

June 17, 2021

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GENERAL COMMENTS

U.S. DDGS prices continue to decline with increased ethanol production and end users having covered near-term needs. Prices for DDGS FOB ethanol plants are sharply lower at \$199/MT this week. The DDGS/cash corn ratio is 0.82 this week, down from the prior week and below the three-year average of 1.13. The DDGS/Kansas City soymeal ratio below the prior week at 0.54 and above the three-year average of 0.46.

On the international market, DDGS values are also lower with buyers assessing the freight market rally and the recent decline in CBOT futures. Barge CIF NOLA offers are down \$30/MT this week while FOB Gulf offers are \$28-30/MT weaker, averaging \$246/MT for July shipment. Prices for 40-foot containers to Southeast Asia are mixed, with offers for product into Myanmar and Thailand \$3-4/MT higher while prices into Malaysia and Vietnam are down \$4/MT. On average, containers to Southeast Asia are priced at \$332/MT this week, down \$3/MT from last week's trade.

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DDGS Price Table: June 17, 2021 (USD/MT) (Quantity, availability, payment and delivery terms vary)						
Delivery Point Quality Min. 35% Pro-fat combined	July	August	September			
Barge CIF New Orleans	230	233	238			
FOB Vessel GULF	246	251	255			
Rail delivered PNW	265	267	269			
Rail delivered California	270	273	275			
Mid-Bridge Laredo, TX	266	269	271			
FOB Lethbridge, Alberta	250	253	255			
40 ft. Containers to South Korea (Busan)						
40 ft. Containers to Taiwan (Kaohsiung)	321	321	321			
40 ft. Containers to Philippines (Manila)						
40 ft. Containers to Indonesia (Jakarta)	321	321	321			
40 ft. Containers to Malaysia (Port Kelang)	332	332	332			
40 ft. Containers to Vietnam (HCMC)	332	332	332			
40 ft. Containers to Japan (Yokohama)						
40 ft. containers to Thailand (LCMB)	338	338	338			
40 ft. Containers to China (Shanghai)						
40 ft. Containers to Bangladesh (Chittagong)						
40 ft. Containers to Myanmar (Yangon)	339	339	339			
KC Rail Yard (delivered ramp)	245	247	251			
Elwood, IL Rail Yard (delivered ramp)	241	243	246			

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Paper traders in the Capesize market decided that good times are finally here and made a bold move to push values higher. The paper market's move appears overdone, but physical traders were forced to scrambled and cover their shorts to manage risk. Panamax and other sectors followed suit. This was the biggest single week jump of the last three years and has lifted rates to levels not experienced since 2010. Commodity markets appear to be questioning the strength of the economic "Super Cycle", but freight markets want to believe it is in full swing. I, frankly, do not see the fundamental justification for such a big jump in dry-bulk freight values, but the paper traders seem to have control of the helm at the moment.

There is not much new or positive to report in containerized grain export markets. The difficult situation persists, and it is going to be a very bumpy ride for months to come. Buyers simply need to understand this and plan accordingly.

Source: O'Neil Commodity Consulting



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Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* June 17, 2021

