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GENERAL COMMENTS

Cash corn prices are lower across the U.S. this week, with basis levels remaining mostly steady. The average U.S. basis is still 25 cents under May futures (-25K) this week, equal with the prior week and up from -73K this time last year. Prices for DDGS FOB ethanol plants are sharply higher this week, up \$24/MT while Kansas City soymeal prices have continued their pullback. DDGS are priced at 160 percent of cash corn values, up from last week and above the three-year average of 106 percent. The DDGS/cash corn ratio is at its highest level since 2016. The DDGS/soymeal price ratio is 0.56, up from the prior week and above the three-year average of 0.42.

Merchandisers report ongoing short covering in the CIF market for April and that while demand is strong heading into April, logistics are tightening quickly. Industry sources report that some April sales have been rolled back to May to accommodate this. FOB NOLA offers are up \$7/MT this week for April shipment and up \$15/MT for May. U.S. rail rates are slightly lower while prices for 40-foot containers to Southeast Asia are up \$1-2/MT for spring positions.



DDGS Price Table: April 2, 2020 (USD/MT) (Quantity, availability, payment and delivery terms vary)			
Delivery Point Quality Min. 35% Pro-fat combined	April	May	June
Barge CIF New Orleans	266	252	242
FOB Vessel GULF	268	258	256
Rail delivered PNW	281	269	262
Rail delivered California	287	276	269
Mid-Bridge Laredo, TX	277	268	263
FOB Lethbridge, Alberta	230	220	214
40 ft. Containers to South Korea (Busan)	307	304	305
40 ft. Containers to Taiwan (Kaohsiung)	302	302	304
40 ft. Containers to Philippines (Manila)	313	310	311
40 ft. Containers to Indonesia (Jakarta)	307	305	307
40 ft. Containers to Malaysia (Port Kelang)	307	305	307
40 ft. Containers to Vietnam (HCMC)	304	303	305
40 ft. Containers to Japan (Yokohama)	309	306	309
40 ft. containers to Thailand (LCMB)	309	306	310
40 ft. Containers to China (Shanghai)	309	305	309
40 ft. Containers to Bangladesh (Chittagong)	329	328	331
40 ft. Containers to Myanmar (Yangon)	325	325	326
KC Rail Yard (delivered ramp)	258	256	256
Elwood, IL Rail Yard (delivered ramp)	252	246	241

Source: World Perspectives, Inc. *Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

OCEAN FREIGHT MARKET

Dry-Bulk markets may have hit bottom, at least for the time being. On Monday, Capesize rates dropped to their worst levels since 2016. Tuesday showed improvement with Capesize daily hire rates bouncing off a low of \$2,500- 5,000/day based on the route calculated. Panamax rates rose to more than \$7,000/day for Q2. The overall outlook for ship owners, however, remains uncertain and worrisome. There is growing chatter as to who will and will not survive this market. Dry-bulk and container line consolidation is inevitable. PIERS data showing that March imports from China dropped by 40 percent year-over-year.

Current market conditions are a function of COVID19, very low fuel rates, and the soft global economy. Though world ports are increasingly concerned about COVID19 safety protocols, most are operating efficiently and there have been few meaningful impediments to international trade. Argentina, of course, has its own confusing situation which needs to be watched carefully; but exports there are currently moving.

Source: O'Neil Commodity Consulting

Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans*			
April 2, 2020			
Route and Vessel Size	Current Week (USD/MT)	Change from Previous Report	Remarks
55,000 U.S. Gulf-Japan	\$38.75	Down \$0.25	Handymax \$40.00 mt
55,000 U.S. PNW- Japan	\$19.75	Down \$0.25	Handymax \$20.75 mt
66,000 U.S. Gulf – China	\$37.25	Down \$0.25	North China
PNW to China	\$18.75	Down \$0.25	
25,000 U.S. Gulf- Veracruz, México	\$15.00	Unchanged	3,000 MT daily discharge rate
30-35,000+ U.S. Gulf- Veracruz, México	\$12.00	Unchanged	Deep draft and 6,000 MT per day discharge rate.
25-35,000 U.S. Gulf – East Coast, Colombia	\$17.25	Unchanged	West Coast Colombia at \$26.00 USG to E/C 50,000 mt at \$13.75
From Argentina	\$30.75		
43-45,000 U.S. Gulf - Guatemala	\$26.50	Unchanged	Acajutla/Quetzal - 8,000 out
26-30,000 U.S. Gulf – Algeria	\$31.75	Unchanged	8,000 mt daily discharge
	\$32.25		3,000 mt daily discharge
26-30,000 US Gulf-Morocco	\$32.00	Unchanged	5,000 discharge rate
55-60,000 U.S. Gulf –Egypt	\$21.25		60,000 -55,000 mt Romania/Russia/Ukraine \$10.00/9.75/10.00
PNW to Egypt	\$21.25	Down \$0.25	France \$14.00
60-70,000 U.S. Gulf – Europe, Rotterdam	\$12.25	Up \$0.25	Handymax at +\$1.75 more
Brazil, Santos – China	\$25.50	Unchanged	54-59,000 Supramax-Panamax
Brazil, Santos – China	\$24.00	Unchanged	60-66,000 Post Panamax
Itacoatiara-Port Upriver North Brazil	\$28.00		Upriver No. Brazil Plus - 55,000 mt Plus \$7.50/mt
56-60,000 Argentina/Rosario – China, Deep Draft	\$28.50	Unchanged	Upriver with BB Top Off \$32.75

