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GENERAL COMMENTS

U.S. DDGS prices are firmer this week, rising \$9/MT after last week's strong demand. Kansas City soymeal prices are up \$13/MT this week following the soymeal futures market's rally, pushing the DDGS/Kansas City soymeal ratio to 0.48, up slightly from last week. The DDGS/cash corn ratio is also higher this week at 0.79, up from 0.76 last week and the three-year average of 1.12.

Exporters and merchandisers report export DDGS markets have been quiet this week. Market participants were reportedly waiting for Thursday's WASDE report before making substantial moves. Barge CIF NOLA prices are \$4-8/MT higher for September/October positions while FOB Gulf offers are \$3 higher for spot shipment and down \$2 for October/November. Container market logistics are supporting prices for 40-foot containers to Southeast Asia and the average price is up \$9/MT to \$328 for spot shipment.

DDGS Price Table: August 12, 2021 (USD/MT) (Quantity, availability, payment and delivery terms vary)			
Delivery Point Quality Min. 35% Pro-fat combined	September	October	November
Barge CIF New Orleans	238	241	245
FOB Vessel GULF	249	260	264
Rail delivered PNW	274	277	280
Rail delivered California	281	286	289
Mid-Bridge Laredo, TX	277	283	286
FOB Lethbridge, Alberta	279	282	285
40 ft. Containers to South Korea (Busan)			
40 ft. Containers to Taiwan (Kaohsiung)	330	330	330
40 ft. Containers to Philippines (Manila)			
40 ft. Containers to Indonesia (Jakarta)	320	320	320
40 ft. Containers to Malaysia (Port Kelang)	328	328	328
40 ft. Containers to Vietnam (HCMC)	328	328	328
40 ft. Containers to Japan (Yokohama)			
40 ft. containers to Thailand (LCMB)	344	344	344
40 ft. Containers to China (Shanghai)			
40 ft. Containers to Bangladesh (Chittagong)			
40 ft. Containers to Myanmar (Yangon)	320	320	320
KC Rail Yard (delivered ramp)			
Elwood, IL Rail Yard (delivered ramp)	223	225	226

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Dry-bulk markets were better for most of the week but topped out at weeks end due to profit taking. The Supramax and Handymax sectors led the way in both paper and physical markets. As usual, most of the support came for the 30–60-day periods.

All markets remain inverted and market news stories again note that “sentiment looks good” as vessel owners are still expecting improving conditions. Sentiment aside, it will take real demand to keep rates moving upward; and Chinese demand will be the key. Chinese iron ore imports are down but coal imports are up.

The container freight situation is not showing any improvement and COVID-19 issues are still plaguing Chinese ports. It is going to be a difficult ride into 2022.

Source: O’Neil Commodity Consulting



Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans*			
August 12, 2021			
Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks
55,000 U.S. Gulf-Japan	\$79.00	Unchanged	Handymax \$79.50/MT
55,000 U.S. PNW- Japan	\$43.00	Unchanged	Handymax \$43.50/MT
66,000 U.S. Gulf – China	\$78.00	Unchanged	North China
PNW to China	\$42.50	Unchanged	
25,000 U.S. Gulf - Veracruz, México	\$29.00	Unchanged	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf - Veracruz, México	\$26.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf - Colombia	\$42.50 \$41.50 \$58.50	Unchanged	<u>West Coast Colombia at \$50.00</u>
50,000 MT U.S. Gulf to East Coast Colombia			
From Argentina			
43-45,000 U.S. Gulf - Guatemala	\$48.25	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$63.00 \$65.50	Unchanged	8,000 MT daily discharge 3,000 MT daily discharge
26-30,000 US Gulf - Morocco	\$60.50	Unchanged	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$63.50	Unchanged	60,000 -55,000 MT - Egypt Romania – Russia - Ukraine \$33.50 - \$34.00 - \$34.00 France \$44.00
PNW to Egypt	\$63.50		
60-70,000 U.S. Gulf – Europe, Rotterdam	\$28.50	Unchanged	Handymax at +\$2.00 more
Brazil, Santos – China	\$65.50	Up \$0.50	54-59,000 Supramax-Panamax 60-66,000 Post Panamax
Brazil, Santos – China	\$64.50		
Northern Coast Brazil - China	\$65.50		
56-60,000 Argentina/Rosario-China, Deep Draft	\$70.00	Up \$0.50	Upriver No. Brazil Plus -55,000 MT Plus \$7.50-8.00/MT Upriver with BB Top Off Plus \$3.75/MT

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.

