

IN THIS ISSUE:

1. GENERAL COMMENTS
2. DDGS REFERENCE PRICES
3. OCEAN FREIGHT MARKET COMMENTS AND INDICATIONS
4. LATEST EXPORT FIGURES (CALENDAR AND CROP YEARS)
5. FOB US DDGS AND CORN PRICES
6. FOB US DDGS AND SOYBEAN MEAL PRICES

FOR HISTORICAL REPORTS, CLICK [HERE](#)
FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK [HERE](#)

GENERAL COMMENTS

U.S. DDGS prices are up \$7/MT this week as buyers are once again looking to fill fall needs and as ethanol plant run rates remain slow. DDGS prices have rallied despite weakness in soybean futures and cash markets. Kansas City soybean prices are down \$33/MT this week after the futures market broke lower and traded to fresh 2-month lows. The DDGS/Kansas City soybean ratio is at 0.56 this week, up from last week's value of 0.52. The DDGS/cash corn ratio is also higher this week at 1.01, up from 0.92 last week but below the three-year average of 1.10.

Exporters report the DDGS market should not be as impacted by Hurricane Ida as the corn, wheat, and soybean markets. One source noted DDGS offers are appearing again as "floating rigs are expected to be functional again" in the near future. Barge CIF NOLA prices are \$8-10/MT lower while FOB Gulf offers are down \$5-6/MT for October/November/December shipment. U.S. rail rates are lower this week but that could change quickly if commodities formerly destined for export from the Gulf are to be re-routed to the PNW. Offers for 40-foot containers to Southeast Asia are mixed this week but steady overall at \$335/MT for Q4 positions.

Please note that FOB Gulf markets will likely be more volatile than normal as the industry works to recover full capacity in New Orleans area export facilities. There are significant questions about elevation capacity and availability and the DDGS market will have to compete with other grains as the U.S. new crop harvest approaches. Consequently, both flat prices and spreads versus other markets may see greater than normal volatility.

| DDGS Price Table: September 2, 2021 (USD/MT) (Quantity, availability, payment and delivery terms vary) | | | |
|---|---------|----------|----------|
| Delivery Point Quality Min. 35% Pro-fat combined | October | November | December |
| Barge CIF New Orleans | 242 | 244 | 252 |
| FOB Vessel GULF | 260 | 265 | 267 |
| Rail delivered PNW | 272 | 273 | 275 |
| Rail delivered California | 280 | 282 | 284 |
| Mid-Bridge Laredo, TX | 274 | 277 | 281 |
| FOB Lethbridge, Alberta | 274 | 278 | 281 |
| 40 ft. Containers to South Korea (Busan) | | | |
| 40 ft. Containers to Taiwan (Kaohsiung) | 346 | 346 | 346 |
| 40 ft. Containers to Philippines (Manila) | | | |
| 40 ft. Containers to Indonesia (Jakarta) | 333 | 333 | 335 |
| 40 ft. Containers to Malaysia (Port Kelang) | 336 | 336 | 338 |
| 40 ft. Containers to Vietnam (HCMC) | 336 | 336 | 338 |
| 40 ft. Containers to Japan (Yokohama) | | | |
| 40 ft. containers to Thailand (LCMB) | 334 | 334 | 337 |
| 40 ft. Containers to China (Shanghai) | | | |
| 40 ft. Containers to Bangladesh (Chittagong) | | | |
| 40 ft. Containers to Myanmar (Yangon) | 333 | 333 | 335 |
| KC Rail Yard (delivered ramp) | | | |
| Elwood, IL Rail Yard (delivered ramp) | 253 | 255 | 258 |

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

**** Note that FOB Gulf and other DDGS markets may be more volatile than normal going forward as the industry works to recover full operations and capacity in the U.S. Gulf region following Hurricane Ida.**

OCEAN FREIGHT MARKET

Dry-bulk markets ended the week on a softer tone. Physical rates are mostly unchanged with FFA paper markets unable to find fuel for an upward push and looking for new direction. The Capesize sector showed the most weakness.

The big news this week was of the U.S. Mississippi River ports. The Cargill facility at Reserve, Louisiana is down for an unknown number of months. CHS Myrtle Grove and Cargill Westwego are also experiencing extended problems due to Hurricane Ida's impacts. Export shipments will be switched to other elevators and to the PNW and vessel line ups will get longer and more difficult! NAEGA contract Clause 20 declarations will be sent to FOB Buyers.

Container freight markets remain unchanged with little hope for improvement prior to Q2 2022. There are additional reports of dry-bulk vessels being chartered to carry containers; but insurance issues for such are questionable.