Source: O'Neil Commodity Consulting

*Numbers for this table based on previous night's closing values.

LATEST EXPORT FIGURES

Calendar Year (January-December):

	CY 2017	CY 2018	CY 2019	JAN-FEB19	JAN-FEB20	CHANGE YTD (%)	CHANGE YTD (MT)
<i>World Total</i>	11,027,217	11,805,677	10,786,928	1,492,620	1,829,592	23%	336,972
Mexico	2,184,385	2,012,744	2,030,383	361,344	335,463	-7%	-25,881
Korea, South	960,916	1,139,457	1,251,308	176,441	256,834	46%	80,393
Vietnam	308,356	1,246,899	1,203,292	162,733	120,812	-26%	-41,921
Indonesia	728,185	844,722	915,196	165,425	217,749	32%	52,324
Canada	707,259	664,461	609,867	91,047	70,723	-22%	-20,324
Turkey	1,417,099	887,129	575,543	32,040	86,334	169%	54,294
Thailand	739,453	1,017,601	574,139	35,990	132,964	269%	96,974
Japan	473,528	466,503	522,310	71,437	115,607	62%	44,170
Ireland	347,360	396,265	265,687	64,487	60,824	-6%	-3,663
Philippines	137,935	199,510	265,153	31,284	55,092	76%	23,808
Taiwan	255,019	220,548	243,980	30,741	43,847	43%	13,106
Morocco	250,419	190,682	223,352	23,445	28,639	22%	5,194
Israel(*)	257,972	276,156	210,030	15,815	63,399	301%	47,584
New Zealand(*)	183,857	250,081	208,571	22,000	42,115	91%	20,115
Colombia	207,653	220,222	206,674	27,121	26,131	-4%	-990
China	371,667	192,174	180,701	6,577	21,428	226%	14,851
United Kingdom	213,394	323,780	180,625	52,298	21,498	-59%	-30,800
Bangladesh	117,010	150,972	163,727	13,967	9,440	-32%	-4,527
Egypt	138,414	193,254	142,580	0	16,747		16,747
Spain	297,687	213,717	103,369	25,113	0	-100%	-25,113
Costa Rica	89,413	77,142	92,190	14,165	10,523	-26%	-3,642

Marketing Year (September-August):

