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GENERAL COMMENTS

Cash corn prices are lower across the U.S. this week with declining CBOT values and larger farm sales pressuring cash bids. Basis is steady at 22 cents under September futures (-22U). Prices for DDGS FOB ethanol plants are up \$1.00/MT this week while Kansas City soymeal prices are down \$7.40/MT as soymeal futures remain defensive. DDGS are priced at 113 percent of cash corn values, up from the prior week and above the five-year average ratio of 109 percent. The DDGS/soymeal price ratio is 0.43, above the prior week and slightly higher than the three-year average of 0.42.

DDGS prices in the Gulf are lower this week as exporters work to keep prices competitive and attractive. Barge CIF NOLA offers are down \$6/MT while FOB Gulf asking prices are down \$4/MT at \$190 for August shipment. A mixed ocean freight market, combined with competitive export offers, has pushed prices for 40-foot containers to Southeast Asia down \$8/MT for spot shipment, averaging \$242/MT this week.

DDGS Price Table: July 16, 2020 (USD/MT) (Quantity, availability, payment and delivery terms vary)			
Delivery Point Quality Min. 35% Pro-fat combined	August	September	October
Barge CIF New Orleans	169	178	181
FOB Vessel GULF	190	192	195
Rail delivered PNW	195	197	199
Rail delivered California	197	201	202
Mid-Bridge Laredo, TX	196	197	202
FOB Lethbridge, Alberta	188	191	191
40 ft. Containers to South Korea (Busan)	234	234	229
40 ft. Containers to Taiwan (Kaohsiung)	231	231	228
40 ft. Containers to Philippines (Manila)	241	240	245
40 ft. Containers to Indonesia (Jakarta)	232	234	229
40 ft. Containers to Malaysia (Port Kelang)	236	236	230
40 ft. Containers to Vietnam (HCMC)	231	232	227
40 ft. Containers to Japan (Yokohama)	242	241	237
40 ft. containers to Thailand (LCMB)	241	243	237
40 ft. Containers to China (Shanghai)	240	240	235
40 ft. Containers to Bangladesh (Chittagong)	264	263	260
40 ft. Containers to Myanmar (Yangon)	259	260	254
KC Rail Yard (delivered ramp)	180	181	182
Elwood, IL Rail Yard (delivered ramp)	174	174	174

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

It was another week of mixed results in freight markets. Dry-bulk freight markets were generally higher, but not in all oceans or sectors. The Capesize market came off its highs and is now looking for support. A logistical imbalance created a tightness in vessel supply in the North Atlantic Panamax and Supramax markets. This in turn helped to support grain freight rates in the U.S. Gulf. But things will, of course, adjust and rebalance with time. Other physical markets were not as well-supported.

The Q3 market for Capesize vessels is now trading at close to \$18,000/day, Panamax vessels at \$11,400/day and Supramax vessels at \$10,400/day. These are all lower than three weeks ago, but owners are hold out and hoping for a comeback.

Source: O'Neil Commodity Consulting

July 16, 2020

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Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans*			
July 16, 2020			
Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks
55,000 U.S. Gulf-Japan	\$42.50	Up \$0.50	Handymax \$43.00 mt
55,000 U.S. PNW- Japan	\$21.50	Up \$0.50	Handymax \$22.00 mt
66,000 U.S. Gulf – China	\$41.50	Up \$0.50	North China
PNW to China	\$21.00	Up \$0.50	
25,000 U.S. Gulf - Veracruz, México	\$16.75	Up \$0.25	3,000 MT daily discharge rate
30-36,000+ U.S. Gulf - Veracruz, México	\$14.00	Up \$0.25	Deep draft and 6,000 MT per day discharge rate.
30-38,000 U.S. Gulf - Colombia	\$18.75	Unchanged	<u>West Coast Colombia at \$29.00</u>
<u>East Coast Colombia</u>	<u>\$28.50</u>		USG to E/C 50,000 mt at \$16.00
From Argentina	\$32.50		
43-45,000 U.S. Gulf - Guatemala	\$26.50	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$38.50	Unchanged	8,000 mt daily discharge
	\$39.25		3,000 mt daily discharge
26-30,000 US Gulf - Morocco	\$38.50	Unchanged	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$27.00	Unchanged	60,000 -55,000 mt
PNW to Egypt	\$27.25		Romania – Russia - Ukraine \$14.50 - \$14.85 - \$14.75 France \$18.00
60-70,000 U.S. Gulf – Europe, Rotterdam	\$19.50	Up \$ \$1.50	Handymax at +\$1.75 more
Brazil, Santos – China	\$32.00	Up \$0.50	54-59,000 Supramax-Panamax
Brazil, Santos – China	\$31.50		60-66,000 Post Panamax
Northern Coast Brazil - China	\$35.00		Upriver No. Brazil Plus - 55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario-China Deep Draft	\$36.00	Up \$0.50	Upriver with BB Top Off \$39.75

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.

