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FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK [HERE](#)

GENERAL COMMENTS

U.S. DDGS prices are down \$8.50/MT this week as rising freight rate continues to push product into the domestic market. Kansas City soymeal prices are up \$4/MT this week, putting the DDGS/Kansas City soymeal ratio at 0.53, down from last week and above the three year-average of 0.47. The DDGS/cash corn ratio is lower this week at 0.98, down from 1.03 last week but below the three-year average of 1.09.

On the export market, DDGS values are higher with sellers accounting for higher freight rates. Barge CIF NOLA rates are up \$6-7/MT for November/December shipment while FOB NOLA offers are up \$4-5/MT. U.S. rail rates are higher as well with offers for product into Lethbridge, Alberta up \$8/MT this week.

Offers for containerized DDGS to Southeast Asia are spotty with brokers amid the uncertainty in freight rates. Bid/ask spreads are wide this week with few trades confirmed so far. On average, offers are up \$1/MT at \$348/MT this week.

Please note that FOB Gulf markets will likely be more volatile than normal as the industry works to recover full capacity in New Orleans area export facilities. There are significant questions about elevation capacity and availability and the DDGS market will have to compete with other grains as the U.S. new crop harvest approaches. Consequently, both flat prices and spreads versus other markets may see greater than normal volatility.

DDGS Price Table: September 30, 2021 (USD/MT) (Quantity, availability, payment and delivery terms vary)			
Delivery Point Quality Min. 35% Pro-fat combined	November	December	January
Barge CIF New Orleans	254	254	252
FOB Vessel GULF	265	265	269
Rail delivered PNW	273	277	280
Rail delivered California	281	283	286
Mid-Bridge Laredo, TX	277	280	282
FOB Lethbridge, Alberta	270	272	273
40 ft. Containers to South Korea (Busan)			
40 ft. Containers to Taiwan (Kaohsiung)			
40 ft. Containers to Philippines (Manila)			
40 ft. Containers to Indonesia (Jakarta)	349	349	349
40 ft. Containers to Malaysia (Port Kelang)	343	343	343
40 ft. Containers to Vietnam (HCMC)	349	349	349
40 ft. Containers to Japan (Yokohama)			
40 ft. containers to Thailand (LCMB)	349	349	349
40 ft. Containers to China (Shanghai)			
40 ft. Containers to Bangladesh (Chittagong)			
40 ft. Containers to Myanmar (Yangon)	349	349	349
KC Rail Yard (delivered ramp)			
Elwood, IL Rail Yard (delivered ramp)	234	236	240

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

** Note that FOB Gulf and other DDGS markets may be more volatile than normal going forward as the industry works to recover full operations and capacity in the U.S. Gulf region following Hurricane Ida.

OCEAN FREIGHT MARKET

Freight markets are a crazy as the traditional sea shanty sailors have sung for centuries. All sectors continue to follow the Capes, which have now reached 13-year highs. The Capesize market is putting a big squeeze on the short players and the goal is to see how high the market can be pushed. Capesize FFA index rates have already passed \$65,000/day and the market is pushing for more. The all-time high was \$300,000/day back in May of 2008. So, are we headed for 2008 all over again? Or are we in for a big correction once the shorts have been forced out?

October Capesize vessels reached \$65,000 before settling back to \$63,000 at the close. Panamax FFA paper gained support from the Capes and ended the day at \$36,250 for October.

There are now 8 of the 9 previously operating New Orleans export grain facilities back online. There are 68 grain vessels currently in NOLA and FOB vessel export grain values at Mississippi River facilities for October still remain uncertain.

Source: O'Neil Commodity Consulting



Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans*			
September 30, 2021			
Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks
55,000 U.S. Gulf-Japan	\$84.25	Up \$1.75	Handymax \$85.00/MT
55,000 U.S. PNW- Japan	\$46.50	Up \$1.00	Handymax \$47.00/MT
66,000 U.S. Gulf – China	\$83.50	Up \$1.50	North China
PNW to China	\$46.00	Up \$1.00	
25,000 U.S. Gulf - Veracruz, México	\$30.50	up \$0.50	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf - Veracruz, México	\$28.00	Up \$0.50	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf - Colombia	\$46.00 \$45.00 \$62.00	Up \$1.00	<u>West Coast Colombia at \$54.00</u>
50,000 MT U.S. Gulf to East Coast Colombia			
From Argentina			
43-45,000 U.S. Gulf - Guatemala	\$51.50	Up \$1.00	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$68.00	Up \$1.50	8,000 MT daily discharge
	\$70.00		3,000 MT daily discharge
26-30,000 US Gulf - Morocco	\$65.50	Up \$1.50	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$69.00	Up \$1.50	60,000 - 55,000 MT -Egypt
PNW to Egypt	\$69.25		Romania – Russia - Ukraine \$35.00 - \$34.00 - \$35.25 France \$44.50
60-70,000 U.S. Gulf – Europe, Rotterdam	\$35.25	Up \$2.25	Handymax at +\$2.00 more
Brazil, Santos – China	\$68.50	Up \$0.50	54-59,000 Supramax-Panamax
Brazil, Santos – China	\$68.00		60-66,000 Post Panamax
Northern Coast Brazil - China	\$69.00		Upriver No. Brazil Plus -55,000 MT Plus \$7.50-8.00/MT
56-60,000 Argentina/Rosario-China, Deep Draft	\$73.75	Up \$0.75	Upriver with BB Top Off Plus \$3.75-4.00/MT

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.

