,139,457	1,242,497	1,263,476	1,143,859	1,010,733	-13%	-133,126
Indonesia	843,582	913,488	934,261	838,085	804,045	-4%	-34,040
Thailand	1,016,581	574,380	848,838	835,858	344,561	-143%	-491,297
Turkey	887,129	577,364	790,455	735,499	791,058	7%	55,559
Japan	465,962	516,881	463,118	436,199	396,474	-10%	-39,725
Canada	664,483	643,994	397,450	365,753	652,830	44%	287,077
Ireland	396,265	277,440	291,278	282,098	315,867	11%	33,769
Philippines	196,418	261,977	281,101	271,655	178,318	-52%	-93,337
New Zealand(*)	250,081	208,571	278,870	253,073	216,169	-17%	-36,904
China	192,174	174,338	271,697	230,062	390,522	41%	160,460
Taiwan	220,547	242,521	241,254	226,903	205,663	-10%	-21,240
Colombia	220,222	200,615	209,961	203,911	232,156	12%	28,245
Israel(*)	276,156	212,153	196,975	191,769	205,625	7%	13,856
Morocco	190,682	223,352	188,929	154,840	199,879	23%	45,039
Egypt	193,254	142,141	182,822	172,708	181,263	5%	8,555
Bangladesh	150,788	160,873	164,989	145,076	141,497	-3%	-3,579
United Kingdom	323,780	180,625	121,609	104,219	106,629	2%	2,410
Costa Rica	77,142	92,651	83,807	79,100	75,298	-5%	-3,802
Honduras	53,526	62,508	75,218	66,001	62,896	-5%	-3,105
Guatemala	66,435	73,214	73,335	67,256	79,781	16%	12,525
Spain	213,717	103,369	64,670	64,670	158,036	59%	93,366
Burma	70,156	71,137	64,270	56,687	26,292	-116%	-30,395
El Salvador	70,290	78,451	56,006	50,598	58,079	13%	7,481
Ecuador	36,200	50,595	55,625	52,274	47,535	-10%	-4,739
Malaysia	64,862	66,809	51,739	44,638	49,089	9%	4,451

Marketing Year (September-August):

