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GENERAL COMMENTS

U.S. DDGS prices are down \$4/MT this week and continued slow exports from the Gulf and rising ethanol run rates increase domestic supplies. The markets have been somewhat quiet this week with buyers, having filled near-term needs, content to watch the corn market rally and not chase DDGS values higher. Kansas City soymeal prices are down \$2.10/MT, putting the DDGS/Kansas City soymeal ratio at 0.56 this week, down from last week's value of 0.57 and above the three year-average of 0.47. The DDGS/cash corn ratio is also higher this week at 1.01, down from 1.04 last week but below the three-year average of 1.10.

On the export market, DDGS values are quoted steady or \$4-5/MT higher this week, depending on the source. Some brokers report offers moved higher earlier this week, but it remains unclear if stronger trade interest drove the rally or supply-side dynamics. Regardless, FOB Gulf offers are steady this week at \$265/MT while November and December positions are up \$5/MT. Prices for 40-foot containers to Southeast Asia are mostly steady but slightly higher this week, with rates to Vietnam, Malaysia, and Myanmar leading the way.

Please note that FOB Gulf markets will likely be more volatile than normal as the industry works to recover full capacity in New Orleans area export facilities. There are significant questions about elevation capacity and availability and the DDGS market will have to compete with other grains as the U.S. new crop harvest approaches. Consequently, both flat prices and spreads versus other markets may see greater than normal volatility.

DDGS Price Table: September 16, 2021 (USD/MT) (Quantity, availability, payment and delivery terms vary)			
Delivery Point Quality Min. 35% Pro-fat combined	October	November	December
Barge CIF New Orleans	250	253	254
FOB Vessel GULF	265	267	269
Rail delivered PNW	281	285	287
Rail delivered California	284	286	288
Mid-Bridge Laredo, TX	279	282	287
FOB Lethbridge, Alberta	276	279	282
40 ft. Containers to South Korea (Busan)	315	315	315
40 ft. Containers to Taiwan (Kaohsiung)	330	330	330
40 ft. Containers to Philippines (Manila)	340	340	340
40 ft. Containers to Indonesia (Jakarta)	335	335	335
40 ft. Containers to Malaysia (Port Kelang)	340	340	340
40 ft. Containers to Vietnam (HCMC)	350	350	350
40 ft. Containers to Japan (Yokohama)	335	335	335
40 ft. containers to Thailand (LCMB)	335	335	335
40 ft. Containers to China (Shanghai)	330	330	330
40 ft. Containers to Bangladesh (Chittagong)	345	345	345
40 ft. Containers to Myanmar (Yangon)	330	330	330
KC Rail Yard (delivered ramp)	243	243	243
Elwood, IL Rail Yard (delivered ramp)	251	252	252

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

**** Note that FOB Gulf and other DDGS markets may be more volatile than normal going forward as the industry works to recover full operations and capacity in the U.S. Gulf region following Hurricane Ida.**

OCEAN FREIGHT MARKET

Dry-Bulk markets tried their best to claw back last week's losses. Though daily hire rates did recover most of the previous week's drop, there is concern over what will follow now that Capesize congestion in China is easing. The October Panamax FFA paper market traded up to \$36,500/day and Q4 at \$35,250/day. Supramax hire rates continue to be higher than Panamax at \$39,000/day for October and \$37,750 for Q4. There is nothing new to report in container freight markets.

Things are slowly improving for New Orleans export grain facilities. Four facilities are now open and loading (LDC Baton Rouge, Bunge Destrehan, Zen-Noh, and ADM Destrehan via floating rig). CHS Myrtle Grove now has power and is conducting repairs with hopes for restating late next week. Current estimates suggest there are 67 grain vessels currently in NOLA; of which 5 are loading at grain facilities and 7 are being loaded via floating rig. FOB vessel export grain values remain uncertain.

Source: O'Neil Commodity Consulting



Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* September 16, 2021			
Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks
55,000 U.S. Gulf-Japan	\$81.50	Up \$1.25	Handymax \$81.75/MT
55,000 U.S. PNW- Japan	\$45.00	Up \$0.75	Handymax \$45.75/MT
66,000 U.S. Gulf – China	\$81.00	Up \$1.25	North China
PNW to China	\$44.50	Up \$0.75	
25,000 U.S. Gulf - Veracruz, México	\$29.50	up \$0.50	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf - Veracruz, México	\$27.00	Up \$0.50	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf - Colombia	\$44.00 \$43.00 \$60.00	Up \$0.50	<u>West Coast Colombia at \$52.00</u>
50,000 MT U.S. Gulf to East Coast Colombia			
From Argentina			
43-45,000 U.S. Gulf - Guatemala	\$49.50	Up \$0.50	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$65.50 \$67.50	Up \$1.00	8,000 MT daily discharge 3,000 MT daily discharge
26-30,000 US Gulf - Morocco	\$63.00	Up \$1.00	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$66.25	Up \$1.25	60,000 -55,000 MT -Egypt Romania – Russia - Ukraine \$33.5 - \$32.50 - \$33.75 France \$42.75
PNW to Egypt	\$67.00		
60-70,000 U.S. Gulf – Europe, Rotterdam	\$30.00	Up \$1.00	Handymax at +\$2.00 more
Brazil, Santos – China	\$67.00	Up \$1.00	54-59,000 Supramax-Panamax 60-66,000 Post Panamax
Brazil, Santos – China	\$66.50		
Northern Coast Brazil - China	\$67.50		
56-60,000 Argentina/Rosario-China, Deep Draft	\$72.00	Up \$1.00	Upriver No. Brazil Plus -55,000 MT Plus \$7.50-8.00/MT Upriver with BB Top Off Plus \$3.75 - 4.00/MT

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.