Source: O'Neil Commodity Consulting



| Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* September 2, 2021 | | | |
|--|-------------------------------|-----------------------------|--|
| Route and Vessel Size | Current Week (USD/MT) | Change from Previous Report | Remarks |
| 55,000 U.S. Gulf-Japan | \$82.25 | Up \$0.25 | Handymax \$83.00/MT |
| 55,000 U.S. PNW- Japan | \$44.75 | Up \$0.25 | Handymax \$45.00/MT |
| 66,000 U.S. Gulf – China | \$81.25 | Up \$0.25 | North China |
| PNW to China | \$44.25 | Up \$0.25 | |
| 25,000 U.S. Gulf - Veracruz, México | \$30.00 | Unchanged | 3,000 MT daily discharge rate |
| 30-36,000+ U.S. Gulf - Veracruz, México | \$27.50 | Unchanged | Deep draft and 6,000 MT per day discharge rate. |
| 30-38,000 U.S. Gulf - Colombia | \$44.75 \$43.75 \$60.75 | Up \$0.25 | <u>West Coast Colombia at \$52.25</u> |
| 50,000 MT U.S. Gulf to East Coast Colombia | | | |
| From Argentina | | | |
| 43-45,000 U.S. Gulf - Guatemala | \$50.00 | Unchanged | Acajutla/Quetzal - 8,000 out |
| 26-30,000 U.S. Gulf – Algeria | \$66.25 | Up \$0.25 | 8,000 MT daily discharge 3,000 MT daily discharge |
| | \$68.25 | | |
| 26-30,000 US Gulf - Morocco | \$63.75 | Up \$0.25 | 5,000 discharge rate |
| 55-60,000 U.S. Gulf –Egypt | \$66.75 | Up \$0.25 | 60,000 -55,000 MT - Egypt Romania – Russia - Ukraine \$35.00 - \$35.50 - \$35.50 France - \$46.00 |
| PNW to Egypt | \$66.75 | | |
| 60-70,000 U.S. Gulf – Europe, Rotterdam | \$29.50 | Down \$1.00 | Handymax at +\$2.00/MT |
| Brazil, Santos – China | \$67.50 | Unchanged | 54-59,000 Supramax-Panamax 60-66,000 Post Panamax |
| Brazil, Santos – China | \$66.50 | | |
| Northern Coast Brazil - China | \$67.50 | | Upriver No. Brazil Plus -55,000 MT Plus \$7.50-8.00/MT |
| 56-60,000 Argentina/Rosario-China, Deep Draft | \$72.00 | Unchanged | Upriver with BB Top Off Plus \$3.75-4.00/MT |

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.

LATEST EXPORT FIGURES

Calendar Year (January-December):

| Partner | CY 2018 | CY 2019 | CY 2020 | JAN20-JUL20 | JAN21-JUL21 | CHANGE YTD (%) | CHANGE YTD (MT) |
|--------------------|------------|------------|------------|-------------|-------------|----------------|-----------------|
| <i>World Total</i> | 11,799,279 | 10,792,499 | 10,930,190 | 6,017,567 | 6,488,948 | 7.8% | 471,381 |
| Mexico | 2,012,746 | 2,022,752 | 1,732,282 | 1,033,196 | 1,375,275 | 33.1% | 342,079 |
| Vietnam | 1,246,899 | 1,202,103 | 1,280,377 | 665,925 | 762,935 | 14.6% | 97,010 |
| Korea, South | 1,139,457 | 1,242,497 | 1,263,476 | 712,232 | 647,067 | -9.1% | -65,165 |
| Indonesia | 843,582 | 913,488 | 934,261 | 543,697 | 515,632 | -5.2% | -28,065 |
| Thailand | 1,016,581 | 574,380 | 848,838 | 627,965 | 218,779 | -65.2% | -409,186 |
| Turkey | 887,129 | 577,364 | 790,455 | 400,795 | 540,914 | 35.0% | 140,119 |
| Japan | 465,962 | 516,881 | 463,118 | 276,990 | 255,540 | -7.7% | -21,450 |
| Canada | 664,483 | 643,994 | 397,450 | 218,219 | 307,449 | 40.9% | 89,230 |
| Ireland | 396,265 | 277,440 | 291,278 | 118,953 | 192,207 | 61.6% | 73,254 |
| Philippines | 196,418 | 261,977 | 281,101 | 146,441 | 97,826 | -33.2% | -48,615 |
| New Zealand(*) | 250,081 | 208,571 | 278,870 | 114,187 | 106,402 | -6.8% | -7,785 |
| China | 192,174 | 174,338 | 271,697 | 72,678 | 163,670 | 125.2% | 90,992 |
| Taiwan | 220,547 | 242,521 | 241,254 | 140,319 | 132,618 | -5.5% | -7,701 |
| Colombia | 220,222 | 200,615 | 209,961 | 94,037 | 144,223 | 53.4% | 50,186 |
| Israel(*) | 276,156 | 212,153 | 196,975 | 127,032 | 145,415 | 14.5% | 18,383 |
| Morocco | 190,682 | 223,352 | 188,929 | 103,762 | 150,650 | 45.2% | 46,888 |
| Egypt | 193,254 | 142,141 | 182,822 | 85,678 | 101,188 | 18.1% | 15,510 |
| Bangladesh | 150,788 | 160,873 | 164,989 | 64,327 | 114,605 | 78.2% | 50,278 |
| United Kingdom | 323,780 | 180,625 | 121,609 | 104,193 | 82,227 | -21.1% | -21,966 |
| Costa Rica | 77,142 | 92,651 | 83,807 | 50,583 | 49,501 | -2.1% | -1,082 |
| Honduras | 53,526 | 62,508 | 75,218 | 33,048 | 36,908 | 11.7% | 3,860 |
| Guatemala | 66,435 | 73,214 | 73,335 | 39,070 | 51,964 | 33.0% | 12,894 |
| Spain | 213,717 | 103,369 | 64,670 | 0 | 68,196 | | 68,196 |
| Burma | 70,156 | 71,137 | 64,270 | 24,186 | 12,600 | -47.9% | -11,586 |
| El Salvador | 70,290 | 78,451 | 56,006 | 28,240 | 34,307 | 21.5% | 6,067 |
| Ecuador | 36,200 | 50,595 | 55,625 | 26,074 | 28,637 | 9.8% | 2,563 |
| Malaysia | 64,862 | 66,809 | 51,739 | 26,610 | 27,635 | 3.9% | 1,025 |