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Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks				
55,000 U.S. Gulf-Japan	\$73.50	Up \$5.50	Handymax \$74.00/MT				
55,000 U.S. PNW- Japan	\$42.50	Up \$3.50	Handymax \$43.00/MT				
66,000 U.S. Gulf - China	\$72.50	Up \$5.50	North China				
PNW to China	\$41.50	Up \$3.00	North China				
25,000 U.S. Gulf - Veracruz, México	\$29.00	Up \$1.50	3,000 MT daily discharge rate				
30-36,000+ U.S. Gulf - Veracruz, México	\$26.50	Up \$1.50	Deep draft and 6,000 MT per day discharge rate.				
30-38,000 U.S. Gulf - Colombia 50,000 MT U.S. Gulf to East Coast Colombia From Argentina	\$39.00 <u>\$38.00</u> \$52.50	Up \$2.00	West Coast Colombia at \$50.00				
43-45,000 U.S. Gulf - Guatemala	\$44.00	Up \$2.00	Acajutla/Quetzal - 8,000 out				
26-30,000 U.S. Gulf – Algeria	\$56.50	UP \$3.50	8,000 MT daily discharge				
20-00,000 0.0. Odii - Aigeria	\$59.00	01 \$0.00	3,000 MT daily discharge				
26-30,000 US Gulf - Morocco	\$55.00	Up \$3.50	5,000 discharge rate				
55-60,000 U.S. Gulf –Egypt PNW to Egypt	\$57.00 \$57.00	Up \$3.50	60,000 -55,000 MT -Egypt Romania- Russia- Ukraine \$28.00\$28.00- \$28.00 France \$36.00				
60-70,000 U.S. Gulf – Europe, Rotterdam	\$23.00	Up \$1.50	Handymax at +\$1.75-2.00 more				
Brazil, Santos – China	\$63.00		54-59,000 Supramax-Panamax				
Brazil, Santos – China	\$62.00		60-66,000 Post Panamax				
Northern Coast Brazil - China	\$63.00	Up \$3.50	Upriver No. Brazil Plus -55,000 MT Plus \$7.50/MT				
56-60,000 Argentina/Rosario- China, Deep Draft	\$68.00	Up \$3.50	Upriver with BB Top Off Plus \$3.75/MT				

Source: O'Neil Commodity Consulting

^{*}Numbers for this table based on previous night's closing values.



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LATEST EXPORT FIGURES

Calendar Year (January-December):

<u>Calendal Teal (Janu</u>	alendar fear (January-December).								
	2018	2019	2020	JAN20-APR20	JAN21-APR21	CHANGE YTD (%)	CHANGE YTD (MT)		
World Total	11,799,279	10,810,389	10,958,333	3,494,957	3,441,154	-2%	-53,803		
Mexico	2,012,746	2,028,684	1,741,873	652,344	639,584	-2%	-12,760		
Vietnam	1,246,899	1,203,135	1,287,324	400,210	384,563	-4%	-15,647		
Korea, South	1,139,457	1,247,483	1,269,980	478,171	383,664	-20%	-94,507		
Indonesia	843,582	913,928	940,891	370,245	322,490	-13%	-47,755		
Thailand	1,016,581	574,380	840,446	245,230	119,175	-51%	-126,055		
Turkey	887,129	577,364	789,049	122,338	254,552	108%	132,214		
Japan	465,962	516,947	462,987	192,771	141,019	-27%	-51,752		
Canada	664,483	643,982	392,221	128,092	143,831	12%	15,739		
Ireland	396,265	277,440	288,796	100,729	136,176	35%	35,447		
Philippines	196,418	261,970	283,805	85,525	53,645	-37%	-31,880		
China	192,174	179,049	280,852	27,183	90,865	234%	63,682		
New Zealand(*)	250,081	208,571	261,413	83,966	39,790	-53%	-44,176		
Taiwan	220,547	242,815	241,475	83,505	65,589	-21%	-17,916		
Colombia	220,222	200,615	209,962	62,263	79,869	28%	17,606		
Israel(*)	276,156	212,153	195,748	69,719	62,339	-11%	-7,380		
Egypt	193,254	142,591	193,938	25,198	68,538	172%	43,340		
Morocco	190,682	223,352	189,550	55,339	77,904	41%	22,565		
Bangladesh	150,788	160,873	165,931	23,061	65,383	184%	42,322		
United Kingdom	323,780	180,625	121,609	49,069	58,803	20%	9,734		
Costa Rica	77,142	92,651	86,807	28,307	23,333	-18%	-4,974		
Honduras	53,526	62,508	75,218	28,486	15,612	-45%	-12,874		
Guatemala	66,435	73,214	69,982	24,202	30,377	26%	6,175		
Spain	213,717	103,369	64,670	0	43,196	N/A	43,196		



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Marketing Year (September-August):

