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FOR MORE INFORMATION ON DDGS NUTRITION & FEEDING GUIDES, CLICK [HERE](#)

## GENERAL COMMENTS

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Cash corn prices are steady/slightly lower across the U.S. this week, but basis levels continue to firm, rising to 4 cents under May futures. This week in 2019, U.S. corn basis averaged 67 cents under May futures. Prices for DDGS FOB ethanol plants steady this week, as are Kansas City soymeal values after their recent \$18/MT rally. DDGS are priced at 108 percent of cash corn values, up from last week and above the three-year average. The DDGS/soymeal price ratio is 0.47, equal with the prior week and above the three-year average of 0.42.

DDGS merchandisers report that ethanol plants are slowing production for spring maintenance, which is keeping the nearby market tight. Additional export and domestic demand is supporting values and prices are expected to remain firm through Q2 2020. FOB Gulf values are up \$4/MT for spot delivery and up \$2-3 /MT for April/May shipments. U.S. rail rates are up \$4-7/MT on firming demand as well, while 40-foot containers to Southeast Asia are up \$5/MT for March shipment and are steady for April/May. Offers for containers CNF Southeast Asia are averaging \$263/MT for March shipment and \$261/MT for April.

| <b>DDGS Price Table: March 12, 2020 (USD/MT)</b><br>(Quantity, availability, payment and delivery terms vary) |              |              |            |
|---|--------------|--------------|------------|
| <b>Delivery Point</b><br><b>Quality Min. 35% Pro-fat combined</b>   | <b>March</b> | <b>April</b> | <b>May</b> |
| Barge CIF New Orleans   | 210          | 209          | 208        |
| FOB Vessel GULF   | 220          | 219          | 218        |
| Rail delivered PNW  | 234          | 232          | 230        |
| Rail delivered California   | 234          | 230          | 228        |
| Mid-Bridge Laredo, TX   | 229          | 226          | 224        |
| FOB Lethbridge, Alberta   | 210          | 208          | 206        |
| 40 ft. Containers to South Korea (Busan)  | 257          | 249          | 250        |
| 40 ft. Containers to Taiwan (Kaohsiung)   | 254          | 247          | 248        |
| 40 ft. Containers to Philippines (Manila)   | 263          | 260          | 261        |
| 40 ft. Containers to Indonesia (Jakarta)  | 257          | 252          | 253        |
| 40 ft. Containers to Malaysia (Port Kelang)   | 259          | 253          | 254        |
| 40 ft. Containers to Vietnam (HCMC)   | 255          | 255          | 256        |
| 40 ft. Containers to Japan (Yokohama)   | 260          | 256          | 257        |
| 40 ft. containers to Thailand (LCMB)  | 260          | 261          | 262        |
| 40 ft. Containers to China (Shanghai)   | 259          | 251          | 252        |
| 40 ft. Containers to Bangladesh (Chittagong)  | 281          | 277          | 278        |
| 40 ft. Containers to Myanmar (Yangon)   | 277          | 280          | 281        |
| KC Rail Yard (delivered ramp)   | 208          | 206          | 207        |
| Elwood, IL Rail Yard (delivered ramp)   | 206          | 203          | 203        |

Source: World Perspectives, Inc. \*Prices are based on offer indications only; terms of delivery, payment and quality may vary from one supplier to another, impacting the actual value of the price.

## OCEAN FREIGHT MARKET

It was not a good week in any market; equities were down, crude oil was down, interest rates were lower, and the same trend was true in Dry-Bulk markets. The technical charts indicate everything is oversold, but that is not preventing things from slipping further. Lower fuel rates will help vessel operators a bit, but cargo volumes are still lagging shipping capacity and the longer-term outlook is not positive. Cheap oil, however, is giving crude oil tankers a boost as that market looks for additional storage capacity.