Marketing Year (September-August):

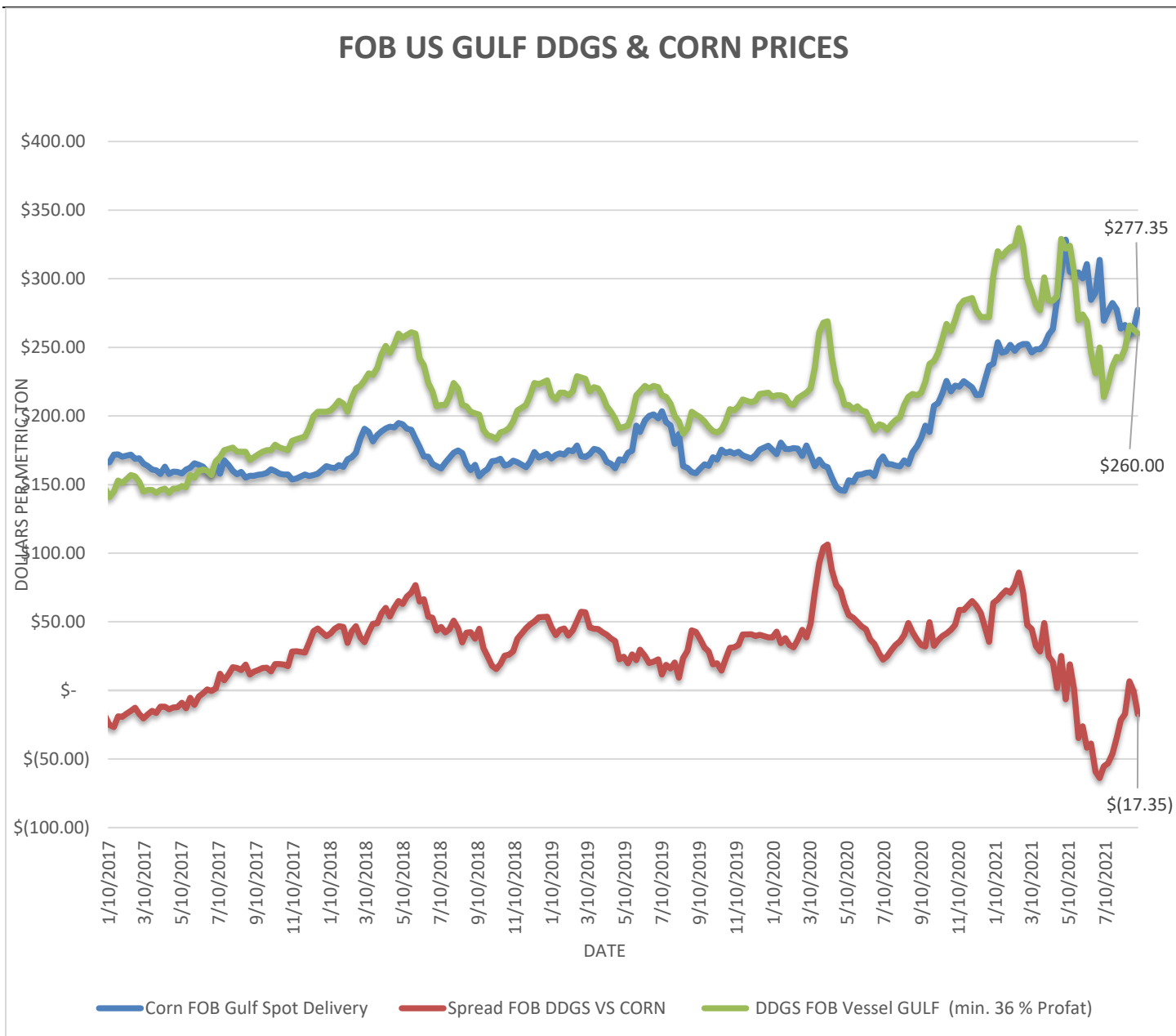
| Partner | MY 17/18 | MY 18/19 | MY 19/20 | SEP19-JUL20 | SEP20-JUL21 | CHANGE YTD (%) | CHANGE YTD (MT) |
|--------------------|------------|------------|------------|-------------|-------------|----------------|-----------------|
| <i>World Total</i> | 11,631,190 | 11,271,838 | 10,487,573 | 9,459,336 | 10,373,334 | 9.7% | 913,998 |
| Mexico | 2,126,783 | 2,011,034 | 1,789,732 | 1,661,552 | 1,946,181 | 17.1% | 284,629 |
| Korea, South | 1,177,720 | 1,189,038 | 1,209,995 | 1,098,437 | 1,086,753 | -1.1% | -11,684 |
| Vietnam | 1,047,601 | 1,294,321 | 1,206,237 | 1,074,939 | 1,246,089 | 15.9% | 171,150 |
| Indonesia | 809,469 | 971,736 | 905,812 | 845,430 | 845,814 | 0.0% | 384 |
| Thailand | 945,404 | 724,888 | 880,000 | 837,817 | 397,469 | -52.6% | -440,348 |
| Turkey | 1,170,598 | 498,947 | 601,596 | 521,308 | 850,286 | 63.1% | 328,978 |
| Japan | 462,677 | 481,178 | 482,063 | 468,114 | 427,719 | -8.6% | -40,395 |
| Canada | 653,998 | 701,610 | 426,510 | 385,860 | 446,030 | 15.6% | 60,170 |
| New Zealand(*) | 227,074 | 202,115 | 282,083 | 220,591 | 209,593 | -5.0% | -10,998 |
| Philippines | 163,693 | 242,381 | 281,616 | 247,988 | 198,858 | -19.8% | -49,130 |
| Ireland | 383,232 | 339,843 | 259,117 | 206,250 | 311,665 | 51.1% | 105,415 |