LATEST EXPORT FIGURES

Calendar Year (January-December):

Partner	CY 2018	CY 2019	CY 2020	JAN20-JUL20	JAN21-JUL21	CHANGE YTD (%)	CHANGE YTD (MT)
<i>World Total</i>	11,799,279	10,792,499	10,930,190	6,017,567	6,488,948	7.8%	471,381
Mexico	2,012,746	2,022,752	1,732,282	1,033,196	1,375,275	33.1%	342,079
Vietnam	1,246,899	1,202,103	1,280,377	665,925	762,935	14.6%	97,010
Korea, South	1,139,457	1,242,497	1,263,476	712,232	647,067	-9.1%	-65,165
Indonesia	843,582	913,488	934,261	543,697	515,632	-5.2%	-28,065
Thailand	1,016,581	574,380	848,838	627,965	218,779	-65.2%	-409,186
Turkey	887,129	577,364	790,455	400,795	540,914	35.0%	140,119
Japan	465,962	516,881	463,118	276,990	255,540	-7.7%	-21,450
Canada	664,483	643,994	397,450	218,219	307,449	40.9%	89,230
Ireland	396,265	277,440	291,278	118,953	192,207	61.6%	73,254
Philippines	196,418	261,977	281,101	146,441	97,826	-33.2%	-48,615
New Zealand(*)	250,081	208,571	278,870	114,187	106,402	-6.8%	-7,785
China	192,174	174,338	271,697	72,678	163,670	125.2%	90,992
Taiwan	220,547	242,521	241,254	140,319	132,618	-5.5%	-7,701
Colombia	220,222	200,615	209,961	94,037	144,223	53.4%	50,186
Israel(*)	276,156	212,153	196,975	127,032	145,415	14.5%	18,383
Morocco	190,682	223,352	188,929	103,762	150,650	45.2%	46,888
Egypt	193,254	142,141	182,822	85,678	101,188	18.1%	15,510
Bangladesh	150,788	160,873	164,989	64,327	114,605	78.2%	50,278
United Kingdom	323,780	180,625	121,609	104,193	82,227	-21.1%	-21,966
Costa Rica	77,142	92,651	83,807	50,583	49,501	-2.1%	-1,082
Honduras	53,526	62,508	75,218	33,048	36,908	11.7%	3,860
Guatemala	66,435	73,214	73,335	39,070	51,964	33.0%	12,894
Spain	213,717	103,369	64,670	0	68,196		68,196
Burma	70,156	71,137	64,270	24,186	12,600	-47.9%	-11,586
El Salvador	70,290	78,451	56,006	28,240	34,307	21.5%	6,067
Ecuador	36,200	50,595	55,625	26,074	28,637	9.8%	2,563
Malaysia	64,862	66,809	51,739	26,610	27,635	3.9%	1,025

Marketing Year (September-August):