Source: O'Neil Commodity Consulting

| Bulk Freight Indices for HSS — Heavy Grain, Sorghum and Soybeans* |                       |                             |  |
|---|-----------------------|-----------------------------|--|
| March 12, 2020  |                       |                             |  |
| Route and Vessel Size   | Current Week (USD/MT) | Change from Previous Report | Remarks  |
| 55,000 U.S. Gulf-Japan  | \$43.25               | Down \$0.50                 | Handymax \$44.0 mt   |
| 55,000 U.S. PNW- Japan  | \$23.25               | Down \$0.50                 | Handymax \$24.50 mt  |
| 66,000 U.S. Gulf – China  | \$42.00               | Down \$0.50                 | North China  |
| PNW to China  | \$22.50               | Down \$0.50                 |  |
| 25,000 U.S. Gulf- Veracruz, México                                | \$16.00               | Down \$0.25                 | 3,000 MT daily discharge rate  |
| 30-35,000+ U.S. Gulf- Veracruz, México                            | \$13.25               | Down \$0.25                 | Deep draft and 6,000 MT per day discharge rate.                          |
| 25-35,000 U.S. Gulf – East Coast, Colombia                        | \$18.25               | Down \$0.75                 | <u>West Coast Colombia at \$26.50</u><br>USG to E/C 50,000 mt at \$15.50 |
| From Argentina  | \$32.50               |                             |  |
| 43-45,000 U.S. Gulf - Guatemala                                   | \$27.50               | Down \$0.75                 | Acajutla/Quetzal - 8,000 out   |
| 26-30,000 U.S. Gulf – Algeria                                     | \$33.50               | Down \$0.50                 | 8,000 mt daily discharge   |
| 26-30,000 US Gulf-Morocco   | \$34.00               | Down \$0.50                 | 3,000 mt daily discharge   |
| 26-30,000 US Gulf-Morocco   | \$33.75               | Down \$0.50                 | 5,000 discharge rate   |
| 55-60,000 U.S. Gulf –Egypt  | \$25.50               | Down \$0.50                 | 60,000 -55,000 mt<br>Romania/Russia/Ukraine<br>\$12.00/11.50/12.00       |
| PNW to Egypt  | \$25.50               | Down \$0.50                 | France \$16.25   |
| 60-70,000 U.S. Gulf – Europe, Rotterdam                           | \$13.75               | Down \$0.75                 | Handymax at +\$1.75 more   |
| Brazil, Santos – China  | \$31.50               | Down \$1.00                 | 54-59,000 Supramax-Panamax   |
| Brazil, Santos – China  | \$30.00               | Down \$1.00                 | 60-66,000 Post Panamax   |
| Itacoatiara-Port Upriver North Brazil                             | \$34.00               |                             | Upriver No. Brazil Plus - 55,000 mt Plus \$7.50/mt                       |
| 56-60,000 Argentina/Rosario – China, Deep Draft                   | \$34.00               | Down \$1.00                 | Upriver with BB Top Off \$38.50  |

Source: O'Neil Commodity Consulting

\*Numbers for this table based on previous night's closing values.

## LATEST EXPORT FIGURES

Calendar Year (January-December):

|                    | CY 2017    | CY 2018    | CY 2019    | JAN 19  | JAN 20  | CHANGE YTD (%) | CHANGE YTD (MT) |
|--------------------|------------|------------|------------|---------|---------|----------------|-----------------|
| <i>World Total</i> | 11,027,217 | 11,805,677 | 10,786,928 | 806,615 | 976,688 | 21%            | 170,073         |
| Mexico             | 2,184,385  | 2,012,744  | 2,030,383  | 199,312 | 169,854 | -15%           | -29,458         |
| Korea, South       | 960,916    | 1,139,457  | 1,251,308  | 89,364  | 129,058 | 44%            | 39,694          |
| Vietnam            | 308,356    | 1,246,899  | 1,203,292  | 89,356  | 55,393  | -38%           | -33,963         |
| Indonesia          | 728,185    | 844,722    | 915,196    | 90,291  | 115,632 | 28%            | 25,341          |
| Canada             | 707,259    | 664,461    | 609,867    | 48,292  | 39,205  | -19%           | -9,087          |
| Turkey             | 1,417,099  | 887,129    | 575,543    | 500     | 86,334  | 17167%         | 85,834          |
| Thailand           | 739,453    | 1,017,601  | 574,139    | 34,969  | 72,725  | 108%           | 37,756          |
| Japan              | 473,528    | 466,503    | 522,310    | 34,855  | 52,912  | 52%            | 18,057          |
| Ireland            | 347,360    | 396,265    | 265,687    | 49,072  | 35,824  | -27%           | -13,248         |
| Philippines        | 137,935    | 199,510    | 265,153    | 17,823  | 30,084  | 69%            | 12,261          |
| Taiwan             | 255,019    | 220,548    | 243,980    | 19,711  | 25,321  | 28%            | 5,610           |
| Morocco            | 250,419    | 190,682    | 223,352    | 0       | 21,459  |                | 21,459          |
| Israel(*)          | 257,972    | 276,156    | 210,030    | 0       | 18,000  |                | 18,000          |
| New Zealand(*)     | 183,857    | 250,081    | 208,571    | 22,000  | 16,005  | -27%           | -5,995          |
| Colombia           | 207,653    | 220,222    | 206,674    | 5,722   | 10,619  | 86%            | 4,897           |
| China              | 371,667    | 192,174    | 180,701    | 1,918   | 14,133  | 637%           | 12,215          |
| United Kingdom     | 213,394    | 323,780    | 180,625    | 52,298  | 21,498  | -59%           | -30,800         |
| Bangladesh         | 117,010    | 150,972    | 163,727    | 6,807   | 4,228   | -38%           | -2,579          |
| Egypt              | 138,414    | 193,254    | 142,580    | 0       | 0       |                | 0               |
| Spain              | 297,687    | 213,717    | 103,369    | 0       | 0       |                | 0               |
| Costa Rica         | 89,413     | 77,142     | 92,190     | 7,679   | 10,523  | 37%            | 2,844           |