LATEST EXPORT FIGURES

Calendar Year (January-December):

Partner	CY 2018	CY 2019	CY 2020	JAN20-JUN20	JAN21-JUN21	CHANGE YTD (%)	CHANGE YTD (MT)
<i>World Total</i>	11,799,279	10,792,499	10,930,190	4,940,689	5,424,398	10%	483,709
Mexico	2,012,746	2,022,752	1,732,282	860,325	1,127,764	31%	267,439
Vietnam	1,246,899	1,202,103	1,280,377	557,696	611,486	10%	53,790
Korea, South	1,139,457	1,242,497	1,263,476	592,258	558,200	-6%	-34,058
Indonesia	843,582	913,488	934,261	486,924	448,729	-8%	-38,195
Thailand	1,016,581	574,380	848,838	486,210	196,793	-60%	-289,417
Turkey	887,129	577,364	790,455	257,030	389,176	51%	132,146
Japan	465,962	516,881	463,118	235,745	229,426	-3%	-6,319
Canada	664,483	643,994	397,450	182,479	237,435	30%	54,956
Ireland	396,265	277,440	291,278	118,953	167,207	41%	48,254
Philippines	196,418	261,977	281,101	113,105	82,238	-27%	-30,867
New Zealand(*)	250,081	208,571	278,870	114,187	106,402	-7%	-7,785
China	192,174	174,338	271,697	48,004	128,616	168%	80,612
Taiwan	220,547	242,521	241,254	124,696	112,277	-10%	-12,419
Colombia	220,222	200,615	209,961	94,037	138,724	48%	44,687
Israel(*)	276,156	212,153	196,975	111,032	122,343	10%	11,311
Morocco	190,682	223,352	188,929	91,662	126,685	38%	35,023
Egypt	193,254	142,141	182,822	48,270	86,304	79%	38,034
Bangladesh	150,788	160,873	164,989	41,423	98,862	139%	57,439
United Kingdom	323,780	180,625	121,609	49,069	82,227	68%	33,158
Costa Rica	77,142	92,651	83,807	45,817	39,500	-14%	-6,317
Honduras	53,526	62,508	75,218	33,048	31,409	-5%	-1,639
Guatemala	66,435	73,214	73,335	35,717	41,018	15%	5,301
Spain	213,717	103,369	64,670	0	68,196	N/A	68,196

Marketing Year (September-August):