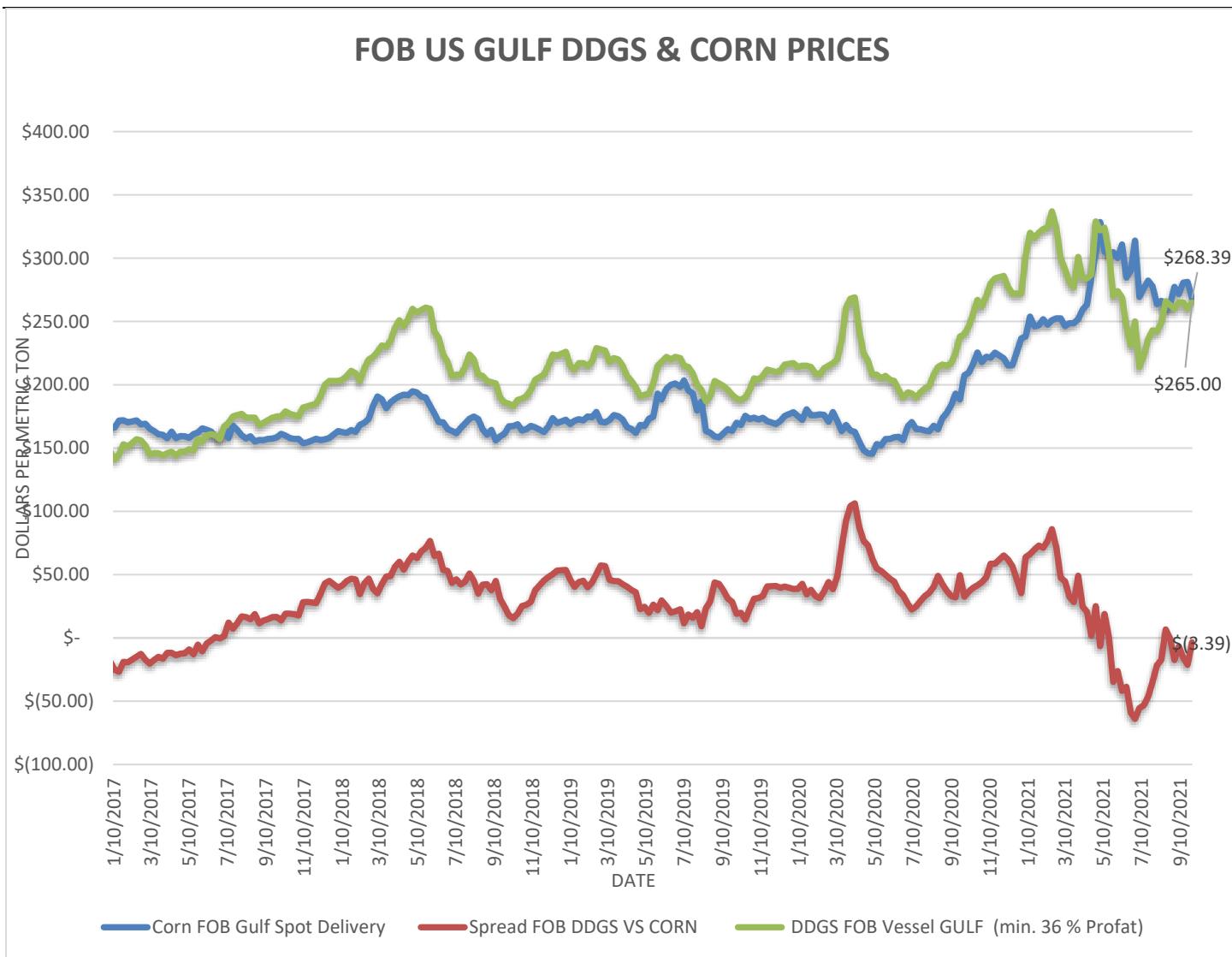
Partner	MY 17/18	MY 18/19	MY 19/20	SEP19-JUL20	SEP20-JUL21	CHANGE YTD (%)	CHANGE YTD (MT)
<i>World Total</i>	11,631,190	11,271,838	10,487,573	9,459,336	10,373,334	9.7%	913,998
Mexico	2,126,783	2,011,034	1,789,732	1,661,552	1,946,181	17.1%	284,629
Korea, South	1,177,720	1,189,038	1,209,995	1,098,437	1,086,753	-1.1%	-11,684
Vietnam	1,047,601	1,294,321	1,206,237	1,074,939	1,246,089	15.9%	171,150
Indonesia	809,469	971,736	905,812	845,430	845,814	0.0%	384
Thailand	945,404	724,888	880,000	837,817	397,469	-52.6%	-440,348
Turkey	1,170,598	498,947	601,596	521,308	850,286	63.1%	328,978
Japan	462,677	481,178	482,063	468,114	427,719	-8.6%	-40,395
Canada	653,998	701,610	426,510	385,860	446,030	15.6%	60,170
New Zealand(*)	227,074	202,115	282,083	220,591	209,593	-5.0%	-10,998
Philippines	163,693	242,381	281,616	247,988	198,858	-19.8%	-49,130
Ireland	383,232	339,843	259,117	206,250	311,665	51.1%	105,415
Taiwan	218,083	234,317	252,422	227,991	209,122	-8.3%	-18,869
Colombia	202,317	195,446	209,611	186,228	236,764	27.1%	50,536
Morocco	211,588	218,396	200,341	178,692	214,168	19.9%	35,476
China	160,715	178,169	196,858	146,216	312,047	113.4%	165,831
Israel(*)	290,831	250,648	168,131	143,728	190,955	32.9%	47,227
Egypt	245,526	79,936	158,273	149,341	189,400	26.8%	40,059
United Kingdom	177,559	362,848	135,149	135,123	99,617	-26.3%	-35,506
Bangladesh	145,617	178,891	124,516	102,948	193,699	88.2%	90,751
Costa Rica	84,532	88,074	81,195	77,174	78,704	2.0%	1,530
El Salvador	63,421	61,583	79,572	67,908	50,409	-25.8%	-17,499
Guatemala	48,840	75,909	74,232	65,931	77,928	18.2%	11,997
Burma	51,814	77,273	59,338	51,321	44,667	-13.0%	-6,654
Honduras	51,666	59,954	58,640	51,272	71,710	39.9%	20,438
Ecuador	19,325	46,921	56,408	46,623	48,403	3.8%	1,780
Malaysia	65,771	63,932	53,828	49,032	47,968	-2.2%	-1,064
Australia(*)	0	10,368	52,144	51,990	0	-100.0%	-51,990

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (JULY 2021)

FOB US DDGS AND CORN PRICES



FOB US DDGS AND SOYBEAN MEAL PRICES