**Marketing Year (September-August):**

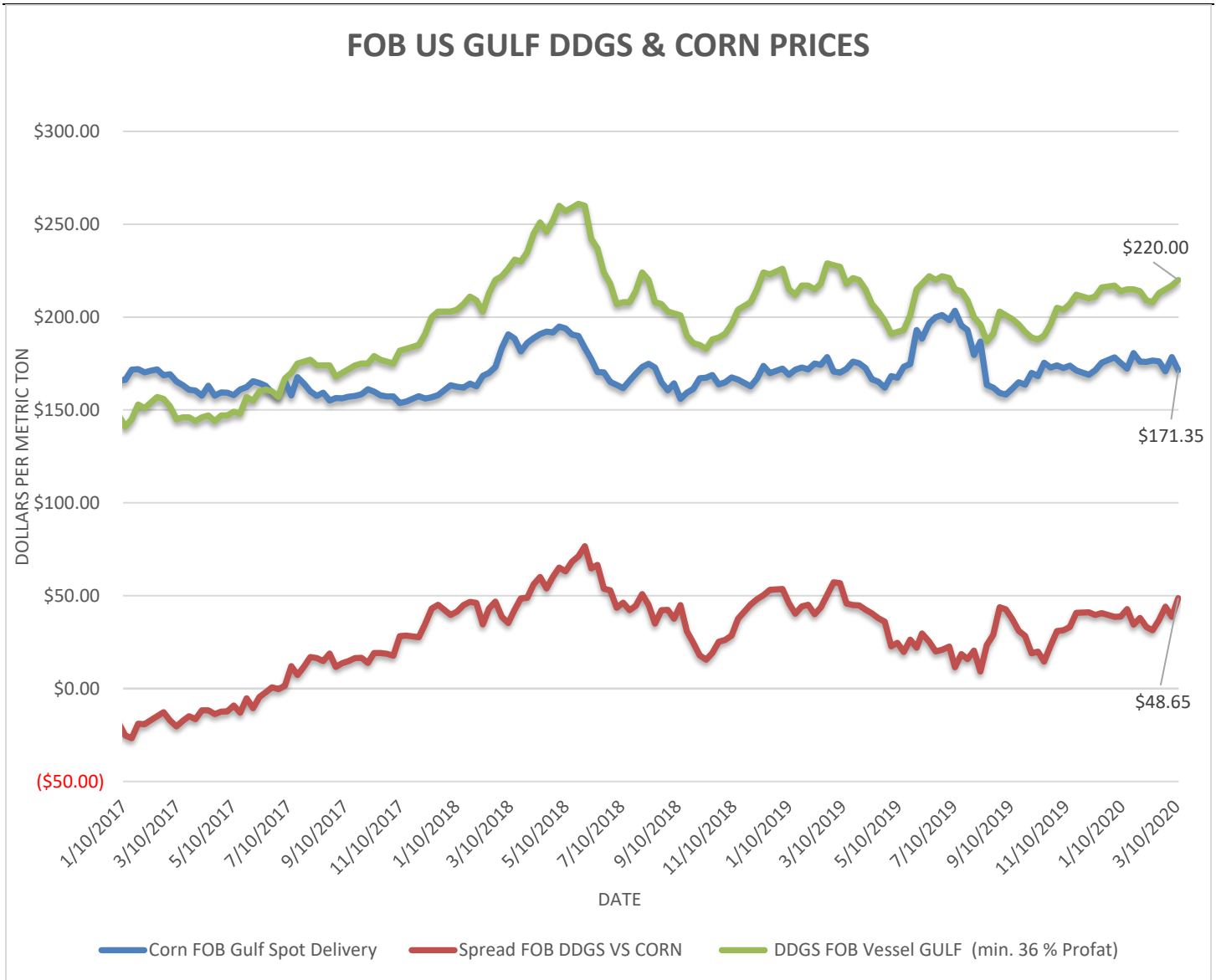
|                    | MY 16/17   | MY 17/18   | MY 18/19   | SEP18-JAN19 | SEP19-JAN20 | CHANGE YTD (%) | CHANGE YTD (MT) |
|--------------------|------------|------------|------------|-------------|-------------|----------------|-----------------|
| <i>World Total</i> | 11,057,322 | 11,631,185 | 11,229,434 | 4,734,126   | 4,461,693   | -6%            | -272,433        |
| Mexico             | 2,063,793  | 2,126,783  | 2,018,663  | 815,948     | 798,210     | -2%            | -17,738         |
| Vietnam            | 492,917    | 1,047,601  | 1,297,141  | 590,588     | 462,776     | -22%           | -127,812        |
| Korea, South       | 967,740    | 1,177,720  | 1,190,507  | 422,110     | 522,605     | 24%            | 100,495         |
| Indonesia          | 512,923    | 809,469    | 973,751    | 451,412     | 418,198     | -7%            | -33,214         |
| Thailand           | 786,940    | 945,404    | 725,667    | 396,349     | 282,577     | -29%           | -113,772        |
| Canada             | 669,247    | 653,993    | 667,446    | 273,532     | 206,866     | -24%           | -66,666         |
| Japan              | 427,280    | 462,677    | 486,963    | 190,817     | 244,221     | 28%            | 53,404          |
| Turkey             | 1,364,617  | 1,170,598  | 468,209    | 42,596      | 235,764     | 453%           | 193,168         |
| United Kingdom     | 214,781    | 177,559    | 362,848    | 265,451     | 52,428      | -80%           | -213,023        |
| Ireland            | 303,244    | 383,232    | 339,843    | 198,772     | 111,368     | -44%           | -87,404         |
| Philippines        | 151,509    | 163,693    | 247,792    | 102,866     | 132,488     | 29%            | 29,622          |