LATEST EXPORT FIGURES

Calendar Year (January-December):

Partner	CY 2018	CY 2019	CY 2020	JAN20-JUL20	JAN21-JUL21	CHANGE YTD (%)	CHANGE YTD (MT)
<i>World Total</i>	11,799,279	10,792,499	10,930,190	6,017,567	6,488,948	7.8%	471,381
Mexico	2,012,746	2,022,752	1,732,282	1,033,196	1,375,275	33.1%	342,079
Vietnam	1,246,899	1,202,103	1,280,377	665,925	762,935	14.6%	97,010
Korea, South	1,139,457	1,242,497	1,263,476	712,232	647,067	-9.1%	-65,165
Indonesia	843,582	913,488	934,261	543,697	515,632	-5.2%	-28,065
Thailand	1,016,581	574,380	848,838	627,965	218,779	-65.2%	-409,186
Turkey	887,129	577,364	790,455	400,795	540,914	35.0%	140,119
Japan	465,962	516,881	463,118	276,990	255,540	-7.7%	-21,450
Canada	664,483	643,994	397,450	218,219	307,449	40.9%	89,230
Ireland	396,265	277,440	291,278	118,953	192,207	61.6%	73,254
Philippines	196,418	261,977	281,101	146,441	97,826	-33.2%	-48,615
New Zealand(*)	250,081	208,571	278,870	114,187	106,402	-6.8%	-7,785
China	192,174	174,338	271,697	72,678	163,670	125.2%	90,992
Taiwan	220,547	242,521	241,254	140,319	132,618	-5.5%	-7,701
Colombia	220,222	200,615	209,961	94,037	144,223	53.4%	50,186
Israel(*)	276,156	212,153	196,975	127,032	145,415	14.5%	18,383
Morocco	190,682	223,352	188,929	103,762	150,650	45.2%	46,888
Egypt	193,254	142,141	182,822	85,678	101,188	18.1%	15,510
Bangladesh	150,788	160,873	164,989	64,327	114,605	78.2%	50,278
United Kingdom	323,780	180,625	121,609	104,193	82,227	-21.1%	-21,966
Costa Rica	77,142	92,651	83,807	50,583	49,501	-2.1%	-1,082
Honduras	53,526	62,508	75,218	33,048	36,908	11.7%	3,860
Guatemala	66,435	73,214	73,335	39,070	51,964	33.0%	12,894
Spain	213,717	103,369	64,670	0	68,196		68,196
Burma	70,156	71,137	64,270	24,186	12,600	-47.9%	-11,586
El Salvador	70,290	78,451	56,006	28,240	34,307	21.5%	6,067
Ecuador	36,200	50,595	55,625	26,074	28,637	9.8%	2,563
Malaysia	64,862	66,809	51,739	26,610	27,635	3.9%	1,025

Marketing Year (September-August):