	MY 17/18	MY 18/19	MY 19/20	AUG19-APR20	AUG20-APR21	CHANGE YTD (%)	CHANGE YTD (MT)
World Total	11,631,190	11,278,695	10,531,129	6,947,759	7,321,160	5.37%	373,401
Mexico	2,126,783	2,016,966	1,799,323	1,280,700	1,210,490	-5.48%	-70,210
Korea, South	1,177,720	1,190,000	1,221,249	868,400	822,624	-5.27%	-45,776
Vietnam	1,047,601	1,294,316	1,212,834	810,261	869,104	7.26%	58,843
Indonesia	809,469	971,736	908,302	672,418	657,252	-2.26%	-15,166
Thailand	945,404	724,888	871,608	455,082	297,865	-34.55%	-157,217
Turkey	1,170,598	498,947	601,596	242,851	562,518	131.63%	319,667
Japan	462,677	481,178	482,024	383,961	313,172	-18.44%	-70,789
Canada	653,998	701,578	425,093	295,753	278,620	-5.79%	-17,133
Philippines	163,693	242,381	283,793	187,065	155,197	-17.04%	-31,868
New Zealand(*)	227,074	202,115	280,817	190,370	126,790	-33.40%	-63,580
Ireland	383,232	339,843	256,634	188,026	255,635	35.96%	67,609
Taiwan	218,083	234,317	253,400	171,471	141,630	-17.40%	-29,841
China	160,715	178,169	205,002	105,432	244,964	132.34%	139,532
Colombia	202,317	195,446	204,056	154,454	177,966	15.22%	23,512
Morocco	211,588	218,396	202,162	130,269	140,222	7.64%	9,953
Egypt	245,526	79,936	169,839	89,311	156,750	75.51%	67,439
Israel(*)	290,831	250,648	168,251	86,415	106,532	23.28%	20,117
United Kingdom	177,559	362,848	135,149	79,999	76,193	-4.76%	-3,806
Bangladesh	145,617	178,891	125,425	61,682	144,510	134.28%	82,828
El Salvador	63,421	61,583	85,572	57,206	38,263	-33.11%	-18,943
Costa Rica	84,532	88,074	81,195	54,898	55,536	1.16%	638
Guatemala	48,840	75,909	70,879	51,063	56,341	10.34%	5,278
Burma	51,814	77,273	59,298	43,428	39,864	-8.21%	-3,564
Honduras	51,666	59,954	58,640	46,710	50,414	7.93%	3,704
Ecuador	19,325	46,921	56,408	39,479	35,296	-10.60%	-4,183
Malaysia	65,771	63,932	54,711	40,823	35,816	-12.27%	-5,007
Australia(*)	0	10,368	53,122	45,327	0	-100.00%	-45,327
Cambodia	56,729	54,048	37,208	23,814	32,318	35.71%	8,504
Sri Lanka	22,845	15,219	27,795	14,478	19,775	36.59%	5,297
Saudi Arabia	13,084	12,753	24,156	9,176	14,662	59.79%	5,486

NOTES:

- 1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
- 2. (*) denotes a country that is a summarization of its component countries.
- 3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
- 4. Product Group: BICO-HS10

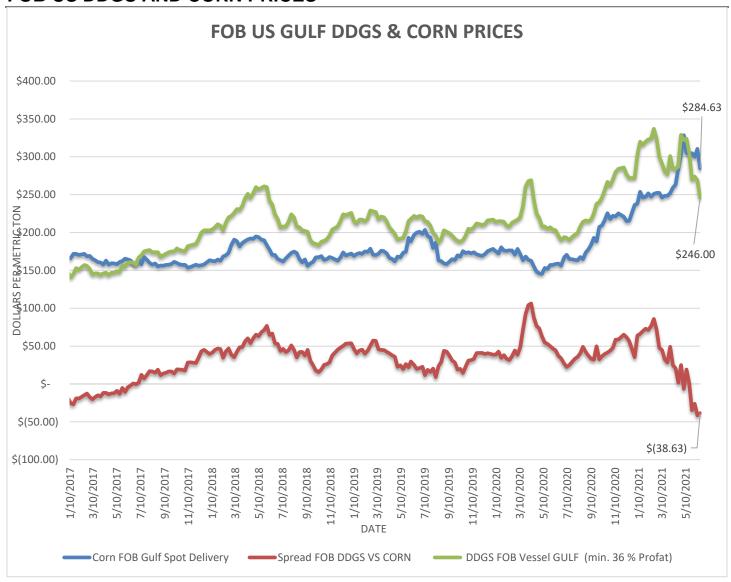
CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (APRIL 2021)



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FOB US DDGS AND CORN PRICES





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