| Israel(*)          | 240,468    | 290,831    | 237,526    | 55,191      | 45,695      |                | -9,496          |
| Taiwan             | 261,943    | 218,083    | 234,571    | 99,180      | 114,199     |                | 15,019          |
| Morocco            | 214,223    | 211,588    | 218,396    | 69,974      | 96,389      | 38%            | 26,415          |
| New Zealand(*)     | 151,075    | 227,074    | 202,115    | 121,948     | 122,409     | 0%             | 461             |
| Colombia           | 209,008    | 202,317    | 201,505    | 92,744      | 102,810     | 11%            | 10,066          |
| Bangladesh         | 86,822     | 145,617    | 181,132    | 63,630      | 43,646      | -31%           | -19,984         |
| China              | 735,138    | 160,715    | 179,821    | 79,287      | 92,382      | 17%            | 13,095          |
| Spain              | 335,152    | 206,518    | 179,068    | 75,699      | 0           |                | -75,699         |
| Costa Rica         | 82,722     | 84,532     | 88,074     | 29,693      | 36,653      |                | 6,960           |
| Egypt              | 148,755    | 245,526    | 79,925     | 1,458       | 64,113      | 4297%          | 62,655          |

**NOTES:**

1. Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics
2. (\*) denotes a country that is a summarization of its component countries.
3. Users should use cautious interpretation on QUANTITY reports using mixed units of measure. QUANTITY line items will only include statistics on the units of measure that are equal to, grouped commodities. Or are able to be converted to, the assigned unit of measure of the grouped commodities.
4. Product Group : BICO-HS10

**CHARTS BASED ON MOST RECENT DATA FROM FAS GATS DATABASE (JANUARY 2020)**

## FOB US DDGS AND CORN PRICES



## FOB US DDGS AND SOYBEAN MEAL PRICES