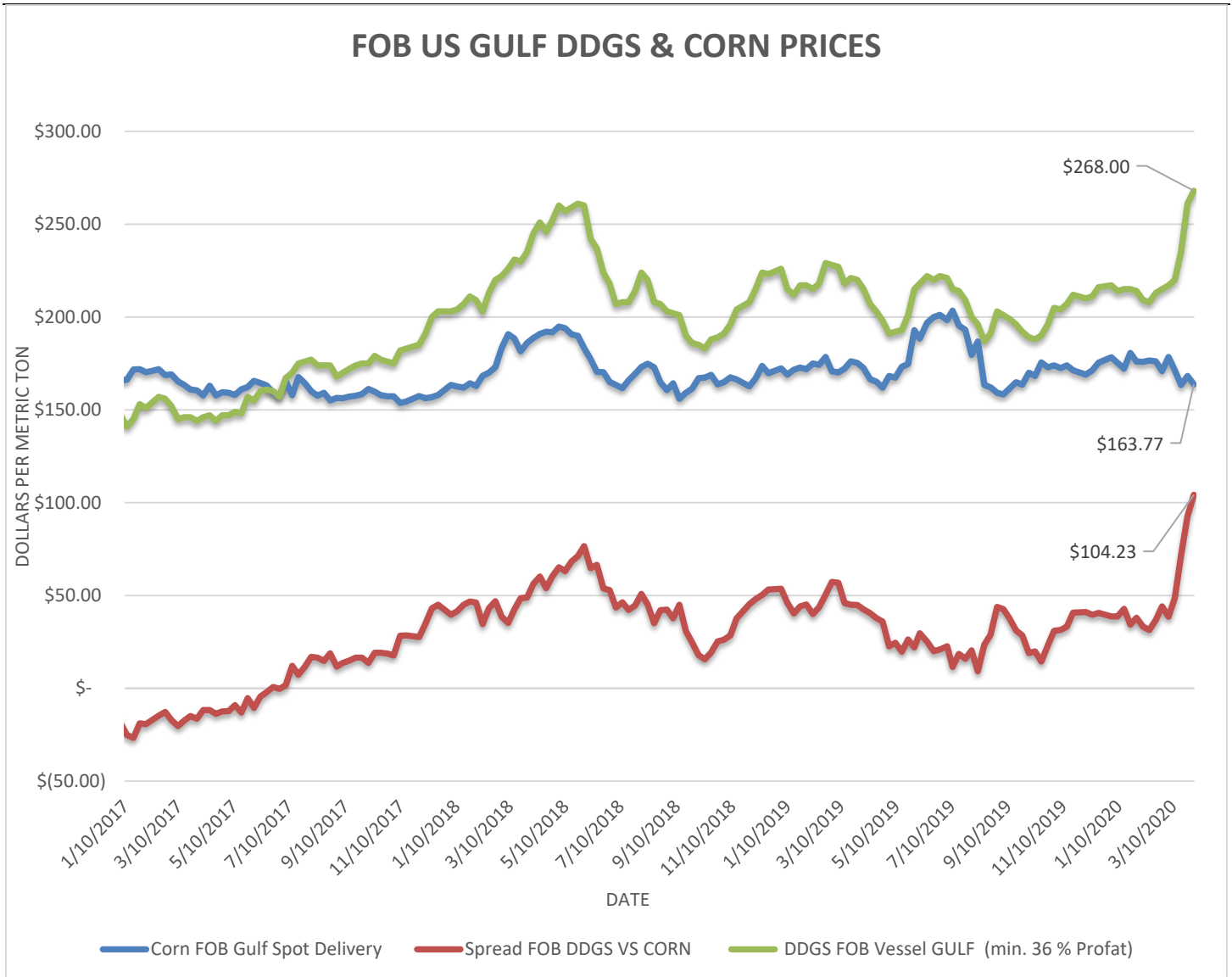
	MY16/17	MY17/18	MY18/19	SEP18-FEB19	SEP19-FEB20	CHANGE YTD (%)	CHANGE YTD (MT)
<i>World Total</i>	11,057,322	11,631,185	11,229,434	5,420,131	5,314,597	-2%	-105,534
Mexico	2,063,793	2,126,783	2,018,663	977,980	963,819	-1%	-14,161
Vietnam	492,917	1,047,601	1,297,141	663,965	528,195	-20%	-135,770
Korea, South	967,740	1,177,720	1,190,507	509,187	650,381	28%	141,194
Indonesia	512,923	809,469	973,751	526,546	520,315	-1%	-6,231
Thailand	786,940	945,404	725,667	397,370	342,816	-14%	-54,554
Canada	669,247	653,993	667,446	316,287	238,384	-25%	-77,903
Japan	427,280	462,677	486,963	227,399	306,916	35%	79,517
Turkey	1,364,617	1,170,598	468,209	74,136	235,764	218%	161,628
United Kingdom	214,781	177,559	362,848	265,451	52,428	-80%	-213,023
Ireland	303,244	383,232	339,843	214,187	136,368	-36%	-77,819
Philippines	151,509	163,693	247,792	116,327	157,496	35%	41,169
Israel(*)	240,468	290,831	237,526	71,006	91,094	28%	20,088
Taiwan	261,943	218,083	234,571	110,210	132,725	20%	22,515
Morocco	214,223	211,588	218,396	93,419	103,569	11%	10,150
New Zealand(*)	151,075	227,074	202,115	121,948	148,519	22%	26,571
Colombia	209,008	202,317	201,505	114,143	118,322	4%	4,179
Bangladesh	86,822	145,617	181,132	70,790	48,858	-31%	-21,932
China	735,138	160,715	179,821	83,946	99,677	19%	15,731
Spain	335,152	206,518	179,068	100,812	0		-100,812
Costa Rica	82,722	84,532	88,074	36,179	36,653	1%	474
Egypt	148,755	245,526	79,925	1,458	80,860	5446%	79,402

NOTES:

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (FEBRUARY 2020)

FOB US DDGS AND CORN PRICES



FOB US DDGS AND SOYBEAN MEAL PRICES