LATEST EXPORT FIGURES

Calendar Year (January-December):

	CY 2017	CY 2018	CY 2019	JAN-MAY19	JAN-MAY20	CHANGE YTD (%)	CHANGE YTD (MT)
<i>World Total</i>	11,027,217	11,799,279	10,810,389	4,393,964	4,095,986	-7%	-297,978
Mexico	2,184,385	2,012,746	2,028,684	905,228	772,043	-15%	-133,185
Korea, South	960,916	1,139,457	1,247,483	522,277	530,213	2%	7,936
Vietnam	308,356	1,246,899	1,203,135	437,702	468,590	7%	30,888
Indonesia	728,185	843,582	913,928	377,578	433,328	15%	55,750
Canada	707,259	664,483	643,982	289,472	151,228	-48%	-138,244
Turkey	1,417,099	887,129	577,364	292,969	170,105	-42%	-122,864
Thailand	739,453	1,016,581	574,380	160,639	269,368	68%	108,729
Japan	473,528	465,962	516,947	222,796	215,187	-3%	-7,609
Ireland	347,360	396,265	277,440	144,813	107,127	-26%	-37,686
Philippines	137,935	196,418	261,970	80,923	91,687	13%	10,764
Taiwan	255,019	220,547	242,815	96,047	102,421	7%	6,374
Morocco	250,419	190,682	223,352	54,157	70,385	30%	16,228
Israel(*)	257,972	276,156	212,153	108,236	91,522	-15%	-16,714
New Zealand(*)	183,857	250,081	208,571	22,000	112,921	413%	90,921
Colombia	207,653	220,222	200,615	90,748	68,090	-25%	-22,658
United Kingdom	213,394	323,780	180,625	107,818	49,069	-54%	-58,749
China	371,667	192,174	179,049	39,369	33,650	-15%	-5,719
Bangladesh	117,010	150,788	160,873	56,150	34,225	-39%	-21,925
Egypt	138,414	193,254	142,591	58,473	36,910	-37%	-21,563
Spain	297,687	213,717	103,369	61,604	0	-100%	-61,604
Costa Rica	89,413	77,142	92,651	36,731	37,297	2%	566
El Salvador	62,499	70,290	78,451	33,183	23,680	-29%	-9,503
Guatemala	52,224	66,435	73,214	24,997	29,838	19%	4,841
Burma	36,836	70,156	71,137	30,797	17,467	-43%	-13,330
Malaysia	74,929	64,862	66,809	27,897	21,973	-21%	-5,924
Honduras	44,618	53,526	62,508	22,491	33,048	47%	10,557
Ecuador	12,477	36,200	50,595	9,558	18,930	98%	9,372
Cambodia	57,291	52,498	50,064	15,622	9,044	-42%	-6,578
Jamaica	16,633	20,950	20,790	9,446	5,680	-40%	-3,766
Panama	17,756	19,154	19,736	9,335	6,599	-29%	-2,736
Peru	16,713	29,511	18,737	5,259	5,811	10%	552
Sri Lanka	33,015	14,895	18,159	5,797	8,352	44%	2,555
Portugal	55,661	48,614	14,299	6,600	4,949	-25%	-1,651

Marketing Year (September-August):