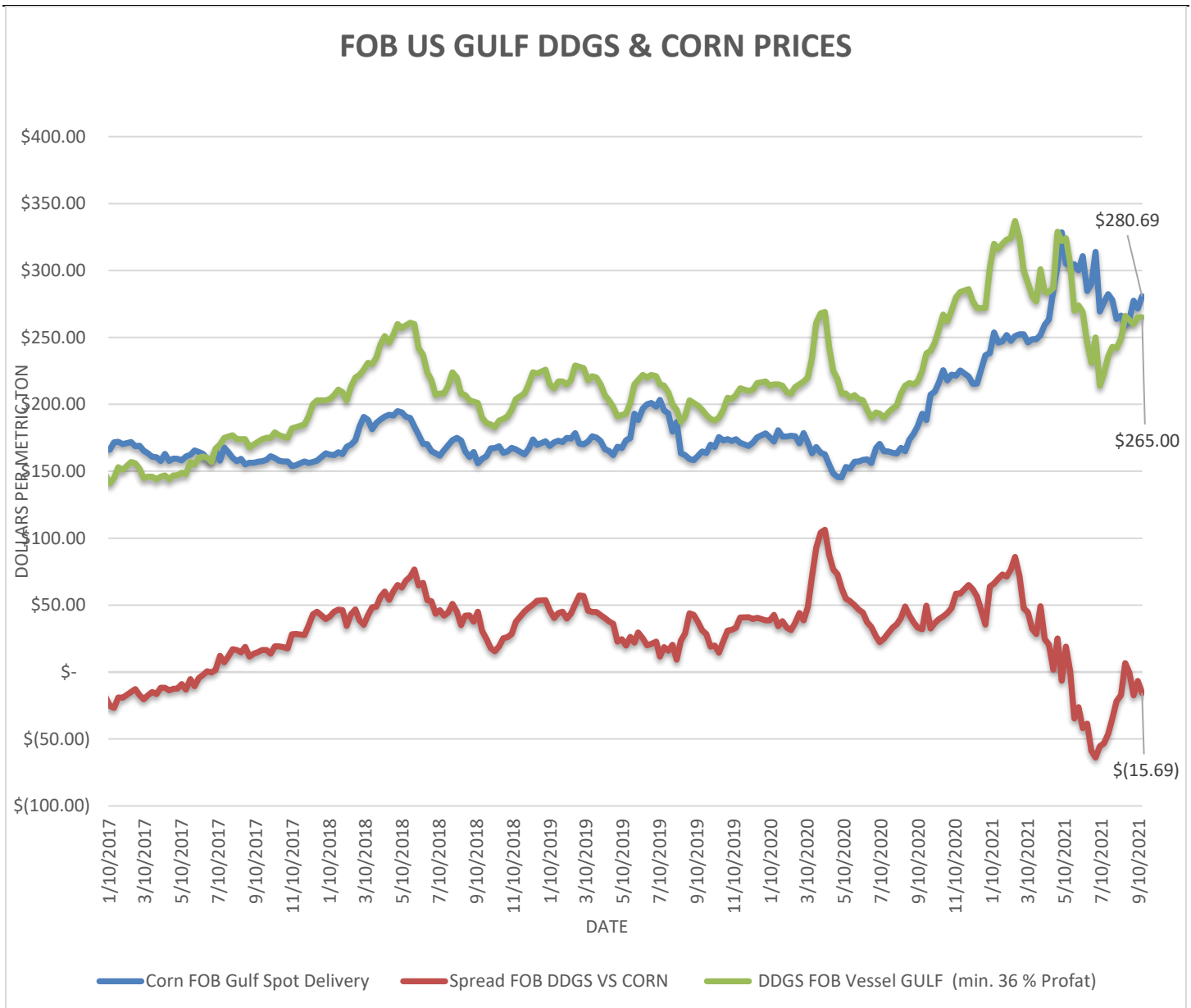
Partner	MY 17/18	MY 18/19	MY 19/20	SEP19-JUL20	SEP20-JUL21	CHANGE YTD (%)	CHANGE YTD (MT)
<i>World Total</i>	11,631,190	11,271,838	10,487,573	9,459,336	10,373,334	9.7%	913,998
Mexico	2,126,783	2,011,034	1,789,732	1,661,552	1,946,181	17.1%	284,629
Korea, South	1,177,720	1,189,038	1,209,995	1,098,437	1,086,753	-1.1%	-11,684
Vietnam	1,047,601	1,294,321	1,206,237	1,074,939	1,246,089	15.9%	171,150
Indonesia	809,469	971,736	905,812	845,430	845,814	0.0%	384
Thailand	945,404	724,888	880,000	837,817	397,469	-52.6%	-440,348
Turkey	1,170,598	498,947	601,596	521,308	850,286	63.1%	328,978
Japan	462,677	481,178	482,063	468,114	427,719	-8.6%	-40,395
Canada	653,998	701,610	426,510	385,860	446,030	15.6%	60,170
New Zealand(*)	227,074	202,115	282,083	220,591	209,593	-5.0%	-10,998
Philippines	163,693	242,381	281,616	247,988	198,858	-19.8%	-49,130
Ireland	383,232	339,843	259,117	206,250	311,665	51.1%	105,415
Taiwan	218,083	234,317	252,422	227,991	209,122	-8.3%	-18,869
Colombia	202,317	195,446	209,611	186,228	236,764	27.1%	50,536
Morocco	211,588	218,396	200,341	178,692	214,168	19.9%	35,476
China	160,715	178,169	196,858	146,216	312,047	113.4%	165,831
Israel(*)	290,831	250,648	168,131	143,728	190,955	32.9%	47,227
Egypt	245,526	79,936	158,273	149,341	189,400	26.8%	40,059
United Kingdom	177,559	362,848	135,149	135,123	99,617	-26.3%	-35,506
Bangladesh	145,617	178,891	124,516	102,948	193,699	88.2%	90,751
Costa Rica	84,532	88,074	81,195	77,174	78,704	2.0%	1,530
El Salvador	63,421	61,583	79,572	67,908	50,409	-25.8%	-17,499
Guatemala	48,840	75,909	74,232	65,931	77,928	18.2%	11,997
Burma	51,814	77,273	59,338	51,321	44,667	-13.0%	-6,654
Honduras	51,666	59,954	58,640	51,272	71,710	39.9%	20,438
Ecuador	19,325	46,921	56,408	46,623	48,403	3.8%	1,780
Malaysia	65,771	63,932	53,828	49,032	47,968	-2.2%	-1,064
Australia(*)	0	10,368	52,144	51,990	0	-100.0%	-51,990

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (JULY 2021)

FOB US DDGS AND CORN PRICES



FOB US DDGS AND SOYBEAN MEAL PRICES