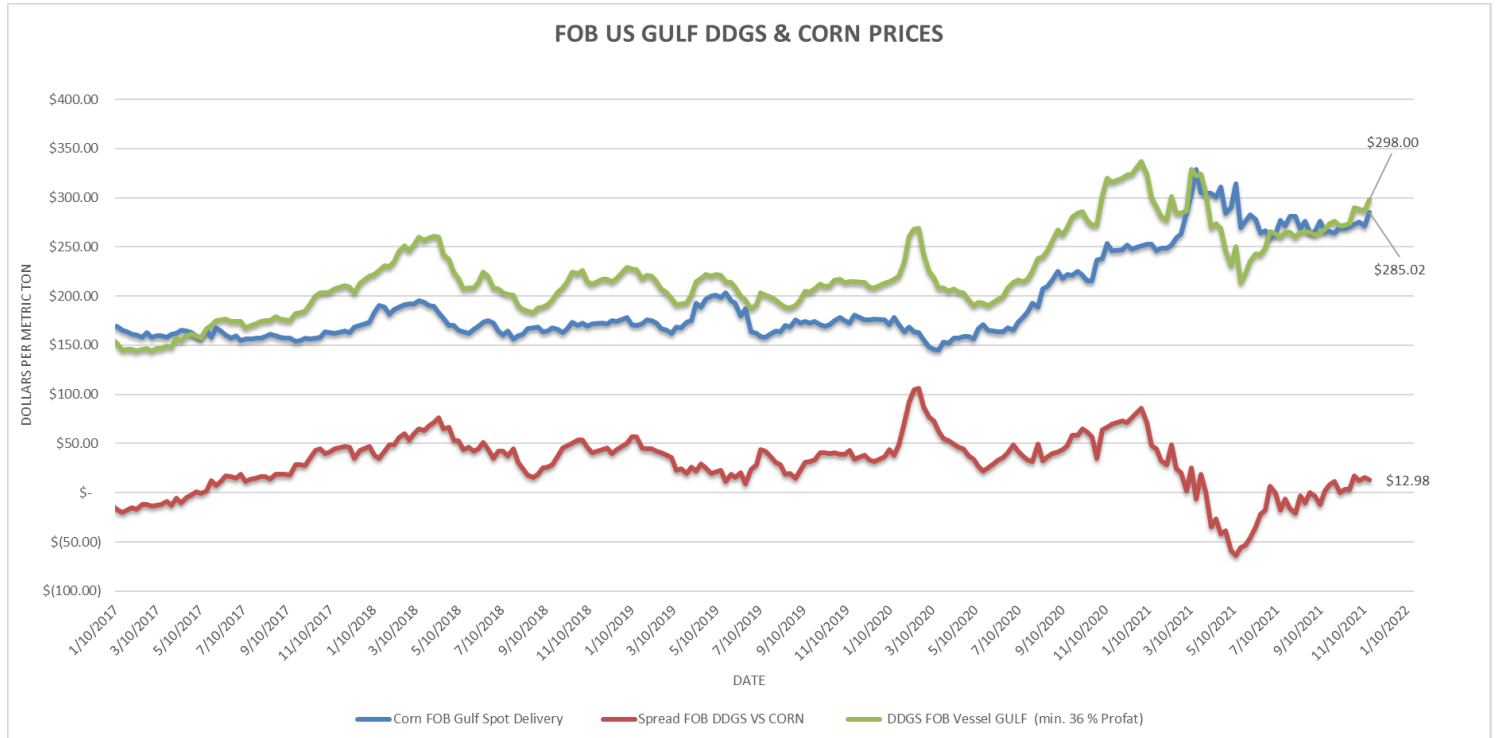
Partner	MY 18/10	MY 19/20	MY 20/21	Nov-20	Nov-21	Change Y/Y (%)	Change Y/Y (MT)
<i>World Total</i>	11,271,838	10,487,573	11,617,032	915,021	1,019,430	11%	104409
Mexico	2,011,034	1,789,732	2,149,847	139,844	306,161	119%	166317
Vietnam	1,294,321	1,206,237	1,440,756	127,668	90,929	-29%	-36739
Korea, South	1,189,038	1,209,995	1,166,612	88,854	102,515	15%	13661
Turkey	498,947	601,596	937,058	120,637	30,514	-75%	-90123
Indonesia	971,736	905,812	910,667	82,421	72,651	-12%	-9770
Canada	701,610	426,510	532,268	38,342	82,533	115%	44191
Japan	481,178	482,063	475,560	14,458	30,747	113%	16289
Thailand	724,888	880,000	453,023	29,738	10,966	-63%	-18772
China	178,169	196,858	368,620	28,523	61,528	116%	33005
Ireland	339,843	259,117	330,248	37,245	58,774	58%	21529
Colombia	195,446	209,611	268,732	36,648	11,054	-70%	-25594
New Zealand(*)	202,115	282,083	259,593	20,000	26,019	30%	6019
Philippines	242,381	281,616	239,773	12,142	5,469	-55%	-6673
Morocco	218,396	200,341	236,168	5,387	9,003	67%	3616
Taiwan	234,317	252,422	228,718	16,209	14,900	-8%	-1309
Egypt	79,936	158,273	228,147	15,844	17,237	9%	1393
Bangladesh	178,891	124,516	202,256	16,015	5,250	-67%	-10765
Israel(*)	250,648	168,131	196,662	10,445	26,340	152%	15895
Spain	179,068	20,699	154,217	0	0		0
United Kingdom	362,848	135,149	124,019	0	0		0
Guatemala	75,909	74,232	89,417	14,180	10,951	-23%	-3229
Costa Rica	88,074	81,195	82,669	8,885	7,468	-16%	-1417
Honduras	59,954	58,640	77,280	11,027	9,286	-16%	-1741

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (November 2021)

FOB US DDGS AND CORN PRICES



FOB US DDGS AND SOYBEAN MEAL PRICES