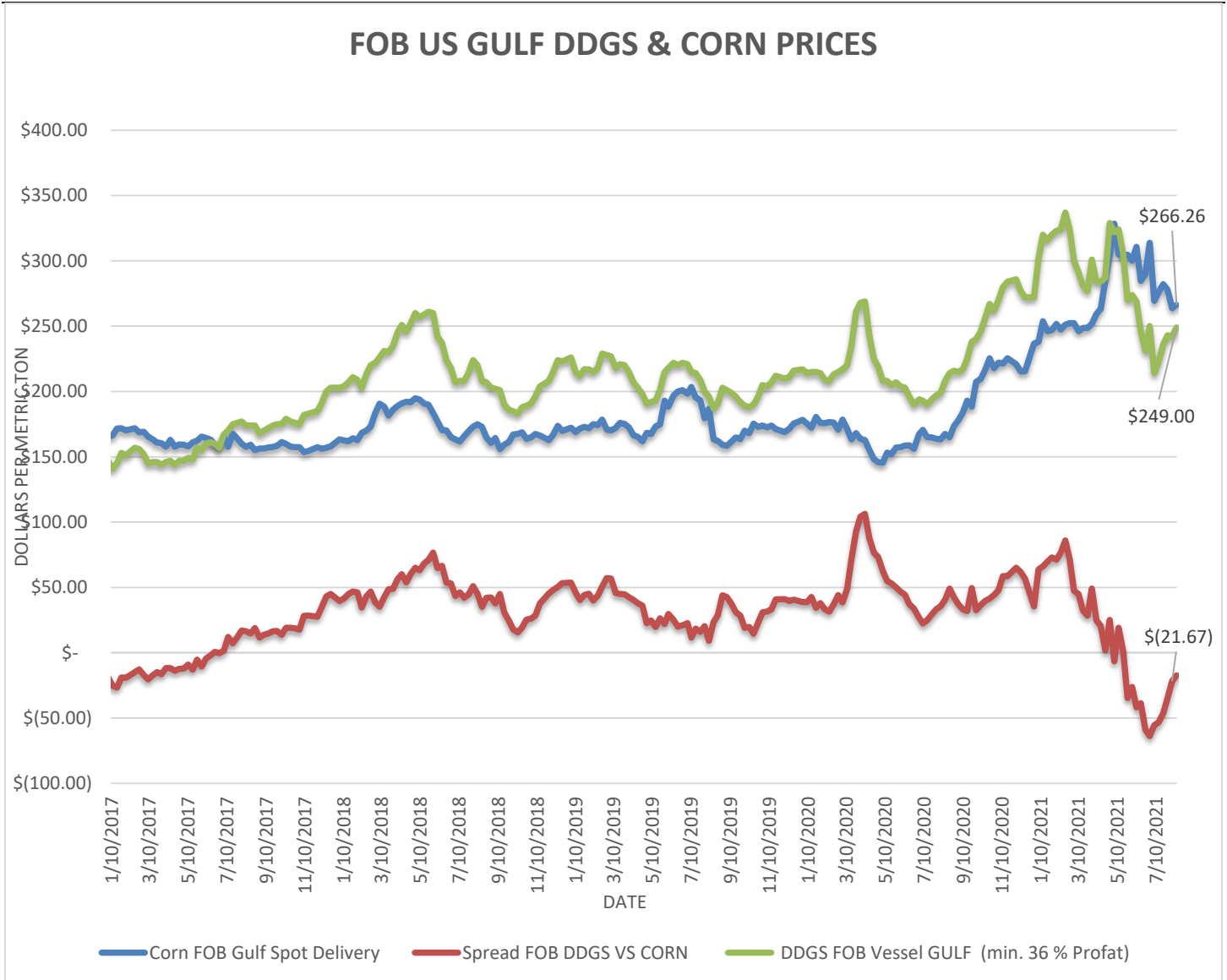
Partner	MY 17/18	MY 18/19	MY 19/20	SEP19-JUN20	SEP20-JUN21	CHANGE YTD (%)	CHANGE YTD (MT)
<i>World Total</i>	11,631,190	11,271,838	10,487,573	8,382,458	9,308,784	11%	926,326
Mexico	2,126,783	2,011,034	1,789,732	1,488,681	1,698,670	14%	209,989
Korea, South	1,177,720	1,189,038	1,209,995	978,463	997,886	2%	19,423
Vietnam	1,047,601	1,294,321	1,206,237	966,710	1,094,640	13%	127,930
Indonesia	809,469	971,736	905,812	788,657	778,911	-1%	-9,746
Thailand	945,404	724,888	880,000	696,062	375,483	-46%	-320,579
Turkey	1,170,598	498,947	601,596	377,543	698,548	85%	321,005
Japan	462,677	481,178	482,063	426,869	401,605	-6%	-25,264
Canada	653,998	701,610	426,510	350,120	376,016	7%	25,896
New Zealand(*)	227,074	202,115	282,083	220,591	209,593	-5%	-10,998
Philippines	163,693	242,381	281,616	214,652	183,270	-15%	-31,382
Ireland	383,232	339,843	259,117	206,250	286,665	39%	80,415
Taiwan	218,083	234,317	252,422	212,368	188,781	-11%	-23,587
Colombia	202,317	195,446	209,611	186,228	231,265	24%	45,037
Morocco	211,588	218,396	200,341	166,592	190,203	14%	23,611
China	160,715	178,169	196,858	121,542	276,993	128%	155,451
Israel(*)	290,831	250,648	168,131	127,728	167,883	31%	40,155
Egypt	245,526	79,936	158,273	111,933	174,516	56%	62,583
United Kingdom	177,559	362,848	135,149	79,999	99,617	25%	19,618
Bangladesh	145,617	178,891	124,516	80,044	177,956	122%	97,912
Costa Rica	84,532	88,074	81,195	72,408	68,703	-5%	-3,705
El Salvador	63,421	61,583	79,572	65,358	46,868	-28%	-18,490
Guatemala	48,840	75,909	74,232	62,578	66,982	7%	4,404
Burma	51,814	77,273	59,338	47,303	40,124	N/A	-7,179

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (JUNE 2021)

FOB US DDGS AND CORN PRICES



FOB US DDGS AND SOYBEAN MEAL PRICES