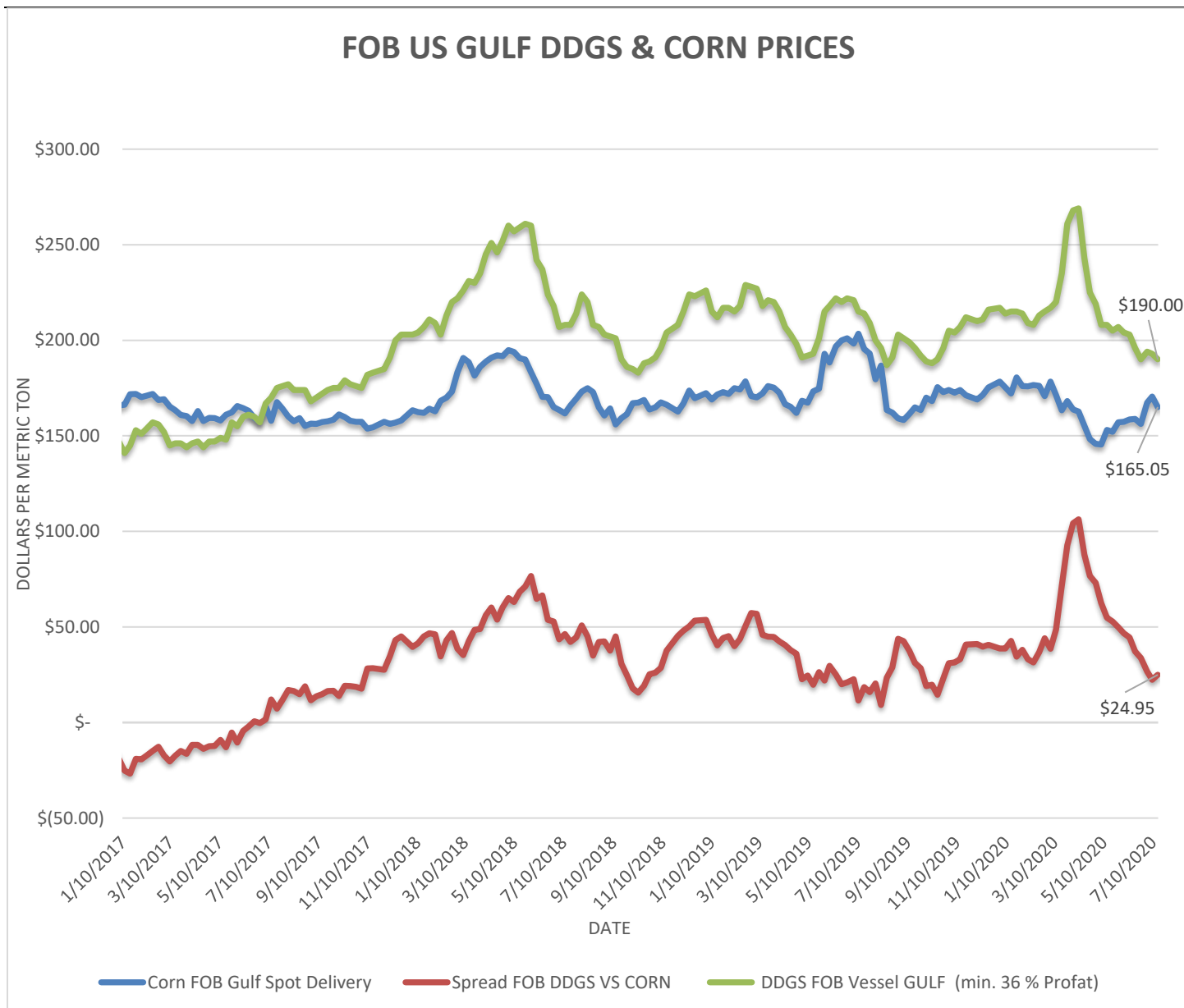
	MY16/17	MY17/18	MY18/19	SEP18-MAY19	SEP19-MAY20	CHANGE YTD (%)	CHANGE YTD (MT)
World Total	11,057,322	11,631,190	11,278,695	8,315,072	7,548,788	-9%	-766,284
Mexico	2,063,793	2,126,783	2,016,966	1,521,866	1,400,399	-8%	-121,467
Vietnam	492,917	1,047,601	1,294,316	938,934	878,641	-6%	-60,293
Korea, South	967,740	1,177,720	1,190,000	855,023	920,442	8%	65,419
Indonesia	512,923	809,469	971,736	737,559	735,501	0%	-2,058
Thailand	786,940	945,404	724,888	520,999	479,220	-8%	-41,779
Canada	669,247	653,998	701,578	514,729	318,889	-38%	-195,840
Turkey	1,364,617	1,170,598	498,947	335,065	290,618	-13%	-44,447
Japan	427,280	462,677	481,178	378,217	406,377	7%	28,160
United Kingdom	214,781	177,559	362,848	320,971	79,999	-75%	-240,972
Ireland	303,244	383,232	339,843	294,513	194,424	-34%	-100,089
Israel(*)	240,468	290,831	250,648	163,427	108,218	-34%	-55,209
Philippines	151,509	163,693	242,381	162,874	193,227	19%	30,353
Taiwan	261,943	218,083	234,317	175,515	190,387	8%	14,872
Morocco	214,223	211,588	218,396	124,131	145,315	17%	21,184
New Zealand(*)	151,075	227,074	202,115	121,948	219,325	80%	97,377
Colombia	209,008	202,317	195,446	177,770	160,281	-10%	-17,489
Spain	335,152	206,518	179,068	137,303	0	-100%	-137,303
Bangladesh	86,822	145,617	178,891	112,789	72,846	-35%	-39,943
China	735,138	160,715	178,169	116,738	111,899	-4%	-4,839
Costa Rica	82,722	84,532	88,074	58,745	63,888	9%	5,143
Egypt	148,755	245,526	79,936	59,931	101,023	69%	41,092
Burma	35,882	51,814	77,273	64,068	44,602	-30%	-19,466
Guatemala	55,705	48,840	75,909	54,553	56,699	4%	2,146
Malaysia	82,100	65,771	63,932	47,442	44,395	-6%	-3,047
El Salvador	62,676	63,421	61,583	55,983	63,348	13%	7,365
Honduras	43,244	51,666	59,954	38,161	51,272	34%	13,111
Cambodia	48,623	56,729	54,048	35,356	24,794	-30%	-10,562
Portugal	48,953	25,567	47,354	39,655	4,949	-88%	-34,706
Ecuador	12,477	19,325	46,921	26,433	39,479	49%	13,046
Tunisia	10,311	21,999	20,947	20,947	0	-100%	-20,947
Jamaica	14,436	19,814	20,924	16,376	12,476	-24%	-3,900
Peru	31,627	25,205	20,712	15,901	14,478	-9%	-1,423
Panama	16,489	19,676	18,386	15,169	13,783	-9%	-1,386

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (MAY 2020)

FOB US DDGS AND CORN PRICES



FOB US DDGS AND SOYBEAN MEAL PRICES