| Taiwan | 218,083 | 234,317 | 252,422 | 227,991 | 209,122 | -8.3% | -18,869 |
| Colombia | 202,317 | 195,446 | 209,611 | 186,228 | 236,764 | 27.1% | 50,536 |
| Morocco | 211,588 | 218,396 | 200,341 | 178,692 | 214,168 | 19.9% | 35,476 |
| China | 160,715 | 178,169 | 196,858 | 146,216 | 312,047 | 113.4% | 165,831 |
| Israel(*) | 290,831 | 250,648 | 168,131 | 143,728 | 190,955 | 32.9% | 47,227 |
| Egypt | 245,526 | 79,936 | 158,273 | 149,341 | 189,400 | 26.8% | 40,059 |
| United Kingdom | 177,559 | 362,848 | 135,149 | 135,123 | 99,617 | -26.3% | -35,506 |
| Bangladesh | 145,617 | 178,891 | 124,516 | 102,948 | 193,699 | 88.2% | 90,751 |
| Costa Rica | 84,532 | 88,074 | 81,195 | 77,174 | 78,704 | 2.0% | 1,530 |
| El Salvador | 63,421 | 61,583 | 79,572 | 67,908 | 50,409 | -25.8% | -17,499 |
| Guatemala | 48,840 | 75,909 | 74,232 | 65,931 | 77,928 | 18.2% | 11,997 |
| Burma | 51,814 | 77,273 | 59,338 | 51,321 | 44,667 | -13.0% | -6,654 |
| Honduras | 51,666 | 59,954 | 58,640 | 51,272 | 71,710 | 39.9% | 20,438 |
| Ecuador | 19,325 | 46,921 | 56,408 | 46,623 | 48,403 | 3.8% | 1,780 |
| Malaysia | 65,771 | 63,932 | 53,828 | 49,032 | 47,968 | -2.2% | -1,064 |
| Australia(*) | 0 | 10,368 | 52,144 | 51,990 | 0 | -100.0% | -51,990 |

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (JULY 2021)

FOB US DDGS AND CORN PRICES



FOB US DDGS AND SOYBEAN MEAL PRICES

